



Utilities Department

Wes Byne, P.E.
Director

MEMO

DATE: September 17th, 2025

FROM: Wes Byne, PE, Utilities Director

TO: Andy Penick, Procurement Director

SUBJECT: RFP 25-174 Category 4 Vendor Decision

Mr. Penick,

AUD wishes to proceed with notifying Consolidated Pipe and Supply Company, Inc., hereafter Consolidated, that we have decided to move forward with awarding Category 4 of RFP 25-174, Water Meters, to another vendor. This decision is based on the lack of responsiveness from the vendor in the time since the initial decision to enter negotiations with them was made, as detailed below:

- AUD and Procurement met with Consolidated on August 13th to notify them they were selected for Category 4 of the RFP. On this same date they were provided a list of questions to answer, and were requested to provide a sample contract for review by AUD's attorney in preparation to submit an agenda item for Commission approval. They were directed to respond by August 19th.
- On August 21st at 9:47 AM the procurement department emailed Consolidated to inform them we had not received a response to the questions or a sample contract. They were directed to respond by 2:00 PM on August 22nd.
- On September 4th at 3:45 PM the procurement department emailed Consolidated to inform them that we had still not received a response, and that per an earlier phone call they were directed to provide a response by the end of day on September 10th.
- On September 16th the procurement department again contacted Consolidated by phone to inform them we had still not received a response.
- Finally, at 4:15 PM on September 16th, Consolidated provided an incomplete response to the questions and a sample contract. In their response they did not respond appropriately to the question of a parts discount that was also clearly required in the initial RFP response.

For these reasons, AUD does not have faith that a long-term partnership with Consolidated for our Advanced Metering Project is not in the best interests of the City of Augusta or Augusta Utilities, as we have no way of knowing if these lengthy communication problems will persist and negatively impact the

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overall project. Because of this, AUD wishes to move forward with awarding Category to the next most qualified vendor as identified during the evaluation of RFP 25-174.

Thank you for your continued assistance with our procurement efforts.

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