

**FINAL PRIMARY UNIT FEE PROPOSAL / RFP 25-900A****Solid Waste & Recyclable Collection Services**

[ Augusta will award contract to one contractor; serving Zone-1, Zones-2 &amp; Zone-3]

**Solid Waste, yard Waste, and Bulky Waste Service**

Service Area Zones-1, 2 & 3 [* Actual quantity may vary]						
	Waste Type	Service Type	Service Frequency	Units Quantity *	Unit Fee Monthly	Total Fee Monthly
1	Garbage, yard Waste, Bulky Waste	Residential	Weekly	64863		
2	Garbage	Non-Residential	Weekly	171		
3	Yard Waste, Bulky Waste	Unoccupied	Weekly	10536		
4		Extra Carts	Weekly	2525		
Zone-1 rough quantity: 30217 (residential), 142 (non-residential), 5195 (unoccupied), & 1259 (extra carts)						
Zones-2 & 3 rough quantity: 34646 (residential), 29 (non-residential), 5341 (unoccupied), & 1266 (extra carts)						
Notes: 1) Contactor must offer recycling service under condition of this contract, and shall provide Recyclable Services by contracting under this RFP contract or directly with residents and others on request.						
2) No fuel type preference. Contractor has option to use diesel or alternate Fuel Vehicles						
3) Cost of services (fees) evaluating ranking will be based only on this Primary Unit Fee Proposal						

**FEE NEGOTIATION PHASE**

Coastal	Augusta Engineering (AE)
RFP Submitted & Counteroffer	FINAL COUNTEROFFER
12-May-25	13-May-25
FEE Unit Rates	FEE Unit Rates
Unit Fee Monthly	Unit Fee Monthly
\$22.11	accepted **
\$19.00	accepted **
\$7.97	accepted **
\$9.75	accepted **
	** - No cost escalation in 2026

**ADD On SERVICE-RECYCLING****UNIT FEE PROPOSAL / RFP 25-900A**

OPTION ONE (Assume ten percent (10%) of residential account participation)

**Recyclable Material Collection and Disposal**

Service Area Zone-1 [* Actual quantity may vary]						
	Waste Type	Service Type	Service Frequency	Units Quantity *	Unit Fee Monthly	Total Fee Monthly
1	Recyclable Material	Residential	Once a weekly	3500		
2	Recyclable Material	Residential	Twice a month	3500		
3	Recyclable Material	Residential	Once a month	3500		
Service Area Zone-2 & Zone-3 [* Actual quantity may vary]						
	Waste Type	Service Type	Service Frequency	Units Quantity *	Unit Fee Monthly	Total Fee Monthly
1	Recyclable Material	Residential	Once a weekly	3500		
2	Recyclable Material	Residential	Twice a month	3500		
3	Recyclable Material	Residential	Once a month	3500		
Notes: 1) Contactor must offer recycling service under condition of this contract, and shall provide Recyclable Services by contracting with Augusta, GA (City) under this RFP contract and on request.						
2) No fuel type preference. Contractor has option to use diesel or alternate Fuel Vehicles						
3) The contractor will take recyclable material to its own selected Recycling Facility						

**FEE NEGOTIATION PHASE**

Coastal	Augusta Engineering (AE)
RFP Submitted & Counteroffer	FINAL COUNTEROFFER
12-May-25	13-May-25
Unit Fee Monthly	Unit Fee Monthly
\$12.69	accepted **
\$11.69	accepted **
\$10.69	accepted **
Unit Fee Monthly	Unit Fee Monthly
\$12.69	accepted **
\$11.69	accepted **
\$10.69	accepted **
	** - No cost escalation in 2026

**ADD On SERVICE-RECYCLING****UNIT FEE PROPOSAL / RFP 25-900A**

OPTION TWO (Assume ten percent (10%) of residential account participation)

**Recyclable Material Collection and Disposal**

Service Area Zone-1 [* Actual quantity may vary]						
	Waste Type	Service Type	Service Frequency	Units Quantity *	Unit Fee Monthly	Total Fee Monthly
1	Recyclable Material	Residential	Once a weekly	3500		
2	Recyclable Material	Residential	Twice a month	3500		
3	Recyclable Material	Residential	Once a month	3500		
Service Area Zone-2 & Zone-3 [* Actual quantity may vary]						
	Waste Type	Service Type	Service Frequency	Units Quantity *	Unit Fee Monthly	Total Fee Monthly
1	Recyclable Material	Residential	Once a weekly	3500		
2	Recyclable Material	Residential	Twice a month	3500		
3	Recyclable Material	Residential	Once a month	3500		
Notes: 1) Contactor must offer recycling service under condition of this contract, and shall provide Recyclable Services by contracting directly with residents and others on request.						
2) No fuel type preference. Contractor has option to use diesel or alternate Fuel Vehicles						
3) The contractor will take recyclable material to its own selected Recycling Facility						

**FEE NEGOTIATION PHASE**

Coastal	Augusta Engineering (AE)
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\$14.69	accepted **
\$13.69	accepted **
\$12.69	accepted **
Unit Fee Monthly	Unit Fee Monthly
\$14.69	accepted **
\$13.69	accepted **
\$12.69	accepted **
	** - No cost escalation in 2026

This is the department final response to Coastal Wase General Counsel May 12, 2025 email response. The Engineering and Environmental Services Department has reviewed your response to the department offered fee unit rates. After careful consideration of financial impact of delay getting new contract in-placed and cost differential between the department and your offered fee unit rates, It is the department determination to accept your offered fee unit rates with condition of "No cost escalation in calendar year 2026". Please review the worksheet with respect to offered fee unit rates and respond below if you are in acceptance or if you wish to reject the offer with no cost escalation in calendar year 2026. RFP 25-900A contract term will stay the same as specified in the RFP. There will be no change in contract term.

Coastal Waste & Recycling Final Fee Respones RFP 25-900A

Name: John CASAGRANDE  
Signature: John Casagranale  
Accept: ☒ or Decline: ☐