



Consent Item

RE: 2022 Turf Management Equipment Purchase

Department/Program: Parks and Recreation

Explanation:

Purchase a Cushman Truckster and Steiner Tractor from Turfwerks utilizing the Cooperative Purchasing Agreement administered under the Authority of the State of Minnesota.

Recommendation:

The 2022 budget includes \$56,600 for the purchase of a utility truck and a Steiner Tractor to replace a Toro Workman that has lasted beyond its useful life and a Toro Sidewinder Fairway mower that has also lasted beyond its useful life. The truckster is used as the primary vehicle the Golf Course Maintenance staff uses to move around the course carrying supplies and materials. The Steiner will be used as the primary mower that maintains each of the nine fairways in addition to serving as the tractor that will aerate the fairways further saving the city money on the purchase of a standalone aerator.

In accordance with the city's purchasing policy staff is recommending purchasing this equipment through Turfwerks utilizing the Cooperative Purchasing Venture administered by the State of Minnesota of which the city is a member.

Included in the pricing is the trade-in of four pieces of equipment no longer useful to the city.

Submitted By: Chris Conway, CPRP, Director of Parks and Recreation

Date: February 28, 2022

TurfWerks

PARTNERS IN GROWTH

IOWA - MINNESOTA - MISSOURI - NEBRASKA

Equipment Quote

Customer Name	Ballwin GC(Ballwin Park and Rec.)	Date	2/11/22
Account Number		Ship Address	333 Holloway Rd.
Contact Person	Chris Root	City, State	Ballwin, MO
Phone Number	314.607.8202	Zip Code	63011
Email Address	croot@ballwin.mo.us	Authorized Signer & Title	

Quote Expires 30 Days! **Turfwerks Contact** Ron Exler

Deliver Date See Below **Special Terms**

MODEL #	QTY	PRODUCT DESCRIPTION	MSRP	TOTAL W/GOV. DISCOUNT
666485G01	1	New Cushman Truckster XD 2wd gas	\$ 31,047.12	\$ 23,285.34
4338686		premium seat option	\$ 513.10	\$ 384.83
4300891		66" HD dump bed and tailgate	\$ 2,757.27	\$ 2,067.95
4294631		2" rear receiver hitch	\$ 557.02	\$ 417.77
4320507		electronic speed controls	\$ 627.72	\$ 470.79
		Estimated Delivery August 2022		
75-75032FT	1	New Steiner 450 w/32hp Kubota gas	\$ 23,899.00	\$ 20,314.15
75-71326	1	dual wheel kit-field trax	\$ 1,349.00	\$ 1,146.65
75-71204	1	rear weight kit	\$ 449.00	\$ 381.65
75-71312	1	fender kit	\$ 249.00	\$ 211.65
75-71325	1	foot pegs	\$ 119.00	\$ 101.15
75-71324	1	hand control kit	\$ 169.00	\$ 143.65
75-71316	1	12v front power kit	\$ 149.00	\$ 126.65
75-71305B	1	FD800 Flex Deck	\$ 10,399.00	\$ 8,839.15
75-71313	1	mulch kit	\$ 99.00	\$ 84.15
970649	1	sun canopy	\$ 359.00	\$ 305.15
75-70696A	1	AR240 Aerator	\$ 2,079.00	\$ 1,767.15
		Estimated Delivery April 2022		
All new equipment includes a standard 24 month manufactures warranty!				
		Trade Items		
3500	1	Toro Sidewinder 3500D	\$ (2,000.00)	\$ (2,000.00)
WRKMAN	1	Toro Workman	\$ (500.00)	\$ (500.00)
SDR	1	Toro Seeder	\$ (500.00)	\$ (500.00)
RRA	1	Ryan Renovaire Aerator	\$ 450.00	\$ (450.00)
		Subtotal		\$56,597.83
		Sales Tax		Exempt
		TOTAL		\$56,597.83

Notes

JACOBSEN

TURFCO

Smithco

PROGRESSIVE
TURF EQUIPMENT INC.
The Better Built Choice™

YANMAR

EXHIBIT D
TURF MANAGEMENT EQUIPMENT
DISCOUNT OFF LIST PRICING PAGE
Specification 3.0

Vendor Name:	Turwerks
Contact Person:	Rob Sirfus
Street Address:	7012 6th St North
P.O. Box:	
City, State, Zip	Oakdale, MN 55128
Phone #:	515-270-8300
Toll Free #:	877-544-8102
Email Address:	rsirfus@turfwerks.com
Website:	www.turfwerks.com

Spec. Number	Information Requested	Answer
3.1	<u>Catalog Info</u>	
3.1.1	Manufacturer:	Steiner
3.1.2	Date / Pricelist ID:	Feb 2022 - Steiner
3.2	<u>Percentage Discount from Price List</u>	15% Discount
3.3	<u>Discount off List Price for Related Parts and Accessories</u> (See Special Terms and Conditions)	15% Discount
3.4	<u>Price for Additional Set of Fluid and Air Filters</u>	\$ \$
3.5	<u>Warranty</u>	2yr
3.6	<u>Vendor Owned Rental Return Or Demo Equipment Program</u> (See Solicitation Special Terms and Conditions.) DEDUCT Cost per Used Hour from the Original Contract Price: \$	
3.7	<u>Price for Additional Manuals</u> (One each included at no cost, per specs)	
	<u>Additional Service Manual</u>	
	Digital	\$ -
	Paper	\$ -
	<u>Additional Parts Manual</u>	
	Digital	\$ -
	Paper	\$ -
	<u>Additional Operation Manual</u>	
	Digital	\$ -
	Paper	\$ -
3.8	<u>Delivery</u> (See Special Terms and Conditions - No Flat Rate Allowed)	
	City:	Little Canada
	State:	MN
	ZIP:	55117
	Price Per Loaded Mile:	\$ Included
	Minimum Delivery Charge (If Applicable): \$	
3.9	<u>Installation - Per Hour</u> (Hourly Shop Rate): Installation services may be requested on an "as needed" basis. (See special terms and conditions.)	Included with sale / \$125.00hr

EXHIBIT D
SWIFT EVENT TITLE: Turf Management Equipment, T-775(5)

**** The Swift Vendor Number (SWIFT ID) must be complete, including the vendor Swift ID and Location Code (LOC CODE).**

[illegible]

EXHIBIT D
SWIFT EVENT TITLE: Turf Management Equipment, T-775(5)

**** The Swift Vendor Number (SWIFT ID) must be complete, including the vendor Swift ID and Location Code (LOC CODE).**

[illegible]

Steiner Pricing

Prices shown are for upstate Illinois November, 1st 2022

Item #	Description	Fits Model	MSRP
450 & 4500X Tractors			
Kubota Diesel - Liquid Cooled			
75-750258A	450-25 KDL BAR TIRE		\$ 23,699.00
75-75025FT	450-25 KDL FLD TRX		\$ 23,699.00
75-75025TF	450-25 KDL TURF TIRE		\$ 23,699.00
Kubota Gas - Liquid Cooled			
75-750328A	450-32 KGL BAR TIRE		\$ 23,899.00
75-75032FT	450-32 KGL FLD TRX		\$ 23,899.00
75-75032TF	450-32 KGL TURF TIRE		\$ 23,899.00
Briggs & Stratton Vanguard EFI - Air Cooled			
75-750378A	450-37 HP EFI BAR TIRE		\$ 21,749.00
75-75037FT	450-37 HP EFI FLD TRX		\$ 21,749.00
75-75037TF	450-37 HP EFI TURF TIRE		\$ 21,749.00

*This is a base model single speed 450. See specifications for comparison with fully featured 450's.

Tractor Accessories: 440/450/4500X

75-71326	DW326 - Dual Wheels - FLD TRX	440, 450, 4500X	\$ 1,348.00
75-71327	DW327 - Dual Wheels - BAR TRD	440, 450, 4500X	\$ 1,290.00
75-71328	DW328 - Dual Wheels - TURF	440, 450, 4500X	\$ 1,280.00
75-71206	W5200 - 3" Wheel Spacer Kit	440, 450, 4500X	\$ 279.00
75-71203	W8200 - Weight Bar, Front	440, 450, 4500X	\$ 239.00
75-71204	W8201 - Weight Kit, 4 50lb Weights Only	440, 450, 4500X	\$ 449.00
75-71312	KIT - 450 Fender	450, 4500X	\$ 249.00
75-71325	KIT - Foot Pads, 450	450, 4500X	\$ 119.00
75-71308	Suspension Seat	450, 4500X	\$ 679.00
75-71311	KIT - 450 Low Seat Plate	450	\$ 119.00
75-71324	KIT - HC450 - Hand Control 450 (Note 4)	450, 4500X	\$ 169.00
75-71306B	KIT - HC450 - Hand Control 440/450 (Note 5)	440, 450, 4500X	\$ 179.00
75-71211	Treadle Pedal Kit	440, 450, 4500X	\$ 49.99
75-71214	Engine Overheat Protection System	440, 450	\$ 109.00
75-71316	KIT - Front PWR Outlet	450, 4500X	\$ 149.00
75-71322	KIT - Power Outlet, Rear	450, 4500X	\$ 199.00
75-71228	Slope Meter Kit	440, 450, 4500X	\$ 49.00
75-71315	KIT - Back up Beeper, 450	450	\$ 189.00
75-71215B	All Weather Deluxe Cab Enclosure	440, 450, 4500X	\$ 6,349.00
75-71221	Water Heater Kit	440, 450	\$ 649.00
75-71229	Quick Disconnect Htr Hose Kit	440, 450	\$ 229.00
75-71309	KIT - LED Light - Deluxe Cab - Front	440, 450, 4500X	\$ 219.00
75-71310	KIT - LED Light - Deluxe Cab - Rear	440, 450, 4500X	\$ 209.00
75-71223	Safety Beacon Light Kit	440, 450, 4500X	\$ 199.00
75-71224	Circulating Fan	440, 450, 4500X	\$ 139.00
75-71225	Two Side Exterior Mirror Kit	440, 450, 4500X	\$ 229.00
75-71226	Interior Mirror	440, 450, 4500X	\$ 99.00
970649	KIT - ROPS Canopy	235, 440, 450, 4500X	\$ 359.00
75-71209A	PT440 - 3-Port Cat. 1 Hitch w/ Hyd. Control (Must Purchase 75-71333)	440, 450, 4500X	\$ 749.00
75-71323	KIT - Front & Rear Aux. Hydraulics	450, 4500X	\$ 799.00
75-71205A	QH200 - 3-Point Quick Hitch/Weight Bar	440, 450, 4500X	\$ 309.00
970646	KIT - 450 FFR Foot Pedal Update w/ Control Link Module	Order from parts	

Mowing Attachments:

75-70860A	MD460 - Mower Deck 60", Hi-Capacity, Flip-Up (Note 1) (Note 7)	235, 430, 440, 450, 4500X	\$ 3,649.00
75-70865A	MD472 - Mower Deck 72", Hi-Capacity, Flip-Up (Note 1) (Note 7)	235, 430, 440, 450, 4500X	\$ 3,849.00
7436122	RC720 - Rough Cut Mower-72" (Note 2) (Note 10)	440, 450, 4500X	\$ 4,159.00
75-71302	Counter Clockwise Blade Rotation Kit for Rough Cut Mower	440, 450, 4500X	\$ 499.00
7450787	MI MOWER FLAIR 72 (E)		\$ 7,399.00
7462681	KIT Flail 72 Finish Blades		\$ 299.00
75-71305B	FD800 - Flex Deck Mower - 80" (Note 2) (Note 12)	440, 450	\$ 10,399.00
75-71313	KIT - Mulching Baffle, Flex Deck	440, 450	\$ 99.00

Other Attachments - Ground, Utility and Snow:

75-70696A	AR240 - Aerator, Core (with 4 weights)	235, 430, 440, 450, 4500X	\$ 2,079.00
75-70527	BD260 - Blade, Dozer 60" with Power Angle Hitch	235, 430, 440, 450, 4500X	\$ 1,599.00
75-70510	Gauge Wheel Kit: 80 Blades		\$ 449.00
78-038	Heavy Duty Wear Edge for BD260	Order From Service Parts	
78-040	Scarifier Wear Edge for BD260	Order From Service Parts	
970421	Poly Blade Edge 60 in. Kit		\$ 229.00
75-70550B	BD358 - Blade, V-Blade	235, 430, 440, 450, 4500X	\$ 3,119.00
75-70644B	PR200 - Blower, Power Turbine (Note 1) (Note 7)	235, 430, 440, 450, 4500X	\$ 5,499.00
75-70630A	SS248 - Slip Scoop - Hydraulic, 48" (Note 1)	235, 430, 440, 450, 4500X	\$ 1,559.00
78-043	Scarifier Wear Edge for SS248	Order From Service Parts	
75-71231	S8648 - 48" Professional Snow Blower (Note 8) (Note 11)	235, 430, 440, 450, 4500X	\$ 4,699.00
75-71234A	S8648 - Electric Chute Deflector		\$ 359.00
75-71235	S8648 - Drift Cutters (1 Set)		\$ 119.00
75-71236	S8648 - Extension Wings (4" total, 2" side, 1 set)		\$ 229.00
75-70895	SC101 - Stump Cutter (For 4-wheel drive units) (Note 8)	430, 440, 450, 4500X	\$ 3,449.00
75-70632A	LS340 - Lawn Sweeper	430, 440, 450, 4500X	\$ 4,649.00
75-70545B	RS350 - 54" Rotary Sweeper with Gauge Wheels Standard (Note 7)	235, 430, 440, 450, 4500X	\$ 3,349.00
75-70590	Gauge Wheel Option for RS350 (up to serial no. 2346)		\$ 359.00
75-70587B	RS454 - 54" Sweeper, Hydro Drive with reverse (Note 1) (Note 2) (Note 8)	235, 430, 440, 450, 4500X	\$ 5,499.00

In some applications weights may be required for attachments that are not noted above.

Prices Subject to Change Without Notice

Note 1 - Rear Weight Bar Recommended for 430

Note 2 - Rear Weights Required for 440/450/4500X

Note 3 - Belt and Hose modification necessary for use on 430

Note 4 - Serial # Breaks

450 Diesel: 75-75025XX 461 +
 450 Gas: 75-75032XX 292 +
 450 Briggs: 75-75037XX 341 +
 4500X Briggs: 75-75125TF 166 +

Note 5 - Serial # Breaks

450 Diesel: 75-75025XX 272-460
 450 Gas: 75-75032XX 180-291
 450 Briggs: 75-75037XX 196-340
 4500X Briggs: 75-75125TF 0000-0155

440 Tractors: All

Note 6 - Serial # Breaks

450 Diesel: 75-75025XX 0-271
 450 Gas: 75-75032XX 0-179
 450 Briggs: 75-75037XX 0-195
 4500X Briggs: 75-75125TF 0000-0164

Note 7 - Requires PTO Belt B3-8041 (Contact Customer Service for additional information)

Note 8 - Requires PTO Belt B3-8044 (Contact Customer Service for additional information)

Note 9 - Requires PTO Belt B3-8043 (Contact Customer Service for additional information)

Note 10 - Requires PTO Belt 4180475 (Contact Customer Service for additional information)

Note 11 - Requires PTO Belt 4183834 (Contact Customer Service for additional information)

Note 12 - Requires PTO Belt 4324756 (Contact Customer Service for additional information)

*Power ratings are provided by the engine manufacturer.

Actual power output is dependent on many factors

including engine rpm, air density and engine conditions.

For further information, contact Technical Service at Schiller Grounds Care, Inc.

TRUCKSTER XD

All Truckster XD models feature liquid-cooled engine, five speed transmission, 2-speed rear axle, electronic locking differential, four wheel disk brakes, hydraulic steering, hydraulic powered dump, 2-post ROPS, adjustable bucket seat, seat belt, head lights, horn, phone/cup holder, 12V power plug outlet, and 4-ply turf tread rear tires.

Base Models Gas

666485G01	Truckster XD - Gas with Manual Transmission, 2WD	\$33,604.00
666486G01	Truckster XD - Gas with Manual Transmission, 4WD	\$40,910.00

Base Models Diesel

666489G01	Truckster XD - Diesel with Manual Transmission, 2WD	\$34,255.00
666490G01	Truckster XD - Diesel with Manual Transmission, 4WD	\$41,561.00

Base Model Options (Factory Installed) - use configuration tool to create part number with factory installed options

	4 Post ROPS	\$462.76
	Ribbed front tire (standard on 2WD, optional on 4WD)	\$0.00
	Treaded front tire (standard on 4WD, optional on 2WD)	\$0.00
	Premium operator seat / standard passenger seat	\$278.51
	Premium operator and passenger seat	\$513.10
	Auxiliary Hi/Lo Hydraulics with remote ports	\$1,906.74
	66" Heavy Duty Box and Tailgate	\$2,757.27
	Hitch, 2" Receiver	\$557.02
(N)	Hydraulic PTO (requires Auxiliary Hi/Lo Hydraulics)	\$1,340.07
	Throttle and speed control - Gas	\$627.72
	Throttle and speed control - Diesel	\$306.36
	Cab only (includes 4 post ROPS, canopy, front and rear windows, front wiper, dome light and head liner) Not compatible with Core Harvester	\$4,118.76
(N)	Cab with Doors	\$9,040.00
	Heater Defroster	\$1,324.00
	All function wire harness (needed for pin mount sprayers)	\$811.97
	Fifth gear lockout	\$89.98

Accessories (Dealer Installed)

4338307	Hitch, receiver style	\$558.10
4338589	Throttle control / governor - gas	\$628.79
4338466	Throttle control / governor - dsl	\$469.19
4311776	Bulk Storage area	\$265.66
4337867	Box and tailgate assembly, 66", quick disconnect	\$2,932.95
4338470	Hydraulics, high/low kit (Serial number 2500 -)	\$2,799.05
4338686	Seat, premium (operator or passenger)	\$624.51
4344486	5th gear lockout	\$91.05
4338587	Turn signals	\$304.22
4336726	Alarm, back-up kit, variable pitch	\$276.37
4329826	4 Post ROPS kit	\$742.34
4348346	Mirrors, outside (left and right) Fits 4 Post ROPS or Cab	\$340.64
4310834	Auto Tailgate	\$521.67
4311054	Conversion Kit to mount Ch PN 4119652 (old CoreHarvester) to Truckster XD	\$1,008.00
4311778	Quick Aerator (two drum 46" working width) - includes deep slicing knives	\$6,618.94
	Quick Aerator retrofit - mounts PN 2701529 to Truckster XD	\$473.47
4347206		
4316688	Cab - with front windshield, wiper, rear window & dome light (Requires 4-post ROPS kit)	\$4,519.39
(N) 4325731	Cab Heater and Defroster	\$1,510.39
4341480	Doors - left and right doors with sliding glass window	\$4,510.82
4345886	Canopy for 2 Post ROPS	\$999.43
4331487	Canopy for 4 Post ROPS (Does not include 4-post ROPS) not compatible with windshield	\$772.34
(N) 4338467	Hydraulic PTO (requires Auxiliary Hi/Lo Hydraulics)	\$1,341.14
4336850	Electric brake controller (Truckster XD)	\$378.13
4300893	Fifth wheel ball hitch (Truckster XD)	\$1,220.10
4346487	Implement Lift ("A" frame) -Truckster XD accessories and SprayTek XP pin-mount	\$2,228.10
4347246	Front brush guard (Truckster XD)	\$539.88
4300887	Work Lights (Truckster XD)	\$925.52