



Consent Item

RE: Facility Fitness Equipment – New Police Building

Department/Program: Police/New Building Project

Explanation: We initially met with three local fitness vendors (Foremost Fitness, Advanced Exercise and Push Pedal Pull) as part of a qualification process to determine the most qualified vendor for the job. Each vendor could provide equipment from purchasing cooperatives that the City belongs to. We reviewed the department's needs and desires, reviewed existing equipment with each vendor, received their recommendations, requested equipment proposals and preliminary layouts. We again met with each vendor to review their proposals/layouts, then selected a vendor, Foremost Fitness.

Once a vendor was selected, we fine-tuned the selections and formalized pricing to ensure we were within budget. (Note: The original budget was \$80,000, but after we met with the three vendors, we reduced the budget to \$65,000.) Once the main General Contractor package was awarded and we were certain that the project was moving forward, we asked the selected vendor to confirm current pricing which is what we are presenting today.

Foremost Fitness purchases will be made through the Sourcewell purchasing cooperative, contract TRUE SW #081120-TRU. The current budget is \$65,000; Foremost Fitness's proposal is \$64,197.23.

Recommendation: Recommendation is to accept the Foremost Fitness proposal.

Submitted By: Chief Douglas W. Schaeffler

Date: March 28, 2022

Sold To
Ballwin Police Department
TBD
Phone
Email

Ship To
Ballwin Police Department
TBD
Phone
Email

Hanna Jackson
P: 314-704-9768
F: 314-689-0021
Hanna@foremostfitnessgroup.com

Salesperson		P.O. Number	Ship Via	Terms		
Hanna				NET 30		
Line	Qty	Description	Unit List	Unit Price	Ext. Price	
1		TRUE Fitness Cardiovascular Equipment				
2	1	Alpine Runner Incline Trainer Treadmill Emerge Console	\$9,515.00	\$6,185.00	\$6,185.00	
3	1	Optional Step For Incline Trainer	\$200.00	\$130.00	\$130.00	
4	1	TRUE Treadmill 2 Window Emerge C650T	\$8,315.00	\$5,405.00	\$5,405.00	
5	1	TRUE Spectrum Adjustable Stride Elliptical 2 Window Emerge Console	\$8,535.00	\$5,548.00	\$5,548.00	
6		SubTotal			\$17,268.00	
7						
8		Octane Cardiovascular Equipment				
9	1	AirdyneX	\$1,830.00	\$1,199.00	\$1,199.00	
10		SubTotal			\$1,199.00	
11						
12		Concept 2 Cardiovascular Equipment				
13	1	Model D Indoor Rower with PM5 (black)	\$900.00	\$895.00	\$895.00	
14		SubTotal			\$895.00	
15						
16		TRUE Strength Equipment				
17	1	Preacher Curl	\$960.00	\$672.00	\$672.00	
18	2	10 Pair Dumbbell Rack (Rack Only)	\$685.00	\$459.00	\$918.00	

THE UNDERSIGNED AGREES TO PURCHASE THE FOLLOWING PRODUCTS FROM FOREMOST FITNESS GROUP, LLC, FOR THE PRICE INDICATED AND ON THE TERMS AND CONDITIONS SET FORTH HEREIN. FOREMOST FITNESS GROUP, LLC RESERVES THE RIGHT TO CANCEL THIS ORDER AND GIVE CUSTOMER A FULL REFUND IN THE EVENT PRICES CHANGE. PRICES ABOVE ARE BASED ON TOTAL PACKAGE PURCHASE. FOREMOST FITNESS GROUP, LLC MAKES NO WARRANTY REGARDING HARDWARE, COMPUTER COMPONENTS, OR ANY OTHER COMPONENTS OF MERCHANDISE ORDERED, EXCEPT SUCH AS IS GIVEN BY THE MANUFACTURER. THE UNDERSIGNED DISCLAIMS AND WAIVES ANY AND ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR USE OF PURPOSE. FOREMOST FITNESS GROUP, LLC MAKES NO WARRANTY EXPRESSED OR IMPLIED. THE UNDERSIGNED ACKNOWLEDGES FOREMOST FITNESS GROUP, LLC SHALL NOT BE LIABLE FOR ANY LOSS OF PROFITS, BUSINESS, GOODWILL, DATA, INTERRUPTION OF BUSINESS, NOR FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES RELATED TO THIS AGREEMENT OR THE PRODUCT OR SERVICES PURCHASED, OR AGREED TO BE FURNISHED, HEREUNDER. IN THE EVENT THIS ORDER IS CANCELLED CUSTOMER SHALL BE ENTITLED TO A REFUND OF ANY PAYMENT MADE PURSUANT TO THIS CONTRACT PROVIDED 1) THE GOODS HAVE NOT BEEN DELIVERED TO CUSTOMER'S SITE/PLACE OF BUSINESS AND 2) FOREMOST FITNESS GROUP, LLC WILL RETAIN A 25% RESTOCKING FEE BASED UPON THE TOTAL PURCHASE PRICE (EXCLUDING SALES TAX) AND TOGETHER WITH ANY SHIPPING CHARGES ACTUALLY PAID BY FOREMOST FITNESS GROUP, LLC. \$25 FEE FOR RETURNED CHECKS. 50% DEPOSIT/50% DUE UPON DELIVERY. CLIENT IS RESPONSIBLE FOR JOB SITE CONDITION, ENSURING FACILITY IS CLEAN AND READY FOR INSTALLATION (INCLUDING PROPER POWER SUPPLY, CABLING, AV REQUIREMENTS, FLOORING) RETURN TRIPS MAY RESULT IN ADDITIONAL FEES.

Line	Qty	Description	Unit List	Unit Price	Ext. Price
19	1	Force Lat/Row Standard Stack	\$3,580.00	\$2,211.00	\$2,211.00
20	1	Force Leg Curl/Leg Extension Standard Stack	\$3,730.00	\$2,355.00	\$2,355.00
21		SubTotal			\$6,156.00
22					
23		<i>Legend Fitness Strength Equipment</i>			
24	2	Pro Series Half Cage and Plate Storage	\$2,899.00	\$2,699.00	\$5,398.00
25	1	72"Side to Side Cage Connector	\$539.00	\$495.00	\$495.00
26	2	Fusion 6 Rotating Destroyer Arms	\$1,729.00	\$1,600.00	\$3,200.00
27	1	Single Unit Dip Attachment	\$329.00	\$310.00	\$310.00
28	1	Landmine Attachment	\$249.00	\$225.00	\$225.00
29	2	Ball Target	\$249.00	\$225.00	\$450.00
30	3	Flat/Incline/Decline Bench	\$769.00	\$740.00	\$2,220.00
31	1	Multi Storage Rack Legend #3313	\$999.00	\$900.00	\$900.00
32		SubTotal			\$13,198.00
33					
34		<i>Free Weights and Accessories</i>			
35	1	47" Olympic Curl Bar	\$150.00	\$130.00	\$130.00
36	1	Lite Weight Power Bar (women)	\$360.00	\$330.00	\$330.00
37	3	TKO middleweight Bar	\$390.00	\$350.00	\$1,050.00
38	1	50lb Combo Hex (Trap) Bar - 56"	\$240.00	\$225.00	\$225.00
39	4	Lock Jaw Collar Pairs	\$66.00	\$50.00	\$200.00
40	1	5-75lb Rubber Hex Dumbbell Set	\$2,888.00	\$2,400.00	\$2,400.00
41	1	Kettle Bell Set - 8.8lb, 17.6, 26.4, 35.2, 44, 52.8, 61.6, 70.4	\$1,081.90	\$750.00	\$750.00
42	1	30lb Slam Ball - Sand Filled	\$76.00	\$60.00	\$60.00
43	1	50lb Slam Ball - Sand Filled	\$144.00	\$105.00	\$105.00
44	1	14lb Wall Ball	\$90.00	\$75.00	\$75.00
45	1	18lb Wall Ball	\$100.00	\$80.00	\$80.00
46		SubTotal			\$5,405.00
47					
48	6	UMAX Black 45lb Bumper Plate	\$270.00	\$270.00	\$1,620.00
49	4	UMAX Black 35lb Bumper Plate	\$210.00	\$210.00	\$840.00
50	4	UMAX Black 25lb Bumper Plate	\$150.00	\$150.00	\$600.00
51	4	UMAX Black 10lb Bumper Plate	\$75.00	\$75.00	\$300.00
52		SubTotal			\$3,360.00
53					
54	1	6 Ball Medicine Ball Rack With 6 Balls	\$677.00	\$495.00	\$495.00
55	1	3 in 1 Foam Plyo	\$390.00	\$275.00	\$275.00
56	1	Battle Rope - 30ft Long/1.5" Thick	\$150.00	\$125.00	\$125.00
57	1	5 Pack Resistance Band Set	\$160.00	\$115.00	\$115.00

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Line	Qty	Description	Unit List	Unit Price	Ext. Price
58	3	Speed Ropes	\$10.00	\$8.00	\$24.00
59	3	Hanging Mats	\$55.00	\$42.00	\$126.00
60	1	Mat Hanger For Mats	\$32.00	\$26.00	\$26.00
61		SubTotal			\$1,186.00
62					
63	1	Trade in of Precor Elliptical, TRUE LC1100 Tread, white bench, white decline/ab bench, spin bike, maxrack, dumbbell racks and all dumbbells and Olympic Flat	\$0.00	-\$2,000.00	-\$2,000.00
64					
65	1	Freight, installation and Manufacture Surcharge	\$17,530.23	\$17,530.23	\$17,530.23

Quote Expires in 30 days. Does not account for future price increases, surcharges, trade in devalue or freight increases.

There is a 3% additional charge for all credit card transactions.

Remit payment to: Foremost Fitness Group LLC
1122 Spring Lilly Court
High Ridge, MO 63049

SubTotal	\$64,197.23
Tax	\$0.00
Shipping	\$0.00
Total	\$64,197.23

Company Name _____

Signature and Title _____

Date _____

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 **TRUE**


PLAE
PERFORMANCE SPORTS FLOORING

KEISER