



Staff Report

Subject: Tree Removals

Department/Program: Public Works-Property Services

Explanation: Bids were requested from several Tree removal companies to remove approximately 121 dead trees at 63 locations (some locations have multiple dead trees). We advertised in the St. Louis Business Journal, and on the City’s website. Bid specifications are on file at the Public Works Department. On June 8th, 2026, five (5) bids were received and opened. Below is the summary of the bids received.

Bidder	Base Bid Tree Location 1-30	Base Bid Tree Location 31-63	Alt. Bid Location 1-30 Stump grind	Alt. Bid Location 31-63 Stump grind	Total Bid
Ray’s Tree	\$29,443.00	\$30,965.00	\$8,581.00	\$9,015.00	\$77,995.00
Custom Tree	\$39,396.00	\$38,478.00	\$10,050.00	\$9,222.00	\$97,146.00
Omni Tree	\$38,550.00	\$46,700.00	\$6,900.00	\$7,510.00	\$99,660.00
TRC Outdoor	\$53,600.00	\$44,000.00	\$10,050.00	\$8,250.00	\$115,900.00
Gamma Tree	\$50,475.00	\$64,400.00	\$9,125.00	\$9,450.00	\$133,450.00
Budget	\$75,000				

Ballwin rates tree work orders by priority.

Priority 1 trees are dead trees, there are 131 priority 1 work orders.

Priority 2 trees are dying trees not fully dead, there are 235 priority 2 work orders.

Priority 3 trees are trimming, deadwood and nuisance trees, there are 38 priority 3 work orders.

If this bid is awarded, the majority if not all priority 1 dead trees will be removed this year. None of the bidders has had any Osha violations in the last 5 years.

Recommendation: We recommend awarding the unit price contract to Ray’s Tree Service not to exceed \$77,995.00 and to accept alternate bid #1 and #2.

Submitted By: Jim Link

Date: June 15th , 2026