



Consent Item

Subject: 1-Ton Cab and Chassis Purchases

Department/Program: Public Works/ Support Services

Explanation: Public Works has three 1-ton vehicles budgeted for the 2024 budget for a total of \$405,000, which includes the bed and hydraulics. Normally these trucks are purchased off of the State bid, or through a sealed bid process to local dealers. In recent years, however, both of these avenues have been unavailable to us due to the shortage of available trucks.

For the last 2 years, the Missouri state bid/MoDOT could not get any firm fixed pricing from vendors or guaranteed availability of trucks. Therefore, they have taken a different approach for the last 2 years. They issued a Statewide Motor Vehicles Qualified Vendors List (QVL) rather than individual contracts for specific makes/models. This process requires you to submit a form with your truck specifications, and a dealer can respond with any price they wish and if they have a truck available. There are no guarantees. We received bids from the dealers listed below.

Ram Single Cab-1 ton Cab and Chassis (Purchase 1 single cab)	TOTAL BID
All Star -DCJR	\$69,419.38
Lou Fusz -DCJR	\$71,600.00
David Taylor-DCJR	\$74,789.38

Ford Crew Cab-1 ton Cab and Chassis (Purchase 2 crew cabs)	TOTAL BID
Sunset Ford	\$71,409.70
Bo Beuckman Ford	\$74,510.00
Loe Fusz Ford	\$76,500.00
AllStar-DCJR	\$71,703.38
David Taylor-DCJR	\$76,679.38
Lou Fusz-DCJR	\$77,900.00

Recommendation: Given these limitations, staff is seeking authority from the Board to purchase one (1) vehicle from All Star-DCJR for a single cab 1-ton cab and chassis (\$69,419.38) and two (2) Crew Cab 1-ton chassis from Sunset Ford (\$142,819.40). Total cost would be \$212,238.78 for the cabs and chassis. In addition, we are proposing to spend \$117,963 on the beds and hydraulics, for a total of \$330,201 for the combined trucks. This is under the City’s budgeted amount of \$405,000.

Both are the low bidders. This request is for the cab and chassis only.

Submitted By: Jim Link

Date: 2-6-2024



Date: 1-4-24

INFORMAL PRICE QUOTATION

Vendor Number*	Vendor	Qty	Unit Cost	Net Cost	Delivery Cost	Total Cost	Delivery Date
1.	All Star-DCJR	1	\$69,419.38			\$69,419.38	NA
2.	Lou Fusz-DCJR	1	\$71,600.00			\$71,600.00	NA
3.	David Taylor-DCJR	1	\$74,789.38			\$74,789.38	NA
4.							

* Additional Vendors listed on separate sheet

Recommended Vendor: All Star-DCJR

<u>Item Description</u> 2024 Ram 5500 Reg cab and chassis(1ton)

Account Number: _____

Department Head _____

City Administrator _____

Comments: _____

Prepared by: _____

\$ 69,719.38

ALL STAR DODGE CHRYSLER JEEP RAM
11503 SAINT CHARLES ROCK RD
BRIDGETON, MO 630442726

Configuration Preview

Date Printed:	2023-12-29 11:14 AM	VIN:	Quantity:
Estimated Ship Date:		VON:	Status:
			1
			BA - Pending order
			FAN 1:
			00FWL City of Ballwin MO
			FAN 2:
			Client Code:
			Bid Number:
			TB4073
			PO Number:
Sold to:	Ship to:		
ALL STAR DODGE CHRYSLER JEEP RAM (42068)	ALL STAR DODGE CHRYSLER JEEP RAM (42068)		
11503 SAINT CHARLES ROCK RD	11503 SAINT CHARLES ROCK RD		
BRIDGETON, MO 630442726	BRIDGETON, MO 630442726		

Vehicle: **2024 5500 REG CAB CHASSIS 4X4 (168.5 in WB - CA of 84 in) (DP0L64)**

	Sales Code	Description	MSRP(USD)	FWP(USD)
Model:	DP0L64	5500 REG CAB CHASSIS 4X4 (168.5 in WB - CA of 84 in)	56,745	52,772
Package:	2YA	Customer Preferred Package 2YA	0	0
	ETN	6.7L I6 Cummins Turbo Diesel Engine	9,295	8,552
	DF2	6-Spd Auto Aisin AS69RC HD Trans	1,000	920
Paint/Seat/Trim:	PW7	Bright White Clear Coat	0	0
	APA	Monotone Paint	0	0
	*TX	HD Vinyl 40/20/40 Split Bench Seat	0	0
	-X8	Black/Diesel Gray	0	0
Options:	4ES	Delivery Allowance Credit	0	-567
	MAF	Fleet Purchase Incentive	0	0
	A61	Tradesman Level 1 Equipment Group	1,880	1,729
	AHD	Heavy Duty Snow Plow Prep Group	410	377
	AHQ	Max Tow Package	1,295	1,192
	ADE	Cold Weather Group	200	184
	DK3	Elec Shift-On-The-Fly Transfer Case	295	272
	CBE	40/20/40 Split Bench Seat	0	0
	CLY	Mopar Front Rubber Floor Mats	100	92
	JKV	115V Auxiliary Power Outlet	195	180
	LBN	Power Take Off Prep	345	317
	LNJ	Front Fog Lamps	195	180
	MDA	Front License Plate Bracket	0	0
	MRU	Mopar Black Tubular Side Steps	495	456
	UBD	Uconnect 5 W 8.4" Display (USA)	1,215	1,117
	XAC	ParkView Rear Back-up Camera	495	456
	XAW	Rear Backup Alarm	145	133
	XHC	Trailer Brake Control	465	428
	XNR	Manual DPF Regeneration	345	317
	4DH	Prepaid Holdback	0	-2,252
	5N6	Easy Order	0	0
	4FM	Fleet Option Editor	0	0
	4FT	Fleet Sales Order	0	0
	151	Zone 51-Chicago	0	0
	4EA	Sold Vehicle	0	0
Non Equipment:	4FA	Special Bid-Ineligible For Incentive	0	0
Bid Number:	TB4073	Government Incentives	0	-1
Destination Fees:			1,995	1,995

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.

Total Price: 77,110 68,849

Order Type: Fleet
Scheduling Priority: 1-Sold Order
Salesperson:
Customer Name:
Customer Address:

Instructions: USA

PSP Month/Week:
Build Priority: 99

\$ 69,419⁵⁸

DOC / TEMP INCLUDED
TOTAL PRICE

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.

Crew

\$71,600

LOU FUSZ CHRYSLER JEEP DODGE RAM FIAT
3480 HIGHWAY K
O FALLON, MO 633688138

Configuration Preview

Date Printed: 2023-12-13 11:05 AM **VIN:** **Quantity:** 1
Estimated Ship Date: **VON:** **Status:** BA - Pending order
FAN 1: 00FWL City of Ballwin MO
FAN 2:
Client Code:
Bid Number: TB4073
PO Number:

Sold to: LOU FUSZ CHRYSLER JEEP DODGE RAM FIAT (42283)
Ship to: LOU FUSZ CHRYSLER JEEP DODGE RAM FIAT (42283)
3480 HIGHWAY K 3480 HIGHWAY K
O FALLON, MO 633688138 O FALLON, MO 633688138

Vehicle: 2024 5500 REG CAB CHASSIS 4X4 (168.5 in WB - CA of 84 in) (DP0L64)

	Sales Code	Description	MSRP(USD)
Model:	DP0L64	5500 REG CAB CHASSIS 4X4 (168.5 in WB - CA of 84 in)	56,745
Package:	2YA	Customer Preferred Package 2YA	0
	ETN	6.7L I6 Cummins Turbo Diesel Engine	9,295
	DF2	6-Spd Auto Aisin AS69RC HD Trans	1,000
Paint/Seat/Trim:	PW7	Bright White Clear Coat	0
	APA	Monotone Paint	0
	*TX	HD Vinyl 40/20/40 Split Bench Seat	0
	-X8	Black/Diesel Gray	0
Options:	4ES	Delivery Allowance Credit	0
	MAF	Fleet Purchase Incentive	0
	XNR	Manual DPF Regeneration	345
	XHC	Trailer Brake Control	465
	XAW	Rear Backup Alarm	145
	XAC	ParkView Rear Back-up Camera	495
	UBD	Uconnect 5 W 8.4" Display (USA)	1,215
	MRU	Mopar Black Tubular Side Steps	495
	MDA	Front License Plate Bracket	0
	LNJ	Front Fog Lamps	195
	LBN	Power Take Off Prep	345
	JKV	115V Auxiliary Power Outlet	195
	CLY	Mopar Front Rubber Floor Mats	100
	CBE	40/20/40 Split Bench Seat	0
	DK3	Elec Shift-On-The-Fly Transfer Case	295
	ADE	Cold Weather Group	200
	AHQ	Max Tow Package	1,295
	AHD	Heavy Duty Snow Plow Prep Group	410
	A61	Tradesman Level 1 Equipment Group	1,880
	4DH	Prepaid Holdback	0
	5N6	Easy Order	0
	4FM	Fleet Option Editor	0
	4FT	Fleet Sales Order	0
	151	Zone 51-Chicago	0
	4EA	Sold Vehicle	0
Non Equipment:	4FA	Special Bid-Ineligible For Incentive	0
Bid Number:	TB4073	Government Incentives	0
Destination Fees:			1,995

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.



~~\$74,789.38~~
single cab

~~\$74,651.38~~
crew cab

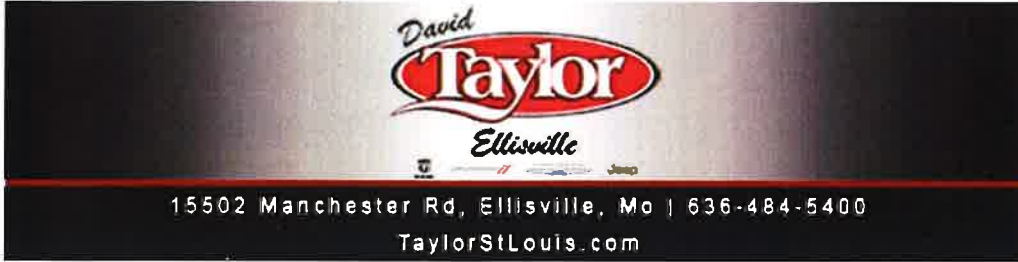
Robert Farek <rfarek@ballwin.mo.us>

Re:David Taylor Ellisville CJDR

1 message

Dave Smith <dsmith@davidtaylorellisvillecldr.motosnap.com>
To: rfarek@ballwin.mo.us

Wed, Jan 3, 2024 at 2:41 PM



Robert, good afternoon. I apologize for the delay on the quotes for the 2024 Ram 5500's. I wanted to make sure that we can order and get the trucks built and delivered first.

2024 Ram 5500 Reg Cab

MSRP	\$78,770.00
Sale Price	\$74,213.00
Gov Fees	11.00
Doc Fee	\$565.38
Cash Price	\$74,789.38

2024 Ram 5500 Crew Cab

MSRP	\$78,580.00
Sale Price	\$74,075.00
Gov Fees	11.00
Doc Fee	\$565.38
Cash Price	\$74,651.38



David Smith
New & Pre-Owned Sales and Leasing
Commercial Sales

David Taylor Ellisville Chrysler Dodge Jeep Ram
15502 Manchester Road
Ellisville, MO, 63011
314-393-6032 cell/text
636-484-5400 x315
dsmith@taylorcars.com

Master Certified Sales and Commercial Sales
MVP Award (Reserved for the top 5% nationally)

Robert Farek
Superintendent of Public Works
City of Ballwin, MO
office 636.227.9000
website www.ballwin.mo.us



Robert Farek
Superintendent of Public Works
City of Ballwin, MO
office 636.227.9000
website www.ballwin.mo.us



You are receiving this email because you inquired about or purchased a vehicle from David Taylor Ellisville Chrysler Dodge Jeep Ram recently or in the past. If you prefer not to receive further emails from us, [click here to unsubscribe](#). Alternatively, you can send a written request to the address below. We'll remove you from our list as quickly as possible. This email was sent to rfarek@ballwin.mo.us on January 03, 2024.

To contact us please visit <http://www.DavidTaylorEllisvilleCDJR.com/index.htm> or call (636) 484-5400.

This email was delivered to you by:
David Taylor Ellisville Chrysler Dodge Jeep Ram
15502 Manchester Rd
Ellisville, MO 63011

2 attachments

 **City of Ballwin 2024 Ram 5500 Crew Cab Build.pdf**
5K

 **City of Ballwin 2024 Ram 5500 Reg Cab Build.pdf**
93K

David Taylor Ellisville Chrysler Dodge
 15502 MANCHESTER RD
 ELLISVILLE, MO 630113002

Configuration Preview

Date Printed: 2023-12-30 12:11 PM VIN: Quantity: 1
 Estimated Ship Date: VON: Status: BA - Pending order

Sold to:
 David Taylor Ellisville Chrysler Dodge Jeep RAM
 (27164)
 15502 MANCHESTER RD
 ELLISVILLE, MO 630113002

Ship to:
 David Taylor Ellisville Chrysler Dodge Jeep RAM (27164)
 15502 MANCHESTER RD
 ELLISVILLE, MO 630113002

Vehicle: 2024 5500 REG CAB CHASSIS 4X4 (168.5 in WB - CA of 84 in) (DP0L64)

	Sales Code	Description	MSRP(USD)
Model:	DP0L64	5500 REG CAB CHASSIS 4X4 (168.5 in WB - CA of 84 in)	58,405
Package:	2YA	Customer Preferred Package 2YA	0
	ETN	6.7L I6 Cummins Turbo Diesel Engine	9,295
	DF2	6-Spd Auto Aisin AS69RC HD Trans	1,000
Paint/Seat/Trim:	PW7	Bright White Clear Coat	0
	APA	Monolone Paint	0
	*TX	HD Vinyl 40/20/40 Split Bench Seat	0
	-X8	Black/Diesel Gray	0
Options:	LBN	Power Take Off Prep	345
	JKV	115V Auxiliary Power Outlet	195
	XNR	Manual DPF Regeneration	345
	CLY	Mopar Front Rubber Floor Mats	100
	XHC	Trailer Brake Control	465
	DK3	Elec Shift-On-The-Fly Transfer Case	295
	XAW	Rear Backup Alarm	145
	ADE	Cold Weather Group	200
	XAC	ParkView Rear Back-up Camera	495
	AHQ	Max Tow Package	1,295
	UBD	Uconnect 5 W 8.4" Display (USA)	1,215
	AHD	Heavy Duty Snow Plow Prep Group	410
	MRU	Mopar Black Tubular Side Steps	495
	A61	Tradesman Level 1 Equipment Group	1,880
	MDA	Front License Plate Bracket	0
	CBE	40/20/40 Split Bench Seat	0
	LNJ	Front Fog Lamps	195
	5N6	Easy Order	0
	151	Zone 51-Chicago	0
	4EA	Sold Vehicle	0
Destination Fees:			1,995
			= Restriction

Total Price: 78,770

Order Type: Retail PSP Month/Week:
 Scheduling Priority: 1-Sold Order Build Priority: 99

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.



Date: 01-17-24

INFORMAL PRICE QUOTATION

Vendor Number*	Vendor	Qty	Unit Cost	Net Cost	Delivery Cost	Total Cost	Delivery Date
1.	Sunset Ford	2	\$71,409.70			\$142,819.40	N/A
2.	Bo Beuckman Ford	2	\$74,510			\$149,020.00	N/A
3.	Lou Fusz Ford	2	\$76,500			\$153,000.00	N/A
4.							

* Additional Vendors listed on separate sheet

Sunset Ford

Recommended Vendor: _____

Account Number: _____

Department Head _____

City Administrator _____

<p><u>Item Description</u></p> <p><u>Ford F-550 4X4 Crew Cab</u></p>
--

Comments: _____

Prepared by: Tom Moore



Preview Order T139 - W5H 4x4 Crew Chas Cab DRW: Order Summary Time of Preview: 01/03/2024 10:28:05 Receipt: 1/3/2024

Dealership Name: Sunset Auto Co Inc

Sales Code : F53082

Dealer Rep.	Timothy Stewart	Type	Retail	Vehicle Line	Superduty	Order Code	T139
Customer Name	X XXXXX	Priority Code	19	Model Year	2024	Price Level	425

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F550 4X4 CREW CHAS CAB DRW/179	\$60190	ENGINE BLOCK HEATER	\$190
179 INCH WHEELBASE	\$0	50 STATE EMISSIONS	\$0
OXFORD WHITE	\$0	SNOW PLOW PREP PACKAGE	\$250
VINYL 40/20/40 SEATS	\$0	DUAL-40 & 26.5 GAL FUEL TANKS	\$625
MEDIUM DARK SLATE	\$0	410 AMP ALTERNATOR	\$115
PREFERRED EQUIPMENT PKG.660A	\$0	EXTERIOR BACKUP ALARM	\$175
.XL TRIM	\$0	DUAL BATTERY	\$0
.AIR CONDITIONING -- CFC FREE	\$0	REAR VIEW CAMERA & PREP KIT	\$415
.AM/FM STEREO MP3/CLK	\$0	PRIVACY GLASS	\$0
6.7L POWER STROKE V8 DIESEL	\$9995	XL CHROME PACKAGE	\$225
10-SPEED AUTO TORQSHIFT	\$0	.BACKGLASS DEFROST	\$0
225/70R19.5G BSW ALL POSITION	\$0	.POWER SLIDING REAR WINDOW	\$0
4.10 RATIO REGULAR AXLE	\$0	.FOG LAMPS	\$0
JOB #2 ORDER	\$0	.REMOTE START SYSTEM	\$0
CV LOT MANAGEMENT	\$0	FUEL CHARGE	\$0
PLATFORM RUNNING BOARDS	\$445	PRICED DORA	\$0
18000# GVWR PACKAGE	\$0	DESTINATION & DELIVERY	\$1995
TOTAL BASE AND OPTIONS			MSRP \$74620
DISCOUNTS			NA
TOTAL			\$74620

\$71909.70 ordered.

Customer Name:
Customer Address:

Customer Email:
Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.



Preview Order J22L - W5H 4x4 Crew Chas Cab DRW: Order Summary Time of Preview: 01/17/2024 09:36:00 Receipt: NA

Dealership Name: Beuckman Ford, Inc.

Sales Code : F53079

Dealer Rep.	Jeff Liberty	Type	Retail	Vehicle Line	Superduty	Order Code	J22L
Customer Name	X XXXXX	Priority Code	19	Model Year	2024	Price Level	425

DESCRIPTION	MSRP	INVOICE	DESCRIPTION	MSRP	INVOICE
F550 4X4 CREW CHAS CAB DRW/179	\$60190	\$57181	ENGINE BLOCK HEATER	\$190	\$173
179 INCH WHEELBASE	\$0	\$0	50 STATE EMISSIONS	\$0	\$0
OXFORD WHITE	\$0	\$0	SNOW PLOW PREP PACKAGE	\$250	\$228
VINYL 40/20/40 SEATS	\$0	\$0	DUAL-40 & 26.5 GAL FUEL TANKS	\$625	\$569
MEDIUM DARK SLATE	\$0	\$0	410 AMP ALTERNATOR	\$115	\$104
PREFERRED EQUIPMENT PKG.660A	\$0	\$0	DUAL BATTERY	\$0	\$0
.XL TRIM	\$0	\$0	REAR VIEW CAMERA & PREP KIT	\$415	\$377
.AIR CONDITIONING -- CFC FREE	\$0	\$0	PRIVACY GLASS	\$0	\$0
.AM/FM STEREO MP3/CLK	\$0	\$0	XL CHROME PACKAGE	\$225	\$205
6.7L POWER STROKE V8 DIESEL	\$9995	\$9096	.BACKGLASS DEFROST	\$0	\$0
10-SPEED AUTO TORQSHIFT	\$0	\$0	.POWER SLIDING REAR WINDOW	\$0	\$0
225/70R19.5G BSW ALL POSITION	\$0	\$0	.FOG LAMPS	\$0	\$0
4.10 RATIO REGULAR AXLE	\$0	\$0	.REMOTE START SYSTEM	\$0	\$0
JOB #2 ORDER	\$0	\$0	FUEL CHARGE	\$0	\$306.68
CV LOT MANAGEMENT	\$0	\$10	PRICED DORA	\$0	\$0
PLATFORM RUNNING BOARDS	\$445	\$405	DESTINATION & DELIVERY	\$1995	\$1995
18000# GVWR PACKAGE	\$0	\$0			

TOTAL BASE AND OPTIONS	74,445	MSRP	INVOICE
DISCOUNTS	- 500	\$74445	\$70649.68
TOTAL	73,945	NA	NA
	+ 1,565 Admin	\$74445	\$70649.68

\$74,510

Customer Name: _____ Customer Email: _____
 Customer Address: _____ Customer Phone: _____
 Customer Signature _____ Date _____

This order has not been submitted to the order bank.



Preview Order B50G - W5H 4x4 Crew Chas Cab DRW: Order Summary Time of Preview: 01/08/2024 13:07:26 Receipt: NA

Dealership Name: Lou Fusz Ford, Inc.

Sales Code : F53078

Dealer Rep.	Brad Greene	Type	Retail	Vehicle Line	Superduty	Order Code	B50G
Customer Name	X XXXXX	Priority Code	19	Model Year	2024	Price Level	425

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F550 4X4 CREW CHAS CAB DRW/179	\$60190	SNOW PLOW PREP PACKAGE	\$250
179 INCH WHEELBASE	\$0	SPARE TIRE AND WHEEL	\$350
OXFORD WHITE	\$0	HIGH CAPACITY TRAILER TOW PKG	\$580
VINYL 40/20/40 SEATS	\$0	JACK	\$0
MEDIUM DARK SLATE	\$0	DUAL-40 & 26.5 GAL FUEL TANKS	\$625
PREFERRED EQUIPMENT PKG.660A	\$0	410 AMP ALTERNATOR	\$115
.XL TRIM	\$0	PAYLOAD PLUS PACKAGE UPGRADE	\$1155
.AIR CONDITIONING -- CFC FREE	\$0	EXTERIOR BACKUP ALARM	\$175
.AM/FM STEREO MP3/CLK	\$0	DUAL BATTERY	\$0
6.7L POWER STROKE V8 DIESEL	\$9995	REAR VIEW CAMERA & PREP KIT	\$415
10-SPEED AUTO TORQSHIFT	\$0	PRIVACY GLASS	\$0
225/70R19.5G BSW ALL POSITION	\$0	XL CHROME PACKAGE	\$225
4.30 RATIO LIMITED SLIP AXLE	\$395	.BACKGLASS DEFROST	\$0
JOB #2 ORDER	\$0	.POWER SLIDING REAR WINDOW	\$0
CV LOT MANAGEMENT	\$0	.FOG LAMPS	\$0
FRONT LICENSE PLATE BRACKET	\$0	.REMOTE START SYSTEM	\$0
PLATFORM RUNNING BOARDS	\$445	FUEL CHARGE	\$0
19500# GVWR PACKAGE	\$0	PRICED DORA	\$0
ENGINE BLOCK HEATER	\$190	DESTINATION & DELIVERY	\$1995
50 STATE EMISSIONS	\$0		

TOTAL BASE AND OPTIONS	MSRP	\$77100
DISCOUNTS	NA	
TOTAL		\$77100

-600 Gov Deal

Customer Name:
Customer Address:

Customer Email:
Customer Phone:



Date: 1-23-24

INFORMAL PRICE QUOTATION

Vendor Number*	Vendor	Qty	Unit Cost	Net Cost	Delivery Cost	Total Cost	Delivery Date
1.	All Star-DCJR	1	\$71,703.38			\$71,703.38	NA
2.	Lou Fusz-DCJR	1	\$77,900.00			\$77,900.00	NA
3.	David Taylor-DCJR	1	\$76,679.38			\$76,679.38	NA
4.							

* Additional Vendors listed on separate sheet

Recommended Vendor: All Star- DCJR

Item Description
2024 Ram 5500 Crew Cab and Chassis
(1ton)

Account Number: _____

Department Head _____

City Administrator _____

Comments: _____

Prepared by: Rob Farek

ALL STAR DODGE CHRYSLER JEEP RAM
 11503 SAINT CHARLES ROCK RD
 BRIDGETON, MO 630442726

Configuration Preview

Date Printed: 2024-01-18 2:58 PM
 Estimated Ship Date:

VIN:
 VON:

Quantity: 1
 Status: BA - Pending order
 FAN 1: 00FWL City of Ballwin MO
 FAN 2:
 Client Code:
 Bid Number: TB4073
 PO Number:

Sold to:
 ALL STAR DODGE CHRYSLER JEEP RAM
 (42068)
 11503 SAINT CHARLES ROCK RD
 BRIDGETON, MO 630442726

Ship to:
 ALL STAR DODGE CHRYSLER JEEP RAM (42068)
 11503 SAINT CHARLES ROCK RD
 BRIDGETON, MO 630442726

Vehicle: 2024 5500 CREW CAB CHASSIS 4X4 (173.4 in WB - CA of 60 in) (DP0L93)

	Sales Code	Description	MSRP(USD)	FWP(USD)
Model:	DP0L93	5500 CREW CAB CHASSIS 4X4 (173.4 in WB - CA of 60 in)	60,185	55,973
Package:	2YG	Customer Preferred Package 2YG	4,630	4,259
	ETN	6.7L I6 Cummins Turbo Diesel Engine	9,295	8,552
	DF2	6-Spd Auto Aisin AS69RC HD Trans	1,000	920
Paint/Seat/Trim:	PW7	Bright White Clear Coat	0	0
	APA	Monotone Paint	0	0
	*V9	Cloth 40/20/40 Bench Seat	0	0
	-X9	Black	0	0
	Options:	4ES	Delivery Allowance Credit	0
	MAF	Fleet Purchase Incentive	0	0
	XBM	Remote Start System	245	225
	XAW	Rear Backup Alarm	145	133
	NLL	52 & 22 Gallon Dual Fuel Tanks	795	732
	XAC	ParkView Rear Back-up Camera	495	456
	LNJ	Front Fog Lamps	195	180
	MRU	Mopar Black Tubular Side Steps	495	456
	ADE	Cold Weather Group	200	184
	4DH	Prepaid Holdback	0	-2,331
	5N6	Easy Order	0	0
	4FM	Fleet Option Editor	0	0
	4FT	Fleet Sales Order	0	0
	151	Zone 51-Chicago	0	0
	4EA	Sold Vehicle	0	0
Non Equipment:	4FA	Special Bid-Ineligible For Incentive	0	0
Bid Number:	TB4073	Government Incentives	0	-1
Destination Fees:			1,995	1,995

Total Price: 79,675 71,132

Order Type: Fleet
 Scheduling Priority: 1-Sold Order
 Salesperson:
 Customer Name:
 Customer Address: USA

PSP Month/Week:
 Build Priority: 99

Doc / Temp +571.38
 \$ 71,703.38

Instructions:

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.

Tim Hard LouFusz

\$77,900.00

LOU FUSZ CHRYSLER JEEP DODGE RAM FIAT
3480 HIGHWAY K
O FALLON, MO 633688138

Configuration Preview

Date Printed: 2024-01-23 11:55 AM VIN: Quantity: 1
 Estimated Ship Date: VON: Status: BA - Pending order
 FAN 1: 00FWL City of Ballwin MO
 FAN 2:
 Client Code:
 Bid Number: TB4073
 PO Number:

Sold to: Ship to: PO Number:
 LOU FUSZ CHRYSLER JEEP DODGE RAM FIAT (42283) LOU FUSZ CHRYSLER JEEP DODGE RAM FIAT (42283)
 3480 HIGHWAY K 3480 HIGHWAY K
 O FALLON, MO 633688138 O FALLON, MO 633688138

Vehicle: 2024 5500 CREW CAB CHASSIS 4X4 (173.4 in WB - CA of 60 in) (DP0L93)

	Sales Code	Description	MSRP(USD)
Model:	DP0L93	5500 CREW CAB CHASSIS 4X4 (173.4 in WB - CA of 60 in)	60,185
Package:	2YG	Customer Preferred Package 2YG	4,630
	ETN	6.7L I6 Cummins Turbo Diesel Engine	9,295
	DF2	6-Spd Auto Aisin AS69RC HD Trans	1,000
Paint/Seat/Trim:	PW7	Bright White Clear Coat	0
	APA	Monotone Paint	0
	*V9	Cloth 40/20/40 Bench Seat	0
	-X9	Black	0
Options:	4DH	Prepaid Holdback	0
	4ES	Delivery Allowance Credit	0
	MAF	Fleet Purchase Incentive	0
	XBM	Remote Start System	245
	MRU	Mopar Black Tubular Side Steps	495
	A62	Level 1 Equipment Group	1,635
	XHC	Trailer Brake Control	465
	XF7	Dual Alternators Rated at 440 Amps	285
	NLL	52 & 22 Gallon Dual Fuel Tanks	795
	ADE	Cold Weather Group	200
	XAC	ParkView Rear Back-up Camera	495
	XAW	Rear Backup Alarm	145
	UBD	Uconnect 5 W 8.4" Display (USA)	1,015
	LNJ	Front Fog Lamps	195
	MDA	Front License Plate Bracket	0
	LBN	Power Take Off Prep	345
	CKW	Add Black Vinyl Floor Covering	0
	AHD	Heavy Duty Snow Plow Prep Group	410
	5N6	Easy Order	0
	4FM	Fleet Option Editor	0
	4FT	Fleet Sales Order	0
	151	Zone 51-Chicago	0
	4EA	Sold Vehicle	0
Non Equipment:	4FA	Special Bid-Ineligible For Incentive	0
Bid Number:	TB4073	Government Incentives	0
Destination Fees:			1,995

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.

Total Price: 83,830.

Order Type: Fleet
Scheduling Priority: 1-Sold Order
Salesperson:
Customer Name:
Customer Address:

PSP Month/Week:
Build Priority: 99

USA

Instructions:

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.

Level 1 Equipment Group (A62)



Details:

- Locking Lower Glove Box (JKA)
- 400W Inverter (XHR)
- Cluster 7.0" TFT Color Display (JAL)
- 115V Auxiliary Power Outlet (JKV)
- Rear Power Sliding Window (GFE)
- Leather Wrapped Steering Wheel (SCV)
- Rear Dome w/On/Off Switch Lamp (LHE)
- Foam Bottle Insert (Door Trim Pnl) (CWL)
- Steering Wheel Mounted Audio Ctrls (RDZ)
- Dual Glove Boxes (JKN)
- Glove Box Lamp (LBC)



Robert Farek <rfarek@ballwin.mo.us>

Ballwin Crew Cab 5500 quote

Timothy Hard <timothy.hard@fusz.com>
To: Robert Farek <rfarek@ballwin.mo.us>

Tue, Jan 23, 2024 at 10:59 AM

Robert,

Here is the build for the 5500 SLT if you want to look it over and make sure it has everything you need.

Thanks

Tim Hard

Commercial/Fleet Manager

Lou Fusz Automotive Network

Ph: 636-442-8156

Cell: 314-220-8753

From: Robert Farek <rfarek@ballwin.mo.us>

Sent: Monday, January 22, 2024 10:42:24 AM


[Quoted text hidden]

[Quoted text hidden]

[Quoted text hidden]

website https://link.edgepilot.com/s/d8b89cc8/kqvEUSsxtUO7ez2S_DnRWQ?u=http://www.ballwin.mo.us/



 **5500 SLT Build.pdf**
369K



Robert Farek <rfarek@ballwin.mo.us>

Ballwin Crew Cab 5500 quote

Timothy Hard <timothy.hard@fusz.com>
To: Robert Farek <rfarek@ballwin.mo.us>

Tue, Jan 23, 2024 at 2:01 PM

Sorry I got a customer but you would be \$77,900.

Tim Hard

Commercial/Fleet Manager
Lou Fusz Automotive Network
Ph: 636-442-8156
Cell: 314-220-8753

From: Robert Farek <rfarek@ballwin.mo.us>
Sent: Tuesday, January 23, 2024 12:23:45 PM

[Quoted text hidden]

[Quoted text hidden]

[Quoted text hidden]

[Quoted text hidden]

[Quoted text hidden]

website <https://link.edgepilot.com/s/02242f2a/yUxXH5CaFEem-GgCb7JNGA?u=http://www.ballwin.mo.us/>



--
Robert Farek
Superintendent of Public Works
City of Ballwin, MO
office 636.227.9000
website <https://link.edgepilot.com/s/02242f2a/yUxXH5CaFEem-GgCb7JNGA?u=http://www.ballwin.mo.us/>



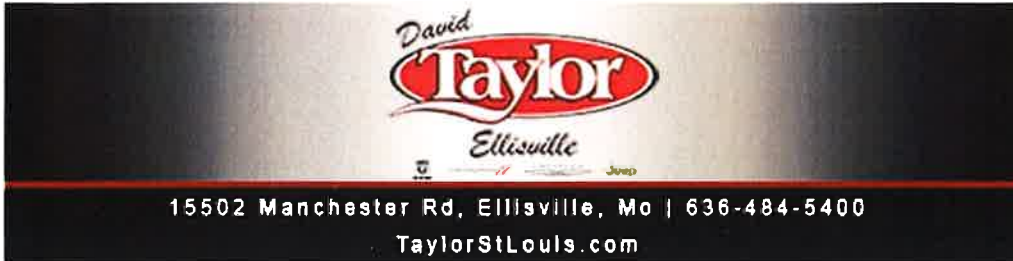


Robert Farek <rfarek@ballwin.mo.us>

Ballwin Crew Cab 5500 quote

Dave Smith <dsmith@davidtaylorellisvillecdjr.motosnap.com>
To: rfarek@ballwin.mo.us

Wed, Jan 17, 2024 at 3:54 PM



Robert, I have built and attached the build and a quote for the 2024 Ram 5500 Crew Cab. I tried to build as close to the Ford F550.

MSRP	\$80,785.00
Sale Price	\$76,103.00
Government Fee	11.00
Doc Fee	<u>\$565.38</u>

Total Price \$76,679.38



David Smith
New & Pre-Owned Sales and Leasing
Commercial Sales

David Taylor Ellisville Chrysler Dodge Jeep Ram
[15502 Manchester Road](#)
[Ellisville, MO. 63011](#)
314-393-6032 cell/text
636-484-5400 x315
dsmith@taylorcars.com

Master Certified Sales and Commercial Sales
MVP Award (Reserved for the top 5% nationally)



-----Original Message-----

From: "Robert Farek" [mailto:"Robert Farek"]
Sent: 1/17/2024 10:20:30 AM

To: "Dave Smith"
Subject: Re:Ballwin Crew Cab 5500 quote

Here you go. Also price it wit he the 8" radio and remote start. I know it bumps it up to the slt package but I need numbers to be apples to apples tothe fords,or as close as possible. Thanks

On Wed, Jan 17, 2024 at 10:17AM Dave Smith <dsmith@davidtaylorellisvillecdjr.motosnap.com> wrote:



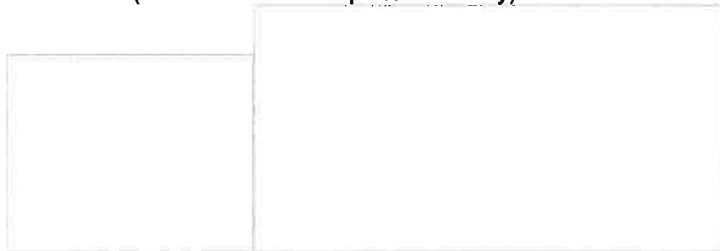
I missed the attachment. I do have it.



David Smith
New & Pre-Owned Sales and Leasing
Commercial Sales

David Taylor Ellisville Chrysler Dodge Jeep Ram
15502 Manchester Road
Ellisville, MO. 63011
314-393-6032 cell/text
636-484-5400 x315
dsmith@taylorcars.com

Master Certified Sales and Commercial Sales
MVP Award (Reserved for the top 5% nationally)



-----Original Message-----

From: "Robert Farek" [[mailto:Robert.Farek](mailto:Robert.Farek@ballwin.mo.us)]]
Sent: 1/16/2024 12:21:28 PM
To: "Dave Smith"
Subject: Ballwin Crew Cab 5500 quote

Good afternoon. I was wondering if I should send you the Ford specs/options that my supervisor had acquired when getting his quotes of 550. Could you adjust my Crew cab 5500 quote and send it to me? I need it to be apples to apple on my crew cab numbers. What ever op were on his quotes, I need on my quotes from you. Thanks

--
Robert Farek
Superintendent of Public Works

David Taylor Ellisville Chrysler Dodge
 15502 MANCHESTER RD
 ELLISVILLE, MO 630113002

Configuration Preview

Date Printed: 2024-01-17 4:29 PM VIN: Quantity: 1
 Estimated Ship Date: VON: Status: BA - Pending order

Sold to: David Taylor Ellisville Chrysler Dodge Jeep RAM (27164)
 15502 MANCHESTER RD
 ELLISVILLE, MO 630113002

Ship to: David Taylor Ellisville Chrysler Dodge Jeep RAM (27164)
 15502 MANCHESTER RD
 ELLISVILLE, MO 630113002

Vehicle: 2024 5500 CREW CAB CHASSIS 4X4 (173.4 in WB - CA of 60 in) (DP0L93)

	Sales Code	Description	MSRP(USD)
Model:	DP0L93	5500 CREW CAB CHASSIS 4X4 (173.4 in WB - CA of 60 in)	61,845
Package:	2YA	Customer Preferred Package 2YA	0
	ETN	6.7L I6 Cummins Turbo Diesel Engine	9,295
	DF2	6-Spd Auto Aisin AS69RC HD Trans	1,000
Paint/Seat/Trim:	PW7	Bright White Clear Coat	0
	APA	Monotone Paint	0
	*TX	HD Vinyl 40/20/40 Split Bench Seat	0
	-X8	Black/Diesel Gray	0
Options:	LNJ	Front Fog Lamps	195
	GXM	Remote Keyless Entry	495
	GFE	Rear Power Sliding Window	395
	XF7	Dual Alternators Rated at 440 Amps	285
	CFM	Rear Folding Seat	0
	XAW	Rear Backup Alarm	145
	CBE	40/20/40 Split Bench Seat	0
	XAC	ParkView Rear Back-up Camera	495
	AZB	Heavy Duty Front Suspension Group	0
	UBD	Uconnect 5 W 8.4" Display (USA)	1,215
	AHD	Heavy Duty Snow Plow Prep Group	410
	NLL	52 & 22 Gallon Dual Fuel Tanks	795
	ADE	Cold Weather Group	200
	MRU	Mopar Black Tubular Side Steps	495
	AMP	Chrome Appearance Group	1,525
	Destination Fees:	MDA	Front License Plate Bracket
5N6		Easy Order	0
151		Zone 51-Chicago	0
	4EA	Sold Vehicle	0
			1,995

Total Price: 80,785 .

Order Type: Retail **PSP Month/Week:**
Scheduling Priority: 1-Sold Order **Build Priority:** 99

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.