CITY (	OF BALLWIN	}	FEE:	with site plan review \$ 1,500.00	
COUN	TY OF ST. LOUIS	}	PAID:	without site plan review \$ 750.00 \$750	
	E OF MISSOURI	}	NUMBER:	SUE-25-07	
· · · · · · · · · · · · · · · · · · ·		TO THE BOAR.	D OF ALDER	LMEN	
		CITY OI	BALLWIN		
Туре	of Special Use Except	tion: Operation of	a coffee shop	cafe (A-2 Assembly)	
with	front yard parking				
Code	Section under which	petition is being filed:	App A, Art >	(IV, Sec 1(14) & (20)	
Now and sta	comes (print name of tes to the Board of Alc	Petitioner) Shibam lermen:	MO Inc (On	nar Abdel Baset)	
I.	That he, she, it, they, has (have) the following legal interest in the tract of land and/or premises located within the corporate limits of Ballwin, Missouri, described in Section II of this petition.				
	A. State Legal Interes	est: Lessee			
	B. Documentation of	of Legal Interest must	accompany this	petition.	
II.	That the legal description of the property/premises, for which a Special Use Exception is desired, is enclosed.				
III.	That a survey or drawing of the property/premises, for which a Special Use Exception is requested, is enclosed, and said drawing is to a scale of 100 feet or less to the inch.				
IV.	That the street addres	ss of said property is:	15256 Manc	hester Rd, Ballwin MO 63011	
V.	That the area (acres of	or square feet) of said	property is: 46	26 square feet	
VI.	That the zoning class	ification of said prope	erty is: C-1		
VII.	That the present use of said property is: vacant commercial space				
VIII.	That the intended use of said property is: Coffee shop/cafe with indoor seating and				
	study area for st	udents			
IX.	That the proposed Sp	ecial Use Exception of	loes not violate	any private deed restrictions on said	

- X. That all information provided herein is true and a statement of fact.

property.

I, the Petitioner, do hereby request an Ordinand herein described Special Use Exception.	ce of the Board of Aldermen approving and granting the
PETITIONER: Omar Abdelbaset	Om
AUTHORIZED SIGNATURE:	SMIT
AUTHORIZED SIGNATURE (PRINT	TED):
ADDRESS: 379 arbor glen dr	
CITY/STATE/ZIP: Ballwin /Mo /63	3021
CITY/STATE/ZIP: Ballwin /Mo /63 TELEPHONE NO. 314 799 1002	
I, (print name of Petitioner) Omar Abdelbas as my agent for purposes of presenting this petition.	ition, negotiating with the City of Ballyin on all issues
relative to this petition, and corresponding and relative to this petition.	communicating with representatives of the City of Ballwin
AGENT'S SIGNATURE:	Almatusean
AGENT'S NAME (PRINTED):	utasem alzubair
ADDRESS. 514 Red Bridge CT	
CITY/STATE/ZIP: Ballwin / MO/ 6314)728-8888	3021
TELEPHONE NO. (314)728-8888	
Subscribed and sworn before me this 3Pd	day of September 20 25 .
	Notary Public
My Commission Expires	
Sept. 6, 2027	DEANNA DAWN SIEBEN Notary Public - Notary Seal St Louis County - State of Missouri Commission Number 23297650 My Commission Expires Sep 6, 2027



Petition Number: SUE-25-07

Public Hearing Date: October 6, 2025

**Petitioner:** Omar Abdel Baset

397 Arbor Glen Drive

Ballwin, Missouri 63021

Project Name: Shibam Coffee

Requested Action: Special use exception for a restaurant with front yard parking

[per Appendix A, Article XIV, Section 1 (14) & (20)]

**Location:** 15256 Manchester Road

**Existing Zoning:** C-1 Commercial District

**Surrounding Zoning:** North, east & west - C-1 Commercial District

South - R-1 Single Family Dwelling District





Figure 1 - Aerial view of the site and surrounding properties. The proposed restaurant location is indicated by a red arrow. Source: St Louis County



Figure 2 - Street view of the development. The proposed restaurant location is indicated by a red arrow.



### **Project description:**

This Petition is for a special use exception for the establishment of a restaurant with front yard parking at 15256 Manchester Road. The property is located on the south side of Manchester Road, approximately 350 feet east of New Ballwin Road in a commercial development. The property is currently zoned C-1 Commercial District. The properties to the north, east and west are also zoned C-1. The properties to the south are zoned R-1 Single Family Dwelling District.

#### Staff analysis:

This Petition is for a special use exception for a restaurant with front yard parking at 15256 Manchester Road. The basis for this request is outlined in Appendix A, Article XIV, Section 1(20), which permits restaurants as a special use exception. This Petition meets the specified zoning requirements for a special use exception. In addition, a special use exception is necessary for the implementation of front yard parking along public right of way. This requirement is specified in Appendix A, Article XIV, Section 1(14), which dictates that parking within any front yard is subject to special use exception approval. This regulation applies to all allowed uses in the C-1, C-3, PA and S-1 districts, as well as for all nonresidential uses in the R-1A, R-1, R-2, R-3, R-4, R-5 and PSD Districts. The proposed restaurant would be located in an existing development, known as Prime Plaza. No exterior or site changes, with the exception of signage, are proposed at this time.

When reviewing a special use exception, the Planning & Zoning Commission and Board of Aldermen shall determine whether such exception:

a. Will substantially increase traffic hazards or congestion.

A new tenant in this existing development will naturally result in an increase in traffic. However, it's important to note that this space is currently vacant within an already approved development and was previously occupied. The development originally satisfied parking requirements during its construction phase and is now recognized as an existing, legally non-conforming aspect of the site.

b. Will adversely affect the character of the neighborhood.

The proposed development should not adversely affect the character of the neighborhood. It is situated within an established commercial area.



Will adversely affect the general welfare of the community.

The proposed development should not adversely affect the welfare of the community.

d. Will overtax public utilities.

The proposed development should not overtax public utilities.

e. Will adversely affect public safety and health.

The proposed development should not adversely affect public safety and health.

f. Is consistent with good planning practice.

The proposed development would meet all current special use exception requirements and is consistent with good planning practice.

g. Can be operated in a manner that is not detrimental to the permitted developments and uses in the district.

The proposed development should not be detrimental to the permitted developments and uses in the district.

h. Can be developed and operated in a manner that is visually compatible with the permitted uses in the surrounding area.

The proposed development should be operated in a manner that is visually compatible with the permitted uses in the surrounding area.

#### Staff recommendation:

This Petition is for a special use exception for the establishment of a restaurant with front yard parking at 15256 Manchester Road. The restaurant would occupy a space in an existing commercial development. Staff has no concerns about the approval of this Petition.

# **Shibam Coffee Business Plan**

# 1. Executive Summary

**Business Name:** Shibam Coffee – Saint Louis (Headquarters)

Location: 15256 Manchester Rd, Ballwin, MO 63011

Mission Statement: To bring the authentic flavors of Yemeni coffee and Middle

Eastern-inspired drinks to Missouri, blending tradition with a modern café experience in a warm,

welcoming space.

**Expansion Vision:** This Saint Louis location serves as the headquarters and flagship store for Shibam Coffee's rapid expansion across Missouri. Each new location will reflect the brand's commitment to quality, culture, and hospitality, with the flagship setting the operational and brand standards.







# 2. Business Description

#### **Products & Services:**

- Signature Yemeni Coffee Drinks: Qishr, Adeni Chai, Jubani coffee.
- Espresso & Specialty Drinks: Cappuccinos, lattes, cold brews, seasonal creations.
- **Tea Selection:** Loose-leaf teas, spiced teas, and herbal blends.
- Pastries & Desserts: Imported Middle Eastern treats (baklava, honey cakes) and local pastries.
- Light Food Options: Sandwiches, wraps.
- Specialty Items: Saffron lattes, date-based desserts, unique Shibam coffee blends.

## **Unique Selling Proposition (USP):**

- Authentic Yemeni coffee brewed with premium beans from the franchise's direct supply chain.
- Cultural café experience with traditional décor, warm hospitality, and a blend of modern and classic café comforts.
- Headquarters role ensures operational consistency and brand strength across all Missouri locations.

# 3. Market Analysis

#### **Target Market:**

- **Demographics:** Coffee lovers of all ages, Middle Eastern community, students, young professionals, families.
- **Psychographics:** Customers seeking authentic coffee experiences, cultural connection, and cozy spaces to relax or work.

# **Competitive Analysis:**

- Competing with Starbucks, Kaldi's, and other local cafés.
- Differentiation comes from exclusive Yemeni recipes, cultural authenticity, and a flagship presence guiding multiple locations.

# **Marketing Strategy:**

- Social Media: Instagram, TikTok, Facebook for showcasing drinks, culture, and events.
- Partnerships: Local universities, cultural organizations, and event planners.
- Loyalty Program: Rewards app with exclusive seasonal previews and free drinks after set visits.

# 4. Operations Plan

#### Location:

- High-traffic Ballwin area with strong visibility and ample parking.
- Yemeni-inspired interior design, 100+ seating capacity, lounge areas, communal tables, and dedicated student study zones with outlets and Wi-Fi.

## **Hours of Operation:**

Open Daily: 7:00 AM – 12:00 AM

# Suppliers:

- Coffee beans, tea, and ingredients sourced from Shibam Coffee's central supply chain.
- Pastries sourced both locally and internationally.

# Staffing:

- Baristas trained in both Yemeni brewing and modern espresso techniques.
- Front-of-house staff for service and hospitality.
- Manager for scheduling, quality control, and inventory oversight.

## **Customer Experience:**

- Traditional Yemeni serving pots (jamaniyah) for dine-in.
- Seasonal menu updates to keep offerings fresh.
- Comfortable zones for socializing, studying, and remote work.

# 5. Marketing Plan

#### **Brand Identity:**

• Inspired by Yemen's architectural heritage with earth tones and gold accents.

• Combines traditional Middle Eastern charm with modern café design.

#### **Promotions:**

- Grand opening with free tasting samples.
- Seasonal drink launches and cultural event tie-ins.

#### **Online Presence:**

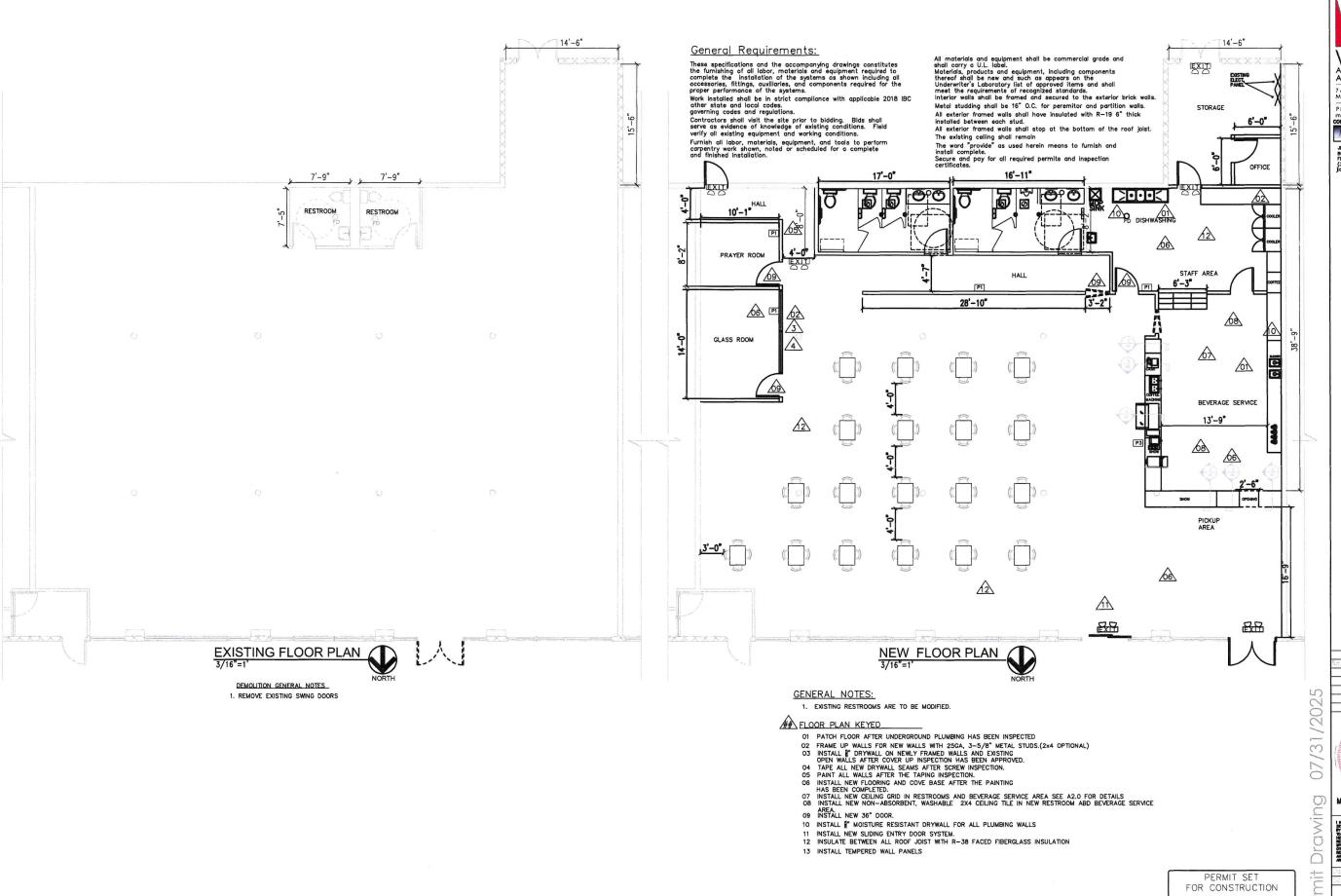
 Active social media engagement and a mobile-friendly website with menu, ordering, and events calendar.

## **Community Engagement:**

- Sponsorship of cultural festivals and events.
- Coffee education classes and cultural awareness workshops.

# 6. Growth & Expansion Strategy

- Open multiple locations in key Missouri cities over the next 3–5 years.
- Use the Saint Louis headquarters as a training hub, product development center, and operations management base.
- Establish strong community presence in each city before expanding further.



WOLFE ARCHITECTURE AND DESIGN 7412 Manchester Rd Maplewood, MO 63143 Phone: 314-960-0099 JEROME LOGAN BOI RUE ST. FRANCOIS, SUITE OF FLORISSANT, MO 63031 (314)574-5770 Jogan Oderuassociates.com SHO OSED NEW COFFEE S 15256 MANCHESTER ROAD BALLWIN, MO 63011 ROPOSE 1 MATTHEW S. WOLFE MUMBER A 52 S

ermit

0

A1.0

MO# A-5215



# **PUBLIC HEARING**

Notice is hereby given that on Monday, October 6, 2025 at 7:00 pm, a Public Hearing will be held by the Planning & Zoning Commission in the City Government Center Board Room at 1 Government Center, Ballwin, Missouri 63011. The Commission will consider the following Petitions:

SUE-25-07 Special Use Exception, submitted by Omar Abdel Baset, for a restaurant with front yard parking at 15256 Manchester Road.

Additional information on the Petitions is available at the City Government Center or by calling 636-227-2243