Bandera Economic Development Corporation Performance Agreement Application

Submit application materials in hard copy to City Hall, 511 Main Street, or via email to: EDC@banderatx.gov Business Name. Do you own the building? Yes ANO How long have you owned the business? Business Contact Name: ALLAN GRATIA Contact Phone: (830) 796 0426 What services or goods are offered? BR, NG, NG, OUTS, DE NEW PLAYERS FROM BANDERA Does the business remit sales taxes to the Texas State Comptroller? ____Yes ____No-W/A (if available, attach most recent sales tax from the Texas State Comptroller) Number of employees: _ /Full-time Part-Time How many live in Bandera County? _____ What is the amount of funding requested from the BEDC? _____ I hereby certify that the information provided in this application and attachments is true, correct and complete to the best of my knowledge. Omissions or submission of incorrect information will render this application invalid. Date Applicant's Signature Date Building Owner's Signature Attach the following (REQUIRED): 1. Performance agreement proposal for project types allowed for Type B Economic Development Corporations as defined by Chapter 501 and Chapter 505 of the Texas Local Government Code 2. Professional cost estimate of the project OR receipts for materials or other evidence of the completed project cost If applicable, attach the following 3. Drawing(s)/image(s) showing the project design and location 4. Supporting documentation of the business plan, growth strategy, employment levels, wage schedules and any other information to aid the BEDC Board of Directors in determining if a performance agreement is feasible for the business 5. Supporting information on any other funding or resources for this project provided by local, state and federal governments and/or for-profit and non-profit institutions 6. If new business proposal, your business plan

20

omic Development Incentives Program Package

November 14, 2019

Statement in Support of Investment in the Bandera Disc Golf Course

As a business partner in The Kabal, an active disc golf tournament production company, I have been directly involved in the implementation and coordination of two major disc golf courses in separate cities. Currently, we are working with the City of Carlsbad, New Mexico, to plan and develop a second course due to the demonstrated success and growing interest in the sport.

In addition to tournament play, our events contribute to the local economy through coordinated after-parties hosted at nearby restaurants. These venues provide a comfortable, air-conditioned space for players to gather, dine, and socialize. We typically rent out a portion of the establishment, resulting in increased food and beverage sales for the host business.

At present, Bandera is capable of hosting C-tier tournaments, which generally attract 10–15 participants. However, with targeted improvements—including enhanced tee boxes, the addition of both short and long tee options where appropriate, and the development of five additional holes—the Bandera Disc Golf Course would qualify as a B-tier destination. These tournaments routinely draw an average of 50 players, ranging in age from under 15 to over 70.

There is ample potential for this expansion. Between the open/unused space at the City Park across the street, the extra area at the end of Hole 2 leading to the river, and the land across the river overflow canal running parallel to Hole 14, approximately five new holes could be added. To truly elevate the course to a top-tier regional destination, the purchase of the unused land at the end of Hole 14—running parallel to the Hole 15 tee box—would be ideal. This acquisition would maintain the course's natural flow along the river and honor the "Horse Shoe" namesake that defines its current layout.

The current Mach 2 baskets, which are now outdated, could be donated to local boys and girls homes or offered for resale to smaller towns or recreational programs—ensuring they continue to serve the community while making way for modern upgrades.

The course's proximity to other well-known locations such as Joshua Springs, Helotes, and Nani Falcone creates the potential for Bandera to serve as an A-tier tournament destination in collaboration with these venues. (Note: B-tier tournaments can be played on a single course, while A-tier events require two courses.)

Despite current limitations, our local C-tier tournaments already attract elite players from San Antonio and Austin, drawn by the natural beauty and challenging layout of the Bandera course. Investing in facility upgrades, improved tee pads, course expansion, and infrastructure will not only enhance player experience but also drive increased tourism, dining, lodging, and retail activity—contributing meaningfully to local tax revenue.

In short, strategic investment in the Bandera Disc Golf Course has the potential to yield measurable economic returns, elevate the city's recreational offerings, and position Bandera as a premier disc golf destination in the region.

disc golf

From: dragnet12@me.com (dragnet12@me.com)

To: laurad1@sbcglobal.net

Date: Thursday, June 5, 2025 at 10:23 AM GMT-6

Professional grade baskets (times 23 holes) at wholesale cost is \$8300.

Tee pads, depending on current concrete cost, should be approximately \$400 x 23 holes= \$9200. This will be lower if city employees can do the labor.

4x4 posts for signs on each hole, plus board layout of each hole \$600.

Mulch or granite around each tee pad and basket should be less than \$1000.

Total for the project should be \$19,100, plus or minus unforeseen sundries.