



June 13, 2024

Geri Sams
Procurement Director
Augusta Procurement Department
535 Telfair St, STE 605
Augusta, GA 30901

RE: "Light Up the Night" Partnership Proposal

Dear Geri,

We appreciate your desire for more clarity regarding the pricing of the audit. To avoid imposing on our confidentiality agreements with our vendor(s), we have not provided the level of detail as requested. However, we recognize the substantial time and resources required to bring such a transformative project to fruition.

Georgia Power understands the importance of timely execution of the audit. We support Augusta-Richmond County's commitment to safety and security to its residents. With collaboration, the community will benefit from better lighting by increasing safety, improving maintenance, and creating better uniformity. Therefore, we are agreeable to move forward with the proposed audit cost of \$90 per light for the scope of audit work. We acknowledge that this rate is offered at a discount from GPC's anticipated costs for the scope of audit work. However, it reflects our commitment to the long-standing partnership with Augusta-Richmond County as your premier lighting provider.

We eagerly anticipate the commencement of this project, which will provide valuable insights into the market value of the system, future capital requirements, and ongoing maintenance costs. These aspects will be discussed and addressed in Phases 1 through 3.

We appreciate the trust placed in us and are excited to work collaboratively on this venture. Our team is prepared to light up the night and contribute to the well-being and prosperity of Augusta's residents.

Thank you for the opportunity to partner on this important project. We look forward to a successful collaboration and the positive impact it will have on the community.

Warm regards,

Nealy Scott
Lighting Account Executive
Georgia Power Company