



Staff Report

RE: 2024 North Pointe Concessions Bid

Department/Program: Parks and Recreation

Explanation:

Each year the city solicits bids for food stock from local food service vendors. In the bid packet, a list of items that are sold at the North Pointe Concession stand is provided and the vendors provide their best pricing for each item. This year Martin Bros, Four Seasons and US Foods were invited to bid. Martin Bros and Four Seasons were the only vendors to reply by the deadline.

The city spends approximately \$40,000 with a food service vendor each summer.

Recommendation:

Staff recommends awarding the North Pointe Concessions Contract to Martin Bros. based on the pricing provided. The City has worked with Martin Bros for the past three summers and staff would be pleased to work with them again.

Submitted By: Chris Conway, CPRP, Director of Parks and Recreation

Date: March 11, 2024

Item	Description	Martin Bros 2024				Four Seasons 2024			
		Unit Price	Total Price	Count /Case	Unit	Unit Price	Total Price	Count/Case	Unit
BBQ Sauce Cups	heinz 1oz, ready to use	\$0.30	\$30.22	100	qty	\$0.18	\$45.00	250	qty
BBQ Sauce	heinz 1.5 Gal. Dis. Pack	\$34.76	\$69.52	2	qty	\$0.16	\$43.00	2	qty
Boat Food Bowl	3 Pound/48 oz	\$0.05	\$23.95	500	qty	\$0.05	\$26.00	500	qty
Boat Food Bowl	2 Pound	\$0.04	\$39.54	1000	qty	\$0.30	\$32.65	4/250	qty
Bowl	Paper, 8oz								
Bowl	Styrofoam, 8oz								
Bratwurst	Johnsonville, pre-cooked	\$0.84	\$38.75	46	qty	\$0.92	\$46.00	50	qty
Candy: Airheads	AIRHEAD	\$1.24	\$14.89	12	cs	\$0.16	\$15.00	90	cs
Candy: M&M	M&M	\$1.02	\$36.85	36	cs	\$1.04	\$50.00	48	cs
Candy: Reese's	REESES	\$1.04	\$37.29	36	cs	\$1.05	\$38.00	36	cs
Candy: Skittles	SKITTLES	\$1.02	\$36.88	36	cs	\$1.05	\$38.00	36	cs
Candy: Snickers	SNICKERS	\$1.02	\$49.01	48	cs	\$1.04	\$50.00	48	cs
Candy: Airhead Extreme	Airhead Extreme	\$1.19	\$171.34	144	cs	\$0.92	\$16.60	18	cs
Carrots	UNIPRO	\$0.09	\$28.08	320	oz	\$0.25	\$51.00	200-1.6oz	oz
Cheese Slices	BONGARG	\$0.28	\$44.51	160	qty	\$0.07	\$48.00	160	qty
Cheese Stuffed Breadsticks	Bosco	\$0.62	\$67.06	108	qty	\$0.71	\$77.00	108	qty
Pepperoni and Cheese Stuffed Breadsticks	Bosco	\$0.76	\$54.75	72	qty	\$0.79	\$57.00	72	qty
Item	Description	Martin Bros 2024				Four Seasons 2024			

Item	Description	Unit Price	Total Price	Count /Case	Unit	Unit Price	Total Price	Count/Case	Unit
Chips: Cheetos	LAYS 1.75oz	\$0.68	\$43.62	64	cs	\$0.71	\$46.00	64	cs
Chips: Plain BBQ	LAYS 1.75oz	\$0.68	\$43.62	64	cs	\$0.71	\$46.00	64	cs
Chips: Plain Lays	LAYS 1.75oz	\$0.68	\$43.62	64	cs	\$0.71	\$46.00	64	cs
Chips: Tortilla	TOSTITOS 3oz	\$0.72	\$20.25	28	cs	\$0.50	\$24.00	48	cs
Chips: Doritos	LAYS 1.75oz	\$0.68	\$43.62	64	cs	\$0.71	\$46.00	64	cs
Cup: Plastic	DART 12oz clear dome	\$0.05	\$54.11	1000	cs	\$0.05	\$50.00	1000	cs
Cup: Plastic	DART 16oz Clear dome	\$0.07	\$72.04	1000	cs	\$0.06	\$58.00	1000	cs
Grapes: Purple	packer	\$2.60	\$49.37	19	lbs				
Hamburger Patty	Valley meat-10lb	\$0.94	\$37.46	40	lbs	\$1.00	\$60.00	60	lbs
Hamburger Bun	alpha- 3.75", Seedless	\$0.28	\$33.09	120	cs	\$0.25	\$3.00	12	cs
Hot Dog	smithfield-5-1 Beef	\$0.61	\$30.74	50	lbs	\$0.92	\$46.00	50	lbs
Hot Dog Bun	rotella	\$0.31	\$22.06	72	cs	\$0.25	\$4.00	16	cs
Ice Cream Cone	keebler- Flat Bottom, with paper, #30				cs	\$0.15	\$92.00	600	cs
Ice Cream Sandwich	Blue Bunny	\$0.41	\$39.21	96	cs	\$0.41	\$5.00	12	cs
ICEE	red/ble mix								
Jalapeno: Sliced	Santa Lucia								
Ketchup	1.5Gal. Dis. Pack	\$29.28	\$58.56	2	gal	0.05/oz	\$29.00	3/1.5gal	gal
Lids DOME	plastic with hole				cs	\$0.03	\$31.00	1000	cs
Marinara	2 oz ready top use	\$0.60	\$36.00	60	cs	\$0.44	\$37.00	84	cs
Item	Description	Martin Bros 2024				Four Seasons 2024			
		Unit Price	Total Price	Count /Case	Unit	Unit Price	Total Price	Count/Case	Unit

Nacho Cheese Sauce	gehls	\$0.13	\$71.15	560	oz	\$0.07	\$44.00	560	oz
Popcorn	Kits for 8 oz Popper								
Pretzel	5oz	\$0.94	\$47.11	50	cs	\$0.96	\$48.00	50	cs
Salsa Cups	Ready to use								
Napkins	hynap- 13"x8" One Ply	\$0.01	\$65.69	10000	cs	\$0.06	\$39.00	6,000	cs
Paper Plate	AJM 9" White	\$0.03	\$36.93	1200	cs	\$0.03	\$35.00	1000	cs
Pizza- Personal	TONYS	\$1.15	\$69.00	60	cs	\$0.33	\$3.90	12	cs
Plastic Fork	White Plas med wt	\$0.01	\$10.94	1000	cs	\$0.01	\$10.00	1000	cs
Plastic Knife	White	\$0.01	\$10.94	1000	cs	\$0.01	\$10.00	1000	cs
Plastic Spoon	White	\$0.01	\$10.94	1000	cs	\$0.01	\$10.00	1000	cs
Plastic Film	18"x2000' Roll Cutter	\$22.32	\$22.32	1	qty		\$27.00	1	qty
Propane	30 lb.								
Ranch Cups	1oz, Lite Portion	\$0.29	\$29.27	100	cs	\$0.27	\$26.90	100	cs
Soufflé Cups	4oz	\$0.02	\$43.29	2500	cs	\$0.02	\$41.00		cs
Soufflé Cups Lids	3-7oz	\$0.02	\$39.39	2500	cs				cs
Straw: Plastic	Unwrapped	\$0.01	\$79.02	12500	cs	\$0.00	\$0.95	250	cs
Wax Paper	Wrap wax paper 8x10.75								