



Augusta Commission Meeting

April 18, 2023

Airline Operating Agreement and Terminal Building Lease with Delta Airlines

Department:	Augusta Regional Airport
Presenter:	Herbert Judon
Caption:	Motion to approve the Airline Operating Agreement and Terminal Building Lease with Delta Airlines. Approved by the Augusta Aviation Commission on March 30, 2023. (Approved by Public Services Committee April 11, 2023)
Background:	<p>The two incumbent airlines at AGS have been operating under an agreement since 2013. The term of the most recent agreement (2018) was for five years. Both airlines operate under the same agreement with the same terms.</p> <p>The preference is to have both airlines on the same leasing schedule. Both airlines have agreed to a new agreement with a three (3) year term with one two (2) year option for renewal. Airport and airline staff have developed a mutually agreeable contract.</p>
Analysis:	The agreement will protect the interests of the Airport and is mutually agreeable to both parties.
Financial Impact:	This is a money in / receivables action for the Airport. The agreement encompasses various lease, operating, and privileges fees (rates & charges) the commercial airlines pay to operate at the Augusta Regional Airport.
Alternatives:	To deny.
Recommendation:	Recommend Approval. Approved by the Augusta Aviation Commission on March 30, 2023.
Funds are available in the following accounts:	N/A
<u>REVIEWED AND APPROVED BY:</u>	N/A