




## ENGINEERING & ENVIR. SVCS. DEPARTMENT

Hameed Malik, Ph.D., P.E., Director

### MEMORANDUM

**TO:** Darrell White, Interim Director - Procurement

**FROM:**  Hameed Malik, Ph.D., PE, Director- Engineering & Environmental Services

**DATE:** Saturday, April 19, 2025

**SUBJECT:** Augusta Solid Waste & Recyclable Collection  
Service Area Zone One, Zone Two, and Zone Three  
RFP 25-900A  
File Reference: 25-014(A)

It is the initial recommendation of Augusta Engineering & Environmental Services Department (AEES) to award RFP 25-900A "Solid Waste & Recyclable Services-Services Area Zone one, Zone Two, and Zone Three" contract to the top rated responsible qualified bidder, Georgia Waste System, LLC (GWS). AEES further recommends and requests that the scope of services Implementation detail discussion be initiated with GWC and entering fee negotiations. If scope implementation details and fee negotiation efforts failed to reach a consensus then accordingly AEES will issue supplemental recommendations for entering similar negotiations with second top rated firm. AEES will make RFP 25-900A award final recommendations at completion of aforementioned negotiations.

Based on RFP 25-900A evaluation criteria, received three qualified proposals ranked as i) First (top rated) - Georgia Waste System, LLC (score 388.3/425), ii) Second -Coastal Waste & Recycling of Georgia, LLC (score 363.0/425), and iii) Third- Ryland Environmental (score 283.3/425).

Should you require additional information, please do not hesitate to contact me at (706)796-5040.

*Thank you.*

/hm

cc: Nancy Williams, Procurement Department  
June Hamal, Augusta Engineering & Environmental Services  
Oscar Flite, Augusta Engineering & Environmental Services  
Program File




## ENGINEERING & ENVIR. SVCS. DEPARTMENT

Hameed Malik, Ph.D., P.E., Director

### MEMORANDUM

**TO:** Darrell White, Interim Director - Procurement

**FROM:**  Hameed Malik, Ph.D., PE, Director Engineering & Environmental Services

**DATE:** Friday, May 2, 2025

**SUBJECT:** Fee Negotiation Cancellation  
RFP 25-900A Solid Waste & Recyclable Collection Services-Zone one, Zone two, Zone three  
File Reference: 25-014(A)

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Augusta Engineering & Environmental Services (AE) is recommending cancel fee negotiation with Georgia Waste System, LLC (GWS) for RFP# 25-900A (Solid Waste & Recyclable Collection Services-Zone one, Zone Two, & Zone Three). GWS is first top rated firm selected under RFP 35-900A. AE entered fee negotiation with it for requested services. AE had two meetings with GWS to negotiate a fee that is acceptable for providing waste & recyclable services in Service Zone One, Zone Two, & Zone Three. AE & GWS had two round of fee unit rates negotiations, however, both parties failed to reach consensus on mutually acceptable final fee unit rates. The Augusta Engineering has determined that it is not in the best interest of Augusta, Georgia to continue with fee negotiations with GWS and is requesting to move forward entering contract & Fee negotiations with the next highest ranked vendor, Coastal Waste & Recycling of Georgia, LLC.

Should you require additional information, please do not hesitate to contact me at (706)796-5040.

Thank you.

/hm

cc: Nancy Williams, Procurement Department  
June Hamal, Augusta Engineering & Environmental Services  
Oscar Flite, Augusta Engineering & Environmental Services  
Program File



May 5, 2025

Certified Mail/Email (gcouncil@wm.com)  
70192280000128352079

George Council  
Georgia Waste Systems, LLC.  
208 Prep Phillips Drive  
Augusta, GA 30901

REF: RFP Item #25-900A Solid Wast & Recyclable Collection Services  
for Augusta, GA - Engineering and Environmental Services Department  
RFP Date: Wednesday, April 2, 2025 @ 3:00 p.m.

Dear Mr. Council:

We are writing this letter in reference to the contract negotiations for 25-900A Solid Wast & Recyclable Collection Services for Augusta, GA - Engineering and Environmental Services Department -. Please be advised that as of this letter's date, we are terminating negotiations due to the numerous failed attempts of reaching a satisfactory contract. At this time, Augusta, Georgia will begin negotiations with the next most responsive vendor.

Please let us call your attention to page 28 of the specification which state the following ...**Should the Using Agency and the Procurement Director be unable to negotiate a satisfactory contract with the offeror considered to be the most responsible and responsive at a price for the Using Agency and the Interim Procurement Director determines to be fair and reasonable to Augusta, Georgia; negotiations with that offeror shall be terminated. The Using Agency and the Interim Procurement Director shall then undertake negotiations with the second most responsible and responsive short-listed offeror. If negotiations with the second most responsible and responsive short-listed offeror are unsuccessful, negotiations shall be terminated, and the Using Agency and the Interim Procurement Director shall then undertake negotiations with the third most responsible and responsive short-listed offeror.** Please be advised that the receipt of this letter is notice of termination of contract negotiations with your company.

We would like to thank you for your interest in doing business with Augusta and look forward to your company participating in future projects. Any correspondence concerning this matter or questions concerning future procurements must be submitted via mail, fax or email as follows:

Suite 605 - 535 Telfair Street, Augusta Georgia 30901  
(706) 821-2422 - Fax (706) 821-2811

[www.augustaga.gov](http://www.augustaga.gov)

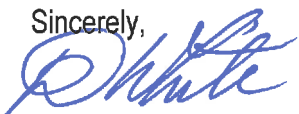
Register at [www.demandstar.com/supplier](http://www.demandstar.com/supplier) for automatic bid notification



Scan this QR code with your  
smartphone or camera equipped  
tablet to visit the Augusta, Georgia

Augusta Procurement Department  
Attn: Darrell White, Interim Director of Procurement  
535 Telfair Street, Room 605  
Augusta, GA 30901  
Or  
Fax: 706-821-2811  
Email: [procbidandcontract@augustaga.gov](mailto:procbidandcontract@augustaga.gov)

Sincerely,



Darrell White  
Interim Procurement Director

DW/nw

cc: Tameka Allen, Administrator  
Hameed Malik, Engineering and Environmental Services Department



## ENGINEERING & ENVIR. SVCS. DEPARTMENT

Hameed Malik, Ph.D., P.E., Director

### MEMORANDUM

**TO:** Darrell White, Interim Director - Procurement

**FROM:** Hameed Malik, Ph.D., PE, Director- Engineering & Environmental Services

**DATE:** Friday, May 16, 2025

**SUBJECT:** Augusta Solid Waste & Recyclable Services  
Service Area Zone One, Zone Two, Zone Three  
RFP 25-900A  
File Reference: 25-014(A)

Augusta Engineering & Environmental Services (AEES) is making solid waste collection contracted Services following supplement recommendations under RFP 25-900A for Zone One, Zone Two, and Zone Three Service areas.

AEES under initial recommendations requested initiating scope of services detail discussion and fee negotiation first with top rated responsible qualified bidder, Georgia Waste Systems LLC (GWS), followed by negotiation with second top rated responsible qualified bidder, Coastal Waste & Recycling (Costal), if fee negotiation efforts failed to reach a consensus. AEES failed to reach a consensus of a negotiated final unit fees for requested services with GWS and accordingly submitted negotiation cancellation memorandum on May 2, 202 and requested to move forward entering contract & Fee negotiations with the next highest ranked vendor, Coastal.

The scope of services and fee negotiation process with Coastal is complete now. Coastal accepted final negotiated unit fee rates offered by AEES. Hence it is AEES supplemental recommendations to award RFP 25-900A (Augusta Solid Waste & Recyclable Services-Service Area Zone one, Zone Two, Zone Three) to Coastal. The award recommendation is contingent upon receipt of signed contract, insurance documentation, bonds and other required documents per 25-900A RFP. In addition, out of RFP listed "Recycling" Two (2) Services Options, AE will be recommending to Augusta Commission Option "Recycling offered directly by the awarded contractor" to resident on request. The contractor will offer the service under this option by entering service contract directly with Recycling Service requesters.

Should you require additional information, please do not hesitate to contact me at (706)796-5040.

*Thank you.*

cc: Nancy Williams, Procurement Department  
June Hamal and Oscar Flite, Augusta Engineering & Environmental Services  
Program File