



Consent Item

Re: Co-Operative Salt Purchase

Department: Public Works

Program: Snow & Ice Control 2025/2026

Explanation: The City of Chesterfield coordinates the purchase and delivery of deicing salt for 49 cities and eight school districts that are members of the St. Louis APWA Salt Co-operative (Co-op). The salt supplier and the hauler price is included in the \$90.82 price per ton. This is different from previous years where the hauling and the salt were split.

TABLE 1	SERVICE PROVIDED	CONTRACT UNIT PRICE
Compass Minerals	Furnishing Salt	\$90.82/ton
Budget Amount		\$120,000.00

There is approximately 2365 tons of salt remaining in the dome from this past winter. The Co-op requires a minimum delivery of 25 tons to stay in the salt co-op program each year.

The early 2026 purchase/delivery of 500 tons will be in the 2026 budget. We are required by the Co-op to place the spring 2026 order by August 13th of 2025.

RECOMMENDATION: We recommend awarding the contract for 1320 tons of salt for late 2025 delivery and an additional 500 tons for early 2026 delivery to the City of Chesterfield Co-op/Compass Minerals based on the unit prices in Table 1.

TABLE 2	CONTRACT UNIT PRICE	FALL 2025 DELIVERY (1320 TONS)	EARLY 2026 DELIVERY (500 TONS)
Compass Minerals	\$90.82	\$119,882.40	\$45,410.00
2025 / 2026			

Submitted By: Jim Link

Date: June 9, 2025