- □ Plot inventory getting low (49 in sections open) Section K has around 120 but very hard to mark
- ☐ Undeveloped land owned already
- ☐ Increase in cremations (need for Columbarium)

- ☐ Dec. 2021 engaged Luck Design Team LLC
- ☐ Meetings with Advisory Board 4/14/22; 5/17/22; 6/21/22
- ☐ Final design plans were presented
- ☐ Advisory Board recommendations to City Council

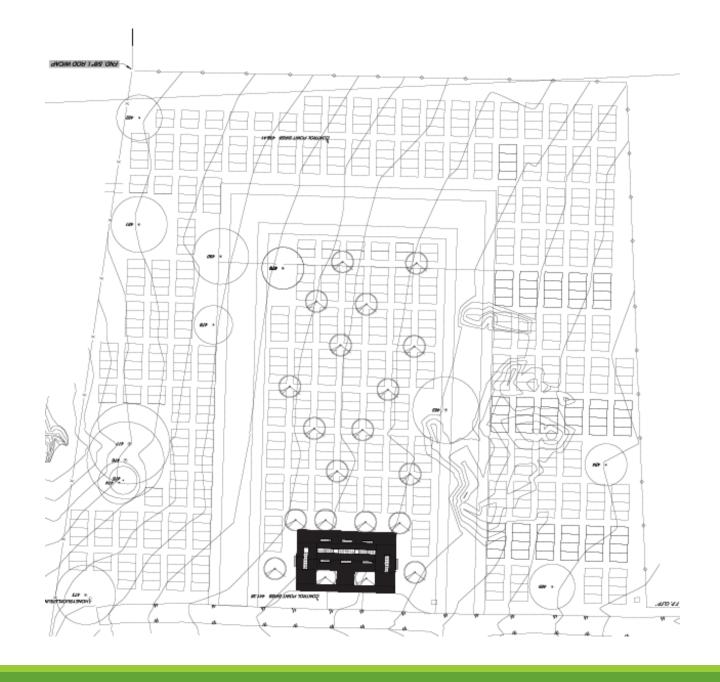
Location of Section 9



Design adds:

Niches 480

Plots 668



Design plan includes a Columbarium plaza, interior road, water lines, trees, plot row markings, benches.



Fairview Cemetery Section 9 Development – Financial Analysis

<u>Sales</u>		 Price	Revenue				
Plots	668	\$ 2,500	\$ 1,670,000				
Niches	480	\$ 1,500	\$ 720,000	Avg Annl Rev	years		
		Subtotal	\$ 2,390,000	\$ 90,000	27		
C1-			000 5-11-				
Costs			OPC Estimate				
Engineering			\$ 131,862				
Roadway			\$ 153,368				
Wtr/Fencing/Lighting			\$ 11,740				
Central Columbarium			\$ 286,472		\$ 994.69	price for N	Niche
Side Columbariums			\$ 146,477	could be future			
Misc			\$ 13,400				
Contingency (20%)			\$ 122,291				
		Subtotal	\$ 865,610				
		Profit	\$ 1,524,390				

Fairview Cemetery Section 9 Development – Next Steps

- ☐ Engage an Engineering firm to start design Cemetery Fund
- Develop a borrowing policy for construction phase –
 Cemetery Fund to seek Interfund loan from General Fund
- ☐ Create a communications program for presale of niches