



Staff Report

Subject: 2025 North Pointe Concession Food Bid Award

Department/Program: Parks & Recreation/Parks

Explanation:

Each year staff request proposals for concession food items, paper products and plasticware. We budget \$45,000 annually for food stock for the North Pointe Concession Stand. The Request for proposals was sent directly to three food vendors and posted to the city's website. Two bids were received: one from Martin Brothers Distributing Company and one for Four Seasons Distributors

Recommendation:

Award bid to Martin Brothers. After a thorough item-by-item evaluation, Martin Bros. consistently offers better pricing. Additionally, the City has worked with Martin Brothers for the past several years without any issues, making them a reliable choice.

Submitted By: Chris Conway, CPRP Director of Parks & Recreation

Date: March 10 , 2025

Item	Description	Martin Bros 2025				Martin Bros 2024			Four Seasons 2025				Four Seasons 2024				
		Unit Price	Total Price	Count/Case	Unit	Unit Price	Total Price	Count/Case	Unit Price	Total Price	Count/Case	Unit	Unit Price	Total Price	Count/Case		
BBQ Sauce Cups	heinz 1oz, ready to use	\$0.30	\$30.21	100	qty	\$0.30	\$30.22	100	\$0.27	\$27.00	100	qty	\$0.18	\$45.00	250		
Boat Food Bowl	3 Pound/48 oz	\$0.05	\$27.33	500	qty	\$0.05	\$23.95	500	\$0.02	\$23.00	1000	qty	\$0.05	\$26.00	500		
Boat Food Bowl	2 Pound	\$0.04	\$39.10	1000	qty	\$0.04	\$39.54	1000	\$0.03	\$32.00	1000	qty	\$0.30	\$32.65	4/250		
Candy: Airheads	AIRHEAD	\$1.30	\$187.83	144	cs	\$1.24	\$14.89	12	\$0.16	\$15.00	90	cs	\$0.16	\$15.00	90		
Candy: M&M	M&M	\$1.20	\$43.50	36	cs	\$1.02	\$36.85	36	\$1.21	\$58.25	48	cs	\$1.04	\$50.00	48		
Candy: Reese's	REESES	\$1.06	\$38.44	36	cs	\$1.04	\$37.29	36	\$1.05	\$38.00	36	cs	\$1.05	\$38.00	36		
Candy: Skittles	SKITTLES	\$1.20	\$43.53	36	cs	\$1.02	\$36.88	36	\$1.23	\$44.25	36	cs	\$1.05	\$38.00	36		
Candy: Snickers	SNICKERS	\$1.20	\$57.88	48	cs	\$1.02	\$49.01	48	\$1.21	\$58.25	48	cs	\$1.04	\$50.00	48		
Candy: Airhead Extreme	Airhead Extreme	\$1.30	\$187.83	144	cs	\$1.19	\$171.34	144	\$1.03	\$18.60	18	cs	\$0.92	\$16.60	18		
Carrots	UNIPRO	\$0.08	\$26.38	320	oz	\$0.09	\$28.08	320	\$0.25	\$49.00	200	oz	\$0.25	\$51.00	200-1.6oz		
Cheese Slices	BONGARG	\$0.33	\$53.21	160	qty	\$0.28	\$44.51	160	\$0.39	\$62.00	160	qty	\$0.07	\$48.00	160		
Cheese Stuffed Breadsticks	Bosco	\$0.62	\$67.05	108	qty	\$0.62	\$67.06	108	\$0.68	\$73.00	108	qty	\$0.71	\$77.00	108		
Pepperoni and Cheese Stuffed Breadsticks	Bosco	\$0.72	\$54.73	72	qty	\$0.76	\$54.75	72	\$0.79	\$57.00	72	qty	\$0.79	\$57.00	72		
Chicken Tenders	TYSON 1.1oz Pre-cooked		\$34.16	432	cs				\$0.29	\$42.00	145	qty					
Item	Description	Martin Bros 2025				Martin Bros 2024			Four Seasons 2025				Four Seasons 2024				
Chips: Cheetos	LAYS 1.75oz	\$0.69	\$44.74	64	cs	\$0.68	\$43.62	64	\$0.75	\$48.00	64	cs	\$0.71	\$46.00	64		
Chips: Plain BBQ	LAYS 1.75oz	\$0.69	\$44.74	64	cs	\$0.68	\$43.62	64	\$0.75	\$48.00	64	cs	\$0.71	\$46.00	64		
Chips: Plain Lays	LAYS 1.75oz	\$0.69	\$44.74	64	cs	\$0.68	\$43.62	64	\$0.75	\$48.00	64	cs	\$0.71	\$46.00	64		
Chips: Tortilla	TOSTITOS 3oz	\$0.74	\$20.76	28	cs	\$0.72	\$20.25	28	\$0.54	\$13.00	24	cs	\$0.50	\$24.00	48		
Chips: Doritos	LAYS 1.75oz	\$0.69	\$44.74	64	cs	\$0.68	\$43.62	64	\$0.75	\$48.00	64	cs	\$0.71	\$46.00	64		
Cup: Plastic	DART 12oz clear dome	\$0.05	\$49.82	1000	cs	\$0.05	\$54.11	1000	\$0.05	\$47.00	1000	cs	\$0.05	\$50.00	1000		
Lids DOME	Dart 12oz					\$0.07	\$1.93	1000	\$0.04	\$40.00	1000	cs	\$0.03	\$31.00	1000		
Cup: Plastic	DART 16oz Clear dome	\$0.07	\$72.04	1000	cs	\$0.07	\$72.04	1000	\$0.06	\$57.00	1000	cs	\$0.06	\$58.00	1000		
Lids DOME	Dart 16oz					\$0.07	\$1.93	1000	\$0.03	\$33.00	1000	cs	\$0.03	\$31.00	1000		
Grapes: Purple	packer	\$2.05	\$38.90	19	lbs	\$2.60	\$49.37	19	\$2.79	\$53.00	19	lbs					
Hamburger Patty	Valley meat-10lb	\$1.03	\$41.36	40	lbs	\$0.94	\$37.46	40	\$1.11	\$44.50	18	lbs	\$1.00	\$60.00	60		
Hamburger Bun	alpha- 3.75", Seedless	\$0.28	\$34.11	120	cs	\$0.28	\$33.09	120	\$0.25	\$3.00	12	cs	\$0.25	\$3.00	12		
Hot Dog	smithfield-5-1 Beef	\$0.66	\$32.96	50	lbs	\$0.61	\$30.74	50	\$1.00	\$50.00	50	lbs	\$0.92	\$46.00	50		
Hot Dog Bun	rotella	\$0.32	\$23.32	72	cs	\$0.31	\$22.06	72	\$0.25	\$4.00	16	cs	\$0.25	\$4.00	16		
Ice Cream Cone	keebler- Flat Bottom, with paper, #30	\$0.13	\$122.80	896	cs				\$0.16	\$98.00	600	cs	\$0.15	\$92.00	600		
Ice Cream Sandwich	Blue Bunny	\$0.45	\$43.23	96	cs	\$0.41	\$39.21	96	\$0.41	\$5.00	12	cs	\$0.41	\$5.00	12		
Ketchup	1.5Gal. Dis. Pack	\$29.27	\$58.54	2	gal	\$29.28	\$58.56	2	\$14.50	\$29.00	2	gal	\$0.05/oz	\$29.00	3/1.5gal		
Marinara Cups	Heinz, 2.3 oz ready to use	\$0.60	\$36.00	60	qty				\$0.46	\$39.00	84	qty					
Mustard	1.5 Gal. Dis. Pack	\$22.01	\$44.01	2	gal				\$12.00	\$24.00	2	gal					
Item	Description	Martin Bros 2025				Martin Bros 2024			Four Seasons 2025				Four Seasons 2024				
Nacho Cheese Sauce	gehls	\$0.13	\$71.75	560	oz	\$0.13	\$71.15	560	\$0.07	\$44.00	560	oz	\$0.07	\$44.00	560		
Pretzel	5oz	\$0.93	\$46.86	50	cs	\$0.94	\$47.11	50	\$0.98	\$49.00	50	cs	\$0.96	\$48.00	50		
Pretzel (Bavarian)	J&J								\$1.63	\$65.00	40	cs					
Napkins	hynap- 13"x8" One Ply	\$0.01	\$49.87	10000	cs	\$0.01	\$65.69	10000	\$0.01	\$40.00	6,000	cs	\$0.06	\$39.00	6,000		
Paper Plate	AJM 9" White	\$0.03	\$36.93	1200	cs	\$0.03	\$36.93	1200	\$0.03	\$32.00	1000	cs	\$0.03	\$35.00	1000		
Plastic Fork	White Plas med wt	\$0.01	\$11.26	1000	cs	\$0.01	\$10.94	1000	\$0.01	\$11.00	1000	cs	\$0.01	\$10.00	1000		
Plastic Knife	White	\$0.01	\$11.26	1000	cs	\$0.01	\$10.94	1000	\$0.01	\$11.00	1000	cs	\$0.01	\$10.00	1000		
Plastic Spoon	White	\$0.01	\$11.26	1000	cs	\$0.01	\$10.94	1000	\$0.01	\$11.00	1000	cs	\$0.01	\$10.00	1000		
Plastic Film	18"x2000' Roll Cutter	\$23.30	\$23.30	1	qty	\$22.32	\$22.32	1		\$20.00	1	qty		\$27.00	1		
Ranch Cups	1oz, Lite Portion	\$0.29	\$28.53	100	cs	\$0.29	\$29.27	100	\$0.27	\$27.00	100	cs	\$0.27	\$26.90	100		
Soufflé Cups	4oz	\$0.02	\$46.22	2500	cs	\$0.02	\$43.29	2500	\$0.02	\$52.00		cs	\$0.02	\$41.00			
Soufflé Cups	3-7oz	\$0.02	\$39.39	2500	cs	\$0.02	\$39.39	2500				cs					
Straw: Plastic	Unwrapped	\$0.01	\$25.68	12500	cs	\$0.01	\$79.02	12500	\$0.01	\$1.00	250	cs	\$0.00	\$0.95	250		
Uncrustables (PB&Grape)	Smuckers 72/2.6oz	\$0.89	\$64.33	72	cs				\$0.89	\$16.00	18	cs	\$0.27	\$26.90	100		
Uncrustables (PB&Strawberry)	Smuckers 72/2.6oz	\$0.93	\$66.78	72	cs				\$0.89	\$16.00	18	cs	\$0.02	\$41.00			
Applesauce Pouches	48/3.2oz	\$0.76	\$36.60	48	cs				\$0.64	\$18.00	28	cs					
Cheese Sticks	168/1oz	\$0.34	\$57.81	168	cs				\$0.24	\$116.00	48	cs	\$0.00	\$0.95	250		
Martin Bros 2025									Four Seasons 2025								
Equipment	Delivery	Submit Order	Minimum	Sponsorship	Rebates	Equipment	Delivery	Submit Order	Minimum	Sponsorship	Rebates	Equipment	Delivery	Submit Order	Minimum	Sponsorship	Rebates
N/A	Tuesday & Friday	Online	\$750	Open to it	Open to it	N/A	M-F	Online							No Minimum	No	No

	No same day						
Extra:		Pro:				Con:	
3:30pm cut off for next day delivery		New Menu Boards					
Emergency delivery		Same driver for each delivery					
Text 30 min prior to delivery							
Free samples							

	Same day	Call					
		Text					
Extra:			Pro:			Con:	
No cut off time for orders			No additional fees for delivery				
Emergency delivery			Same driver for each delivery				
Text 30 min prior to delivery							
Free samples							