



Staff Report

Subject: Hot Mix Asphalt

Department/Program: Public Works-Pavement

Explanation: Bids were requested from several asphalt suppliers to furnish hot mix asphalt. Delivery is not included in the base bid amount as we purchase small quantities at a time so the asphalt will retain its heat when placed. We advertised in the St. Louis Business Journal, and on the City’s website. Bid specifications are on file at the Public Works Department. On February 23rd, 2024, Two (2) bids were received and opened. Below is the summary of the bids received.

Bidder	Base Bid (material)	Alt. Bid #1 (concrete debris)	Alt. Bid #2 (asphalt debris)	Alt. Bid #3 (Hauling)
New Frontier	\$62.00	No bid	No Charge	No Bid
Simpson Materials	\$59.00	No Charge	No Charge	No Bid
Budget		\$160,000.00		

Type ‘C’ asphalt is primarily used for resurfacing projects.

Type ‘D’ asphalt is used for potholes and milling/filling concrete joints.

Type ‘X’ asphalt is used for a base mix on resurfacing projects.

Type ‘Commercial’ is used for curbs or driveways aprons on resurfacing projects.

Alternate bid #1 is for the disposal of concrete slabs and sidewalk debris.

Alternate bid #2 is for disposal of asphalt debris.

Alternate bid #3 is for hauling asphalt to the jobsite during paving operations.

Ballwin requires asphalt on a year round basis for paving, potholes and emergency pavement repairs and requires a guarantee of asphalt daily for the length of this contract. As a result, we recommend both bidders be awarded at the unit price contract submitted.

Recommendation: We recommend awarding the unit price contract to the both bidders, New Frontier and Simpson Materials, and to accept alternate bid #1 and #2.

Submitted By: Jim Link

Date: 2/23/2024

RE:

1 message

Wyatt Pettus <wyatt@simpsonmaterials.com>

Tue, Feb 27, 2024 at 9:36 AM

To: Jim Link <jlink@ballwin.mo.us>

Jim,

We have two plants that will provide you asphalt. Our Valley Park address is [699 N Outer Rd W. Valley Park, MO 63088](#) and our Bridgeton address is [14559 Missouri Bottom Rd Bridgeton MO, 63044](#).

We are able to provide you asphalt all year round, and that includes when we perform our routine maintenance.

No we do not close if there is not enough orders.

When we do our maintenance it's in the winter time, but when we work on one plant our other plant will be operational.

If you have any more questions or need any more information feel free to call (314-565-0084) or email me.

Have a great day,

Wyatt Pettus

From: Jim Link <jlink@ballwin.mo.us>

Sent: Monday, February 26, 2024 2:29 PM

To: Wyatt Pettus <wyatt@simpsonmaterials.com>; Kate Simpson <Kate@simpsonmaterials.com>

Subject:

We received your Asphalt Bid, on Friday Feb 23rd.

How many plants do you have that can provide asphalt to us? and their locations?

Can your company guarantee asphalt year round?

Do you close if there are not enough orders?

Do you close for maintenance? Is there a schedule?

Jim Link

Director of Public Works
City of Ballwin, MO

phone 636.227.9000

website www.ballwin.mo.us



RE: Simpson In Bridgeton
message

Wyatt Pettus <wyatt@simpsonmaterials.com>
To: James Link <jlink@ballwin.mo.us>

Jim,

This photo is close...We have the 7 acres to the right of that truck scale in the picture. There is no plant standing yet...All the parts and pieces are on the ground up there. We have had a plant in Bridgeton for the last 21 years and we will be erecting starting next week. This portable plant takes no time to erect and get running compared to building a permanent plant. This plant will be standing and running by April 1st. While we have been one plant always operational. If you have any further questions feel free to ask to me.

Have a great day,

Wyatt

From: James Link <jlink@ballwin.mo.us>
Sent: Tuesday, February 27, 2024 2:37 PM
To: Wyatt Pettus <wyatt@simpsonmaterials.com>
Subject: Fwd: Simpson In Bridgeton

Is this the correct plant? We tried to get asphalt, no one there?

See attached.

Gateway
Paintball

**Gateway
Paintball
Straight
Ahead**

SP1043







Street Foreman
City of Ballwin, MO
phone 636.207.2305
website www.ballwin.mo.us



Follow us:   

RE: Asphalt Bid

1 message

Cook, Andrew J. <ajcook@newfrontiermaterials.com>
To: Jim Link <jlink@ballwin.mo.us>

Tue, Feb 27, 2024 at 9:46 AM

Good morning Jim,

Sorry for the delayed response. We can supply year-round. Either our North or Kingshighway plant should be available unless daily weather dictates we need to close. We do have winter pricing January – February as noted on the bid we submitted so you would be charged the same during those months regardless of where we are open day to day. Outside of those months, Kingshighway is a higher price than North or South. North or South would be the plants where the \$62.00 per ton indexed we bid is available. I don't know what the price at Kingshighway will be yet this year as we change it monthly based on MoDOT index as well, but probably between \$85-\$90 per ton. I also don't know that we have an agreement with City of St. Louis to stay open all winter, but we typically try to make asphalt available for all of our customers either way. We do have a supply contract with the City, however. Does this answer everything for you? Feel free to call me anytime as well at 314-568-7381 (my cell). Thank you sir,

Andy Cook

New Frontier Materials, LLC

ajcook@newfrontiermaterials.com

314-473-3578

From: Jim Link <jlink@ballwin.mo.us>
Sent: Monday, February 26, 2024 2:10 PM
To: Cook, Andrew J. <ajcook@newfrontiermaterials.com>
Subject: Asphalt Bid

You don't often get email from jlink@ballwin.mo.us. [Learn why this is important](#)

[EXTERNAL EMAIL] CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

We received your Asphalt Bid, on Friday Feb 23rd.

Can you supply asphalt year round between your plants?

Still have 3 plants?

I believe your former company(Fred Weber) had an agreement with the City of St. Louis to provide asphalt year round at the kingshighway plant?

Is there still an increased cost for the kingshighway plant?

Jim Link

Director of Public Works
City of Ballwin, MO

phone 636.227.9000

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