



Staff Report

Subject: Hot Mix Asphalt

Department/Program: Public Works-Pavement

Explanation: Bids were requested from several asphalt suppliers to furnish hot mix asphalt. Delivery is not included in the base bid amount as we purchase small quantities at a time so the asphalt will retain its heat when placed. We advertised in the St. Louis Business Journal, and on the City's website. Bid specifications are on file at the Public Works Department. On February 27th, 2026, Two (2) bids were received and opened. Below is the summary of the bids received.

| Bidder | Base Bid (material) | Alt. Bid #1 (concrete debris) | Alt. Bid #2 (asphalt debris) | Alt. Bid #3 (Hauling) |
|-------------------|---------------------|-------------------------------|------------------------------|-----------------------|
| New Frontier | \$61.00 | No bid | No Charge | No Bid |
| Simpson Materials | \$61.00 | \$2.50/ton | No Charge | No Bid |
| | | | | |
| Budget | | \$80,000.00 | | |

Type 'C' asphalt is primarily used for resurfacing projects.

Type 'D' asphalt is used for potholes and milling/filling concrete joints.

Type 'X' asphalt is used for a base mix on resurfacing projects.

Type 'Commercial' is used for curbs or driveways aprons on resurfacing projects.

Alternate bid #1 is for the disposal of concrete slabs and sidewalk debris.

Alternate bid #2 is for disposal of asphalt debris.

Alternate bid #3 is for hauling asphalt to the jobsite during paving operations.

Ballwin requires Asphalt on a year round basis for paving, potholes and emergency pavement repairs and requires a guarantee of asphalt daily for the length of this contract. As a result, we recommend both bidders be awarded at the unit price contract submitted.

Recommendation: We recommend awarding the unit price contract to the both bidders, New Frontier and Simpson Materials, and to accept alternate bid #1 and #2.

Submitted By: Jim Link

Date: March 02, 2026