



Quotation

True North Controls
928 Sterling St S. St. Paul, MN 55119
612-961-5170
Craig@TrueNorthControls.Com

Date: November 11, 2024
Quote #: BX102924
Expiration Date: 30 Days from Quote

To: Trevor Walter
City of Baxter
13190 Memorywood Drive
Baxter, MN 56425

Salesperson	Job	Shipping Method	Shipping Terms	Delivery Date	Terms	Due Date
Craig Ross	Baxter MN				NET30	
Qty	Item #	Description	Unit Price		Line Total	
1	ENGINEERING	On-site radio field study of licensed MDS VHF SD1\1710 radio network and Calamp VHF licensed radio network. 33 sites (28 LS & 5 Other). Purpose is to document current systems layout and gather performance information. Each site will be visited to extract the information from the local radio. The antenna system will be visually inspected and scanned with test equipment. Any issues will be noted for corrective action.			\$13,000.00	
					Not to Exceed Price	
		Deliverables will be a report documenting data and findings creating a baseline of system performance. A google earth file will be provided showing radio network layout.				
		Time on site will be 3-5 days plus two 1/2 days for travel. Travel expenses included in overall cost of this proposal.				
		Access to each site will need to be provided. There will be instances of downtime as each site is disconnected to scan the antenna system and collect performance information.				
		Prior to work beginning a full list of all the locations will be needed in the form of latitude\longitude coordinates or a physical street address so pre-site visit work can begin.				
		The city will need to provide 1 person for 3-5 days at the master PLC at East Water Tower to assist with collecting signal strength readings from each site.				
		A follow up visit to present the final report is included in this proposal.				
		Proposal quoted price is a not to exceed price.				
		Hourly Rate \$150 / hour				

Quotation prepared by: Craig Ross
Pricing does not include Taxes or Shipping charge that may apply. Credit Card purchases have a 3% fee

Subtotal	\$ 13,000.00
Sales Tax	-
Total	\$ 13,000.00

Terms and Conditions of Sale

1. Pricing and Payment:

- 1.1 All prices quoted are in US dollars and are subject to change without notice.
- 1.2 Payment terms are Net 30 days from the date of invoice unless otherwise negotiated between both parties.
- 1.3 Late payments may be subject to interest charges at a rate of 3% per month.

2. Order Acceptance:

- 2.1 All orders are subject to acceptance by True North Controls.
- 2.2 True North Controls reserves the right to refuse or cancel any order for any reason.

3. Delivery and Shipping:

- 3.1 Delivery dates are estimates and not guaranteed.
- 3.2 Risk of loss or damage to products passes to the customer upon delivery.
- 3.3 Any shipping or handling charges are the responsibility of the customer.

4. Product Warranty:

- 4.1 Products are sold with the manufacturer's warranty, if any.
- 4.2 True North Controls makes no additional warranties, expressed or implied.

5. Returns and Exchanges:

- 5.1 Returns must be authorized by True North Controls in advance.
- 5.2 A restocking fee of may apply to returned items and will vary by item.
- 5.3 Products must be returned in their original condition, unopened and unused.

6. Limitation of Liability:

- 6.1 True North Controls shall not be liable for any indirect, special, consequential, or incidental damages.
- 6.2 The total liability of True North Controls for any claim shall not exceed the purchase price of the products.

7. Force Majeure:

- 7.1 True North Controls shall not be liable for any delay or failure in performance due to events beyond its control.

8. Confidentiality:

- 8.1 Any information shared between the parties during the transaction shall be treated as confidential and not shared with any other party without the approval of True North Controls.

9. Governing Law and Jurisdiction:

- 9.1 These terms and conditions shall be governed by the laws of the state of Minnesota.
- 9.2 Any disputes arising under or in connection with these terms shall be resolved in the state or federal courts located within the state of Minnesota.

10. Miscellaneous:

- 10.1 These terms constitute the entire agreement between the parties and supersede all prior agreements.
- 10.2 No modification or waiver of these terms shall be valid unless in writing and signed by both parties.

By accepting our sales quote, the customer agrees to be bound by these terms and conditions. Dated: 1-4-2024