



Central Services Department

Ron Lampkin, Interim Director
Laquona Sanderson, Fleet Manager

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(706) 821-7174 Phone (706) 796-5077 Fax

SEP 22 '23 PM 1:55

MEMORANDUM

TO: Geri Sams, Director, Procurement Department

FROM: Ron Lampkin, Interim Director, Central Services Department

DATE: September 18, 2023

SUBJECT: Recommendation for Bid #23-194 – 2023/2024 Mini Excavator

Fleet Management would like to recommend the award of bid # 23-194 to Vermeer Southern Sales of Buford, GA. The vendor's proposal met the requirements of the bid, provided all the accessories/options requested and was the best and lowest price for the equipment requested.

Please advise this office upon completion of notifications so that we may proceed with the acquisition process.

If you need further information or if you have any questions regarding this recommendation, please contact the Fleet Management Office at 706-821-2892.

RL/kb

Bid Opening: Bid Item #23-194 2023/2024 Mini Excavator for Augusta, GA – Central Services Department-Fleet Management Division Bid Date: Friday, August 25, 2023 @ 11:00 a.m.							
<i>Augusta</i> GEORGIA							
Total Number Specifications Mailed Out: 24 Total Number Specifications Download (Demandstar): 296 Total Electronic Notifications (Demandstar): 4 Georgia Procurement Registry: 263 Total Packages Submitted: 5 Total Noncompliant: 0							
Vendors	J & B Tractor 3585 Mike Padgett Hwy Augusta, GA 30906	GJ&L dba Border Equipment 2804 Wylds Road Augusta, GA 30909	Vernier Southern Sales 2951 Peachtree Ind. Blvd. Buford, GA 30518	Yancy Brothers 4165 Mike Padgett Hwy. Augusta, GA 30906	Dobbs Equipment 1900 William Few Pkwy. Gravetown, GA 30813		
Attachment "B"	Yes	Yes	Yes	Yes	Yes		
E-Verify Number	515905	705362	111350	146813	339942		
SAVE Form	Yes	Yes	Yes	Yes	Yes		
2023/2024 Mini Excavator							
Year	2025	2024	2023	2023	2023		
Make	Kubota	CASE	Yanmar	Caterpillar	Deere		
Model	KX040-4	CX42D	SV40	305CR	50P		
Total Price	\$58,500.00	\$89,980.00	\$70,289.00 Included fire extinguisher, beacon light and asphalt breaker.	\$84,990.00	\$86,861.00		
Approx Delivery Date	60-90 days	within 90 days	within 30 days	10/1/23 - 10/6/23	120 days		
6.00 Specialty Items							
6.01 Keys	Included	0.00	Included		0.00		
6.02 Fire Extinguisher	Included	0.00	\$150.00		0.00		
6.03 Manuals	700.00 Electron	0.00	Included		0.00		
6.04 Initial Operator Familiarization Training	Included	0.00	Included		0.00		
7.0 Manufacturer Options							
7.01 Asphalt Breker Attachment	\$18,500.00	\$7,280.00	\$12,359.00	\$6,589.00	\$12,655.00		
7.02 Beacon Light	\$275.00	\$0.00	\$200.00		\$0.00		
Exceptions	Yes		Yes				

FOR ALL DEPARTMENTS-2023/2024 MINI EXCAVATOR - BID OPENING 08/25/23 @ 11:00am					
23-194	J&B Tractor	GJ&L dba Border Equip	Vermeer Southern Sales	Yancey Brothers	Dobbs Equipment
Year:	2025	2024	2023	2023	2023
Make:	Kubota	Case	Yanmar	Caterpillar	Deere
Model:	KX040-4	CX42D	SV40	305CR	50P
DELIVERY:	60-90 Days	90 Days	30 Days	10/1/23 - 10/6/23	120 Days
Total Price with all Options	\$77,975.00	\$77,260.00	\$70,289.00	\$91,579.00	\$99,516.00
Price of Mini Excavator	\$58,500.00	\$69,980.00	\$57,580.00		INCLUDED
6.01 Keys	INCLUDED	INCLUDED	INCLUDED		INCLUDED
6.02 Fire Extinguisher	INCLUDED	INCLUDED	\$150.00		INCLUDED
6.03 Manuals	\$ 700.00	INCLUDED	INCLUDED		INCLUDED
6.04 Initial Operator Familiarization Training	INCLUDED	INCLUDED	INCLUDED		INCLUDED
7.01 Asphalt Breaker Attachment	\$8,900.00	\$7,280.00	\$12,359.00	\$6,589.00	\$12,655.00
7.02 Beacon Light ROPS Mounted	\$125.00	INCLUDED	\$200.00		\$0.00