



Engineering Services Committee Meeting

Meeting Date: 10/28/25

Utilities Water Meter Contracts

Department: Utilities

Presenter: Wes Byne, Director

Caption: Approve Augusta Utilities Contracts For Water Meters. AUD received and reviewed proposals from 5 proposers in response to RFP 25-174. Bager Meter was identified as the best overall proposal for Categories 1 and 4, and Delta Municipal Supply Company as the best overall proposal for Categories 2, 3, and 5. Each contract is for a fixed price per item purchased. AUD will not be purchasing all of the required meters at once, but rather will be doing so over the 5 years of the contract.

Background: AUD must purchase and install water meters in order to accurately measure the amount of water used by customers across Augusta-Richmond County for a number of reasons. These include regulatory compliance, system health information, and accurate billing of water usage. AUD's most recent contract for the purchase of water meters expired more than 3 years ago, leading to increased costs in procuring meters. AUD issued RFP 25-174 to solicit proposals for long-term contracts for water meters, and after careful review of the received proposals has identified the most advantageous vendor for Augusta across five categories as identified below:

Category 1: Badger Meter, Inc.

Category 2: Delta Municipal Supply Company

Category 3: Delta Municipal Supply Company

Category 4: Badger Meter, Inc.

Category 5: Delta Municipal Supply Company

Analysis: AUD has evaluated the proposals for water meters that will enable us to most effectively meet our requirements. These new, modern meters will enable much more accurate recording of water consumption across Augusta and are a key component of our ongoing project to implement Advanced Metering Infrastructure which will enable us to provide higher levels of service to residents and businesses serviced by the utility.

AUD received and reviewed proposals from 5 proposers in response to RFP 25-174, Water Meters. Based on our research and evaluation of the proposals by a selection committee, we have identified two vendors for five categories of water meters that are the best solutions for the requirements of each category of meter. This was based on a technical and cost analysis of each proposal. Bager Meter was identified as the best overall proposal for Categories 1 and 4, and Delta Municipal Supply Company as the best overall proposal for Categories 2, 3, and 5.

Financial Impact: Each contract is for a fixed price per item purchased. AUD will not be purchasing all of the required meters at once, but rather will be doing so over the 5 years of the contract. The total costs for the meters purchased in the first year are projected to be \$563,132.10. Individual category costs for the first year are as follows:

Category 1: \$30,971.82

Category 2: \$519,094.30

Category 3: \$0

Category 4: \$1,236.17

Category 5: \$11,829.77

The total expected cost for the meters purchased under these projects is \$15,116,037.09. While funding is initially being allocated from bond funds, AUD is in discussions with GEFA regarding funding of the overall project which would change the funding source in the future.

Alternatives: N/A

Recommendation: Approve Augusta contracts with Badger Meter and Delta Municipal Supply Company for the purchase of water meters.

Funds are available in the following accounts: GL 516043410-5421110 / JL 82500010-5421110

REVIEWED AND APPROVED N/A
BY: