



Staff Report

RE: Fiber Relocation

Department/Program: Administration/IT Services

Explanation: The city owns the fiber network which connects each of its locations (The Pointe, Golf, North Pointe, Government Center and Public Works) to its central hub located in the police building. This is known as a private, dark fiber network and supports all voice and data traffic including phones, internet access, secure door access, etc. The hub is in the police building because this facility is operational 24/7. Because of the new police building construction this fiber hub has to be relocated to the new building.

An RFP was issued on August 26, 2022. It was posted on the city website, published in The Countian and emailed directly to four vendors. One bid was received. It is our belief that the narrow time frame for this project as well as the volume of boring projects currently underway was a deterrent to bidders.

The bid received was from NetCom, Inc. This company has been in business for 33 years and has previously performed work for the city in a satisfactory manner. The cost for this service is budgeted as part of the total police building project. A preliminary quote had been received in November, 2021 in the amount of \$66,298. The bid received was for \$89,374. The increased price is due to factors not known at the time of the quote; a rerouting of the Public Works fiber and a change from multi mode to single mode fiber because of distance limitation.

Recommendation: Staff recommends award of the bid for fiber relocation to NetCom, Inc. at a cost of \$89,374.

Submitted By: Denise Keller

Date: October 5, 2022