



## **Staff Report**

**Subject:** Public Works Remodel - Fiber Project

**Department/Program:** Administration / IT

**Explanation:**

The remodeling of the Public Works yard and ancillary buildings has brought up a need to have new and preexisting buildings attached to city data.

When the RFP was made public through the St Louis Countian, we received 18 inquiries on the project and we sent the corresponding information. On September 5th, we held a pre-bid meeting to cover the on-site scope of the project. This pre-bid meeting had only two companies present. At our set deadline for sealed bids, we received only one bid. That bid was sent in by NetCom Inc.

NetCom is a local, established company that is familiar with our fiber infrastructure as they have worked with us on many projects in the past. NetCom ran the fiber for our most recent construction project, when the new Police Department at 302 Kehrs Mill was constructed. They were able to relocate and run fiber while keeping our down-time to a minimum. NetCom was also used during the construction of the Government Center.

NetCom Inc Bid			
Material	Labor	Boring	Total
\$3,715.77	\$7,919.81	\$8,337.50	\$19,973.18

**Recommendation:**

As it is the only bid received but also, from a company that has successfully completed many projects for the City of Ballwin in the past, it is recommended that NetCom Inc is the selected vendor for the Public Works Remodel - Fiber Project. Our positive working relationship, their knowledge of our infrastructure, as well as their willingness to attend the pre-bid meeting, will surely lead to a successful completion.

**Submitted By:** IT Department

**Date:** September 16, 2025