



Consent Item

RE: Furniture for New Police Station

Department/Program: Police

Explanation: Several months ago, City staff along with Navigate reviewed the credentials of several possible furniture vendors for the new police station that is now under construction. After that review, staff visited and interviewed two vendors, MBI and ColorArt. Upon conclusion of the site visits and interview, it was determined that MBI was the best fit and most qualified to handle the project. Per MBI, the Omnia Partners, Cooperative Purchasing Program will be used. It is worth noting that MBI is also the furniture vendor for the Government Center as well.

In the subsequent months since the selection of MBI, staff met with MBI to review different furniture options and make selections. The furniture included with this contract includes items such as desks/workstations, desk chairs, and conference room tables and chairs. This contract does not include items such as duty lockers, built in shelving, or evidence lockers. Those items have been procured under separate contracts.

After giving us an initial bid for the selected furniture, MBI informed us that they anticipate pricing to go up significantly between now and next year when the station will be completed. As such, we've worked out an arrangement with MBI where the City will order the furniture now under current pricing, and MBI will store it on our behalf until the station is ready next year. While this does incur a small storage fee, we believe it will save the City considerable money as opposed to waiting until later this year or early next to place the order.

The City has budgeted \$335,794 for furniture as a part of the budget for the new police station. This contract as proposed is under budget, coming in at \$323,324.

Recommendation:

Award the contract for furniture for the new police station to Modern Business Interiors (MBI).

Submitted By: Eric Sterman

Date: 5/17/22