



## **Consent Item**

**Subject:** Truck Bed-Hydraulics-Plow-Spreader Purchase

**Department/Program:** Public Works/Support

**Explanation:** Previously the Board authorized staff to purchase two one-ton cab and chassis not to exceed \$75,000 per vehicle due to the State bid not offering vehicle purchases in 2023. Staff could not locate any suitable vehicles on dealer lots locally but were eventually able to source two Dodge Ram 5500 Cab and Chassis for \$67,649.38 each.

In addition to the vehicles, we also have to purchase truck beds (hydraulics, plow, spreader, etc.) to be outfitted on each vehicle. We received three quotes from vendors for the truck beds. The low bid is from Woody's Municipal Supply for \$44,755 each, or \$89,510 for two.

Budget for both vehicles including the truck beds is \$240,000. Subtracting the cost of the cabs and chassis, that leaves \$104,701.24 available for purchase of the truck beds. The cost of the two truck beds is \$89,510, which is under budget. In total, including the vehicles and the beds, the cost for everything is \$224,808.76.

**Recommendation:** Staff recommends we purchase the Truck Body-Hydraulics-Plow-Spreader from Woody's Municipal Supply for a total cost of \$89,510.00 for the two trucks we purchased earlier this year.

Submitted By: Jim Link

Date: 6-1-2023

# Woody's Municipal Supply Co.

"Leading the way in municipal sales and service"  
 PO Box 432 Office: 618-656-5404  
 Edwardsville, IL 62025 Fax: 618-656-6105  
 www.WoodysMunicipal.com

## QUOTE - DO NOT PAY

Quote: 01-1328  
 Date: 4/17/2023

PO:  
 CustId: BALLWIN MO.

Cust Email:  
 Phone: (636) 227-8580  
 Salesperson: CGoclan  
 User: TMoore

Bill To:  
 Ballwin, MO., City of  
 1 Government Center  
 Ballwin, MO 63011

Ship To:  
 Ballwin, MO., City of

Item	Type	Description	Qty	Tax	Price	Discount	Net Price
PTW96096	QU	<b>Parkhurst PTW96096</b> Bod - 9'6" Next Generation Toughline Platform 3/8" x 2" tie rails: Bulkhead: 42"x96" Tapered Heavy Duty Crossmembers: 4" Structural Channel D-Rings: Surface mounted all 4 corners Endrails: 6"-10 Guage side and end rails Epoxy Primed: Floor: Treated Yellow Pine Harsh Hoist: Double Acting with body prop Laser Cut Window: LED Clearance Lights: Longsills: 6" structural channel Painted Black: Rear skirt: Custom tapered with strobe cut outs Stake Pockets: 2x4 Sub-frame:	1.0000		\$44,755.00		
		<b>Total PTW96096</b>					\$44,755.00
9' Western Plus	QU	<b>Western 9' Western Plus</b> Sno - 9' Western Snow Plow 12" Rubber Deflector: 9" Pro Plus: Halogen Headlights: Plow Markers: Steel Cutting Edge:	1.0000		\$0.00		
		<b>Total 9' Western Plus</b>					\$0.00
14709F462211	QU	<b>Buyers 14709F462211</b> Spr - 9' x 46in Conveyor Chain Vbox Spreader 14 1/2" Chain: 18" Poly Spinner: 2 Chute Baffles: 304 Stainless: 4 Cubic Yard: 4 hinged top screens: Dual Hyd Motors: Inverted V: Tailgate Latch: Tie Downs:	1.0000		\$0.00		

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 Ballwin, MO., City of  
 1 Government Center  
 Ballwin, MO 63011

Ship To:  
 Ballwin, MO., City of

		<b>Total 14709F462211</b>			<b>\$0.00</b>
<b>Towing/Misc</b>	<b>QU</b>	<b>Towing/Misc</b>	<b>1.0000</b>	<b>\$0.00</b>	
		Bod - Towing/Misc			
		Mudflaps: In front and back of rear wheels			
		Rear Hitch Plate: For Dodge with 2" reciever			
		Waterproof Junction box:			
<b>Clutch Pump</b>	<b>QU</b>	<b>Total Towing/Misc</b>	<b>1.0000</b>	<b>\$0.00</b>	<b>\$0.00</b>
		<b>Certified Clutch Pump</b>			
		Bod - Central Hydraulics			
		15 Gallon Reservoir:			
		All hoses and fittings: Ran to front and rear for spreader			
		Clutch Pump: Dodge Mount			
		Freedom Controller: Salt			
		Joystick Controller: Hoist			
		Valve enclosure:			
		Valve Sections: Plow, Hoist, and Spreader			
		<b>Total Clutch Pump</b>			<b>\$0.00</b>
				<b>Total:</b>	<b>\$44,755.00</b>

Totals

**Sub Total:** \$44,755.00  
**Total Tax:** \$0.00  
**Invoice Total:** \$44,755.00

Quote good for 30 days



Knapheide Truck Equipment  
 10101 Mid Rivers Mall Drive  
 St Peters MO 63376  
 Phone: 636-397-4444  
 Fax: 636-397-2613  
 www.stlouis.knapheide.com

**QUOTATION**

Quote ID: SS00000738-1

Page 1 of 3

**Customer:** BALLWIN, CITY OF  
 FINANCE DEPARTMENT  
 #1 GOVERNMENT CTR  
 BALLWIN MO 63011

**Quote Number:** SS00000738-1

**Quote Date:** 5/26/2023

**Quote valid until:** 6/25/2023

**Contact:**

**Phone:** 1-636-227-8580  
**Fax:** 1-636-207-2320

**By:** Prepared ssullentrup  
**Salesperson:** STEVE SULLENTROP  
**PO#:**

**Enduser:**

<b>Make:</b> DODGE	<b>Model:</b> 5500 CHASSIS CAB	<b>Year:</b> 2023	<b>Single/Dual:</b> DRW
<b>Cab Type:</b> REGULAR	<b>Wheelbase:</b>	<b>Cab-to-Axle:</b> 60.0	<b>VIN:</b>

QTY	PART NUMBER	DESCRIPTION	AMOUNT
1	KNAP PHHJ-95	PHHJ-95 18OC WOOD BLK	
1	KNAP BHRBT4094	BULKHEAD BHRBT4094 BLT/TRP BLK	
1	KNAP 33931793	33931793 RECEIVER HITCH-CLASS ICC BUMPER/HITCH - PLATFORM	
1	VENC VC520SF-ED	SUB FRAME HOIST	
1	HOPK 40999	7 WAY RV FLAT PIN 4&5 WAY FLAT HEAVY DUTY	
1	BUYE MFBH2375A	MUDFLAP MNT PLATE 90 DEGREE	
1	BUYE 405BZ	BRACKET ANTI-SAIL GALVINIZED (	
1	BOOM SRI2436E3W.1209	MUD FLAP 24X36 KTEC ST.PETE	
1	FLUI 31889490	WELD ON FIXED FUEL BRACKET FOR HOIST APPLICATIONS	
1	ECCO 510	BACKUP ALARM C52	
1	COMP 15207940	CERTIFIED POWER HYDRAULIC SYSTEM USING UNDERHOOD CLUTCH PUMP TO OPERATE ALL HYDRAULIC FUNCTIONS, PLOW WILL HAVE FULLY ELECTRONIC, PROPORTIONAL JOYSTICK CONTROL AND WILL HAVE THE DUMP FUNCTION BUILT IN. SPREADER OPERATION WILL BE CONTROLLED BY THE FREEDOM DIGITAL CONTROLLER.	
3	MISC HOSE	NECESSARY HOSES AND FITTINGS TO OPERATE ALL HYDRAULIC FUNCTIONS. QUICK DISCONNECTS TO BE LOCATED AT THE FRONT AND REAR FOR PLOW AND SPREADER CONNECTIONS.	
20	MISC AW-32G	CITGO AW32 OIL-GALLON	
1	WS 76901	9' PRO PLUS BLADE ASSY INCLUDES QUADRANT, SHOCK ABSORBERS, AND TRIP SPRINGS	
1	WS 75710-3	BIG BOX PRO PLUS CENT HYD LESS LIGHT KIT	
1	WS 29047	ADAPTER	
1	WS 72530	LIGHT KIT HEADLAMP HALOGEN COM	



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Page 2 of 3

QTY	PART NUMBER	DESCRIPTION		AMOUNT
1	WS 69892-1	HEADLAMP KIT HB3/H11 RAM		
1	WS 69826-3	3 RELAY ADAPTER KIT		
1	WS 29760-1	MODULE 3 PORT - SOFT START		
1	BUYE 14709F462211	BUYERS 4.0 CU. YD. STAINLESS STEEL V-BOX SPREADER SaltDogg® 9 Ft. X 46 In. Hydraulic Chain 304 Stainless Steel Spreader Buyers Part Number: 14709F462211 Buyers Products SaltDogg 2.5-5.5 Cubic Yard Hydraulic Conveyor Chain Spreader is ready for use with your truck's existing central hydraulic system. Designed for dump bodies and flatbeds with a 15,000 to 19,500 lb GVW (gross vehicle weight). Hydraulic powered drive with two motors for conveyor and spinner operation. Spreads bulk salt, bulk sand, or a 50/50 salt/sand mix. 18 in. poly spinner broadcasts up to 30 ft, using a regular or extended chute. Versatile 14-1/2 in. chain conveyor drive. Two chute baffles allow you to adjust the spread pattern to your use. High quality, 304 stainless steel construction for optimum corrosion resistance. Stainless steel inverted V reduces stress on the drive line and improves flow. Four hinged top screens with 1/4 in. bars included. Made in the USA.		
1	BUYE 1496505	SAM SPREADER STRAP KIT 4 STRAPS PER KIT		
1	BUYE 3036588	SS LATCH BAR FOR SPREADER		
1	LAB INSTALL CAM	INSTALL OEM CAMERA		
4	LABOR	LABOR TO CUT 2 ADDITIONAL 6" OVALS INTO EITHER SIDE OF THE REAR APRON FOR ADDITIONAL LIGHTING TO BE INSTALLED BY THE CUSTOMER. SEE PICTURES.		
2	BUYE 1492223	2 4" FLOOD LIGHTS MOUNTED AT REAR, 1 EA SIDE OF HITCH PLATE. PROPER SIZE SQUARE HOLE TO BE CUT IN PLATE TO ALLOW LIGHTS TO BE MOUNTED FORWARD OF REAR PLATE.		

**Quote Total: \$47,818.00**

**Sales Tax not included**

**The following options may be added:**

QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	AMOUNT
1	BUYE 3012081	BUYERS 400# VIBRATOR RECOMMENDED FOR V BOX SALT SPREADERS SaltDogg® 400 Pound Vibrator Buyers Part Number: 3012081 Buyers Products SaltDogg® 400 Pound Vibrator Specifications Force 400 lb Use With SHPE4000 Voltage 12 VDC Shipping Weight 14 lb	\$787.00	\$787.00



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Page 3 of 3

QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	AMOUNT

**Notes:**

This Quote is subject to the following terms and conditions:

**Credit Card Policy**

We do not accept credit cards for payment of any order in excess of \$10,000.00. For other orders, we do accept MasterCard, American Express, Visa and Discover cards for payment.

**Pricing Policy**

- Price Quotation is good on orders received through the expiration date.
- Pricing quoted applies to chassis make/model originally provided and quantity quoted. Any change may result in price change.
- Orders are subject to all applicable state, local and federal excise taxes. Applicable taxes will be applied on final billing to customer upon completion of order.
- Knapheide Truck Equipment must be in possession of the vehicle for this order within 90 days of quote acceptance or the order can be subject to price adjustments due to cost increases for materials, labor, and shop supplies.

**Payment Policy**

- Payment Terms are due upon receipt of signed quote unless prior credit agreement has been established at the time of order.
- Payment terms for customers with an established credit account will be Net 30 from date of invoice.
- Knapheide has right to assess late charges at 1.5% per month on all invoices that are 60 days or more past due.

**Return Policy**

- All sales are final. Purchased parts or products are non returnable.

**Cancellation Policy**

- Payment is due in full upon cancellation of any orders for non-stocked parts or products (provided part/product has been ordered by Knapheide) and upon cancellation of installation orders, once product installation has begun.

Customer agrees and understands this Quote is an offer to sell subject to the terms and conditions above and any additional terms or modifications are hereby objected to, unless mutually agreed upon in writing by Customer and Knapheide. The undersigned represents and warrants that he/she is duly authorized to sign below on behalf of Customer and thereby accepts offer and Knapheide will begin processing the order.

*Knapheide Truck Equipment Center is not responsible for loss of or damage to the vehicle due to or arising from fire, weather, theft or any other cause except the sole negligence of Knapheide Truck Equipment Center. Knapheide Truck Equipment Center is not responsible for any loss or damage to articles of personal property that have been left in the vehicle or for loss or damage to bodies, trailers or special equipment, including any cargo, materials or supplies carried on or in such bodies, trailers or special equipment, whatever the cause.*

Customer must fill out the information below before the order can be processed...

Signature & Printed Accepted by:	
Date:	
P.O. number:	



22956 Hwy 61  
 PO Box 295  
 Morley, MO 63767  
 Phone: 573-262-3545  
 Fax: 573-262-3369

# Quote

Quote #	Date
170035	05/18/23

Customer		
CITY OF BALLWIN *****email invoices***** 1 GOVERNMENT CENTER		
BALLWIN	MO	63011

Ship To		
CITY OF BALLWIN 200 PARK DRIVE		
BALLWIN	MO	63011

Customer PO	Terms	Sales Rep	Lead Time	Ship Via	FOB	VIN
	NET 30	SCOTT	05/18/23			

Item	Description	Ordered	UOM	Price Per	Total Price
SOURCEWELL	Sourcewell Contract # 062222-VCM Customer member # (103894) Item sold (SW-TK0560, SW-TK0554, NJ2500)	1.00	EA	29,707.00	29,707.00
SALES	Rugby Heavy Duty 9'4" wooden floor flatbed with drop-in bulkhead	1.00	EA	0.00	0.00
SALES	Rugby SR4016 less hydraulics hoist package with subframe	1.00	EA	0.00	0.00
SALES	Hydraulic system for City of Ballwin, which includes:  - Certified Power hydraulic system for Ford F550 - Clutch pump - 15-gallon reservoir - Freedom 2 spreader controller	1.00	EA	0.00	0.00
SALES	Pintle plate/ICC bumper kit with 2" receiver	1.00	EA	0.00	0.00
MSRP6100	VCM supplied 6-wire pigtail	1.00	EA	0.00	0.00
SALES	Western 9' Pro-Plus Ultramount plow assembly with rubber snow deflector (8" wide)	1.00	EA	12,127.00	12,127.00

Prepared By: Chris  
 Memo: SOURCEWELL

Sub-Total	41,834.00
Shipping	0.00
Discount	0.00
Taxes	0.00
Total	41,834.00

Customer must fill out the information below before the order can be processed.

Accepted by: \_\_\_\_\_ Date: \_\_\_\_\_ P.O.#: \_\_\_\_\_

\*Quoted price does not include any applicable taxes.  
 \*Terms are Due Upon Receipt unless prior credit  
 \*Terms for established accounts, NET 30 days  
 \*Please note if chassis is furnished, it is as a convenience and terms are Net Due on Receipt of Chassis



22956 Hwy 61  
 PO Box 295  
 Morley, MO 63767  
 Phone: 573-262-3545  
 Fax: 573-262-3369

# Quote

Quote #	Date
170062	05/30/23

Customer		
CITY OF BALLWIN		
*****email invoices*****		
1 GOVERNMENT CENTER		
BALLWIN	MO	63011

Ship To		
CITY OF BALLWIN		
200 PARK DRIVE		
BALLWIN	MO	63011

Customer PO	Terms	Sales Rep	Lead Time	Ship Via	FOB	VIN
	NET 30	SCOTT	05/30/23			

Item	Description	Ordered	UOM	Price Per	Total Price
SOURCEWELL	Sourcewell Contract # 062222-VCM Customer member # (103894) Item sold (NJ2400)	1.00	EA	0.00	0.00
SALES	10'x46" hydraulic auger 304 stainless steel spreader	1.00	EA	11,532.00	11,532.00

Prepared By: Chris  
 Memo: SOURCEWELL

Sub-Total	11,532.00
Shipping	0.000
Discount	0.00
Taxes	0.00
<b>Total</b>	<b>11,532.00</b>

Customer must fill out the information below before the order can be processed.

Accepted by: \_\_\_\_\_ Date: \_\_\_\_\_ P.O.#: \_\_\_\_\_

- \*Quoted price does not include any applicable taxes.
- \*Terms are Due Upon Receipt unless prior credit
- \*Terms for established accounts, NET 30 days
- \*Please note if chassis is furnished, it is as a convenience and terms are Net Due on Receipt of Chassis