



Consent Item

RE: CO-OPERATIVE SALT PURCHASE

DEPARTMENT: PUBLIC WORKS

PROGRAM: SNOW & ICE CONTROL 2022/2023

RECOMMENDATION: We recommend awarding the contract for 1700 tons of salt for late 2022 delivery and an additional 500 tons for early 2023 delivery to the City of Chesterfield Coop/Compass Minerals (low bid) based on the unit price in Table 1.

TABLE 1	SERVICE PROVIDED	CONTRACT UNIT PRICE
Compass Minerals	Furnishing Salt	\$78.37
Morton Salt	Furnishing Salt	\$80.22
Budget Amount		\$138,555.00

EXPLANATION: The City of Chesterfield coordinates the purchase and delivery of deicing salt for 49 cities and eight school districts that are members of the St. Louis APWA Salt Co-operative (Co-op). The salt supplier and the hauler price is included in the \$78.37 price per ton. This is different from previous years where the hauling and the salt were split.

TABLE 2 2021/2022	CONTRACT UNIT PRICE	FALL 2022 DELIVERY (1700 TONS)	EARLY 2023 DELIVERY (500 TONS)	TOTAL COST
Compass Minerals	\$78.37	\$133,229.00	\$39,185.00	\$172,414

There is approximately 3300 tons of salt remaining in the dome from this past winter. The fall 2022 delivery of 1700 tons from the co-op will re-fill the dome to capacity after projected precipitation for the end of 2022. The City has \$138,555 remaining in the salt budget this year so this purchase is under budget. The early 2023 purchase/delivery of 500 tons will be in the 2023 budget. We are required by the co-op to place the spring 2023 order by August 15th of 2022.

SUBMITTED BY: JIM LINK

DATE: JUNE 20th, 2022