



Meeting Name: Public Services Committee

Meeting Date: July 28, 2026

Item Name: Proposed Lease Agreement with Flix Bus (Greyhound)

Department: Augusta Transit

Presenter: Sharon Dottery

Caption: Motion to approve a five (5) year lease agreement with FLIX (Parent company of Greyhound) for use of space in the Transit Transfer Facility located at 1546 Broad Street in Augusta, Georgia.

Background:

- FLIX operates Interstate bus service to and from the City of Augusta.
- FLIX has requested operating the previously allocated space at 1546 Broad Street that was previously operated by Southeastern Stages, to operate Greyhound Bus Services. Southeastern Stages has ceased to exist as of October 31, 2025.
- If approved the lease agreement with FLIX - Greyhound will be for a five-year period for an agreed upon lease rate. The contract includes provisions where it can be terminated or renewed by Commission.
- The lease rates were determined through a fair market value per square foot assessment range by the Tax Assessor. The lease rates include the cost for utilities and space rental.
- The areas include a customer service and ticketing counter inside, a bay to board customers, and a baggage storage locker.

Analysis:

- The agreement has been reviewed by Augusta's Legal Department.
- Where practical the co-location of Interstate Bus service with a transit facility across the country is becoming commonplace especially in smaller cities where facility space is limited. Currently, within our area the cities of Savannah GA and Columbia SC have their system collocated with Greyhound.

Financial Impact: Augusta Transit would gain a revenue stream of \$ 167,276,94 over a 5-year period.

Alternatives: Deny request.

Recommendation:

- In summary, the transit department recommends your approval of this agreement. As we continue to work toward improving transit services in Augusta, we must also consider the benefits of establishing a multi-modal terminal. This will allow residents and visitors in Augusta to access various forms of transportation be it taxicab, commercial bus service, local transit.

Funds are available N/A
in the following
accounts:

REVIEWED AND N/A
APPROVED BY: