



Staff Report

Subject: 2-Ton Truck Bed/ 1-Ton Hydraulics-Plow-Spreader Purchase

Department/Program: Public Works/Support

Explanation: In the 2023 budget, staff budgeted \$50,000 for a replacement bed for a 2-ton truck. Three bids were received for this purchase. The lowest and best bid was \$23,635.95 from Woody's Municipal Supply. Another bid was actually slightly lower in cost (\$22,650), however did not include cross members which would be a lesser product that would not last as long.

Due to this purchase coming in significantly under budget, and some additional savings in other vehicle and equipment accounts, staff would like to purchase a second truck bed (including hydraulics, plow, spread, etc.) for another 1-ton truck currently in the fleet. Bids were solicited for this additional bed, and the low cost bidder was Woody's Municipal Supply for \$44,755.

Staff is recommending purchase of both beds. The savings achieved in other budgeted vehicle/equipment accounts in FY 2023 is enough to cover the additional expense for the second bed. Purchase of this additional bed will eliminate the need to purchase another 1-ton truck in the 2024 budget, achieving long term savings for the City.

Recommendation: Staff recommends we purchase the 2-ton Bed for \$23,635.95 from Woody's Municipal Supply and Truck Body-Hydraulics-Plow-Spreader for \$44,755.00 from Woody's Municipal Supply.

Submitted by: Jim Link

Date: 6-1-2023



Knapheide Truck Equipment
 10101 Mid Rivers Mall Drive
 St Peters MO 63376
 Phone: 636-397-4444
 Fax: 636-397-2613
 www.stlouis.knapheide.com

QUOTATION

Quote ID: SS00000744

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Customer: BALLWIN, CITY OF
 FINANCE DEPARTMENT
 #1 GOVERNMENT CTR
 BALLWIN MO 63011

Quote Number: SS00000744

Quote Date: 4/12/2023

Quote valid until: 5/12/2023

Contact:

Phone: 1-636-227-8580
Fax: 1-636-207-2320

By: Prepared ssullentrup
Salesperson: STEVE SULLENTRUP
PO#:

Enduser:

Make:	Model:	Year:	Single/Dual:
Cab Type:	Wheelbase:	Cab-to-Axle:	VIN:

QTY	PART NUMBER	DESCRIPTION		AMOUNT
1	GALI 430U-11	GALION-GODWIN 11' CROSSMEMBERLESS DUMP BODY QUOTE DL041023 MODEL 430U-11', 132" LENGTH, 86" WIDTH, SIDES 26" SIDES, FRONT, GATE, 10GA HI-TEN FLOOR AR450 3/16", SILLS 3/16" 100K 15" FULL DEPTH REAR CORNER POST 11" FULL DEPTH REAR BOLSTER AIR OPERATED TAILGATE, 1/2 CAB SHIELD FMVSS108 LED LIGHTING CHAMPION UNDERBODY U860DA DOUBLE ACTING HOIST 8" CYLINDER NOTE: INCLUDES REMOVAL AND DISPOSAL OF EXISTING MP DUMP BODY. EXISTING HYDRAULICS WILL BE USED TO OPERATE GALION DUMP BODY WE INSTALL. BODY TO BE POWDER COATED BLACK SUITABLE AS FINISH TOPCOAT BODY TO BE PAINTED BALLWIN GREY		
1	BUYE 405BZ	BRACKET ANTI-SAIL GALVINIZED (
1	BOOM SRI2436E3W.1209	MUD FLAP 24X36 KTEC ST.PETE		
1	ECCO 510	BACKUP ALARM C52		
1	BUYE MFBH2375A	MUDFLAP MNT PLATE 90 DEGREE		
1	MISC HOSE	HYDRAULIC HOSES		
1	SL PAIN MAT	PAINTING MATERIAL TO PAINT BODY GRAY		
1	USTA 11417-KNAP	TARP SYSTEM ALUM. 10-12' BED LESS WIND DEF. ASY.		
1	USTA 84-16BM	84 INCHES A 16FT BLACK MESH		
2	BUYE RS2	TRUCK SURE STEP RETRACTABLE STEPS 2 RUNGS		

Quote Total: \$22,650.00

Sales Tax not included

The following options may be added:



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QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	AMOUNT

Notes:

This Quote is subject to the following terms and conditions:

Credit Card Policy

We do not accept credit cards for payment of any order in excess of \$10,000.00. For other orders, we do accept MasterCard, American Express, Visa and Discover cards for payment.

Pricing Policy

- Price Quotation is good on orders received through the expiration date.
- Pricing quoted applies to chassis make/model originally provided and quantity quoted. Any change may result in price change.
- Orders are subject to all applicable state, local and federal excise taxes. Applicable taxes will be applied on final billing to customer upon completion of order.
- Knapheide Truck Equipment must be in possession of the vehicle for this order within 90 days of quote acceptance or the order can be subject to price adjustments due to cost increases for materials, labor, and shop supplies.

Payment Policy

- Payment Terms are due upon receipt of signed quote unless prior credit agreement has been established at the time of order.
- Payment terms for customers with an established credit account will be Net 30 from date of invoice.
- Knapheide has right to assess late charges at 1.5% per month on all invoices that are 60 days or more past due.

Return Policy

- All sales are final. Purchased parts or products are non returnable.

Cancellation Policy

- Payment is due in full upon cancellation of any orders for non-stocked parts or products (provided part/product has been ordered by Knapheide) and upon cancellation of installation orders, once product installation has begun.

Customer agrees and understands this Quote is an offer to sell subject to the terms and conditions above and any additional terms or modifications are hereby objected to, unless mutually agreed upon in writing by Customer and Knapheide. The undersigned represents and warrants that he/she is duly authorized to sign below on behalf of Customer and thereby accepts offer and Knapheide will begin processing the order.

Knapheide Truck Equipment Center is not responsible for loss of or damage to the vehicle due to or arising from fire, weather, theft or any other cause except the sole negligence of Knapheide Truck Equipment Center. Knapheide Truck Equipment Center is not responsible for any loss or damage to articles of personal property that have been left in the vehicle or for loss or damage to bodies, trailers or special equipment, including any cargo, materials or supplies carried on or in such bodies, trailers or special equipment, whatever the cause.

Customer must fill out the information below before the order can be processed...

Signature & Printed Accepted by:	
Date:	
P.O. number:	

Woody's Municipal Supply Co.

"Leading the way in municipal sales and service"

PO Box 432 Office: 618-656-5404
Edwardsville, IL 62025 Fax: 618-656-6105
www.WoodysMunicipal.com

QUOTE - DO NOT PAY

Quote: 01-1358
Date: 4/24/2023

PO:
CustId: BALLWIN MO.

Cust Email:
Phone: (636) 227-8580
Salesperson: CGoclan
User: TMoore

Bill To:
Ballwin, MO., City of
1 Government Center
Ballwin, MO 63011

Ship To:
Ballwin, MO., City of

Item	Type	Description	Qty	Tax	Price	Discount	Net Price	
400U-11	QU	Galion 400U-11 Bod - 11' Steel Dump Body : 1 Body Prop: 2 ovals in rear post: Body Construction: 10 Gauge Hi Ten Steel Cabshield: 1/2 x 84" Integral Crossmembers: 4" Channel Electric Tarp System: With Mesh Tarp Floor: 10 Gauge Hi Ten Steel Fold Down Ladders: On both sides front Fold Down Ladders: On both sides Hoist: Telescoping, no doghouse Hoist: A5.5-2-120 DA double acting Junction Box: LED Light Kit: Longsills: 6" Channel Mud Flaps: Front and behind rear wheels Painted Ballwin Gray: POWDER COAT PRIMED: ADDITIONAL RUST PROTECTION Rear Facing ovals: In cabshield for strobes Stop, turn, tail: Rear Post Strobe Lights: In rear post Tailgate: 6 Panel double acting Updated hoses: And fittings as needed Waterproof Junction Box: For all lighting wiring ZINC PRIMED: RUST PROTECTION	1.0000		\$23,635.95			
		Total 400U-11 MSRP: \$0.00					\$23,635.95	
Remark	RE	Includes Removal of old body						
Remark	RE	If any frame repairs are needed, that will be adde						
Total:								\$23,635.95

Totals	
Sub Total:	\$23,635.95
Total Tax:	\$0.00
Invoice Total:	\$23,635.95

Quote good for 30 days



22956 Hwy 61
 PO Box 295
 Morley, MO 63767
 Phone: 573-262-3545
 Fax: 573-262-3369

Quote

Quote #	Date
170027	05/16/23

Customer			
CITY OF BALLWIN			
*****email invoices*****			
1 GOVERNMENT CENTER			
BALLWIN	MO	63011	

Ship To			
CITY OF BALLWIN			
200 PARK DRIVE			
BALLWIN	MO	63011	

Customer PO	Terms	Sales Rep	Lead Time	Ship Via	FOB	VIN
	NET 30	SCOTT	05/16/23			

Item	Description	Ordered	UOM	Price Per	Total Price
EQUIPMENTPKG	The following items are specific to the City of Ballwin and will be furnished and installed by Viking Gives	1.00	EA	30,246.00	30,246.00
MSRP2160	10' Corten steel municipal dump body that includes doghouse and cab shield corners - less hoist, load cover, LED warning lights, tension hoop, auxiliary hydraulic connections and installation - Western Style crossmemberless design - Corten material - 26" side height - 34" tailgate height - 1/4" AR450 floor - Two (2) pullout ladders with grab handle - Fully welded and dirt-shedding - 1/4" Corten trapezoid style, fully enclosed long sills (no splices) - Horizontal bracing sloped and fully welded - Two (2) pullout ladders - Walk rails on both sides	1.00	EA	0.00	0.00
MSRP2310	Aero 550 load cover with asphalt tarp for 10' body	1.00	EA	0.00	0.00
MSRP5135	Whelen VCSYS1 municipal lighting package	1.00	EA	0.00	0.00
MSRP9120	Single axle install kit - dump only (includes miscellaneous electrical components, hardware and labor)	1.00	EA	0.00	0.00
MSRP9140	Mud flap kit (includes front anti-sails and rear removable pin brackets)	1.00	EA	0.00	0.00
OPTIONS	Please select the desired option(s): - Mailhot CS90 Series hoist kit (Add: \$6,053)	1.00	EA	0.00	0.00

Prepared By: Chris

Memo:

Sub-Total	30,246.00
Shipping	0.000
Discount	0.00
Taxes	0.00
Total	30,246.00

Customer must fill out the information below before the order can be processed.

Accepted by: _____ **Date:** _____ **P.O.#:** _____

**Quoted price does not include any applicable taxes.*

**Terms are Due Upon Receipt unless prior credit*

**Terms for established accounts, NET 30 days*

**Please note if chassis is furnished, it is as a convenience and terms are Net Due on Receipt of Chassis*