

# INFORMATION TECHNOLOGY



**Tameka Allen**  
Chief Information Officer

**Reggie Horne**  
Deputy Chief Information Officer

**Gary Hewett**  
Deputy Chief Information Officer

To: Ms. Geri Sams, Director, Procurement  
From: Ms. Tameka Allen, CIO  
Date: June 12, 2024  
Subject: **Sole Source Request – Pictometry (dba EagleView)**

Augusta currently uses oblique imagery within our Geographic Information System (GIS) environment. An oblique image is a digital aerial photo that is registered to the earth's surface, taken at an angle in order to permit the viewing of a building or property from five viewpoints: directly above, north, south, east, and west. Oblique imagery provides a 360-degree view of a building from a 45-degree elevation. It is heavily used by the Tax Assessor's Office to review changes in a property or area over time. The imagery is also used by other Augusta departments for a variety of operational purposes.

Pictometry was originally selected as the vendor to provide oblique orthophotography for Augusta in 2008. Pictometry subsequently provided images from flights in 2010, 2011, 2014, 2017, and 2020. Pictometry uses proprietary technology to capture and process imagery. The current sole source request would continue use of their services with up to two new flights over the next six years. This combination of the multiple years of imagery will provide the Tax Assessor's Office with a valuable tool for determining where appraiser resources can be deployed most effectively to gather property information.

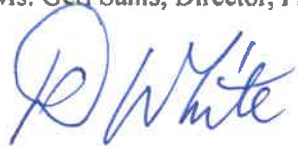
Pictometry (dba EagleView) proposes to fly the city to gather photography in late 2024 and/or early 2025, with all photography being delivered in early 2025 and then supported for the next two years. If exercised, the optional second flight would take place in 2027/2028. This contract secures current pricing for both flights.

The project cost for the 2024 flight is \$302,605.20, which is spread over a three-year period with three annual payments of \$100,868.40. The same pricing would apply to the second flight, if exercised. Funding is available in the Tax Assessor's Office capital budget (272-01-5710).

If you approve this request, we will then submit this item to the Augusta Commission for approval. Thank you in advance for your consideration and response.

Approve/Deny:   
Ms. Geri Sams, Director, Procurement

Date: 6/12/24



10/24/24



Print Form

Sole Source Justification (Reference Article 6, Procurement Source Selection Methods and Contract Awards, § 1-10-56 SOLE SOURCE PROCUREMENT

Vendor: Pictometry International dba EagleView E-Verify Number: 181667

Commodity: Aerial Imagery/Software

Estimated annual expenditure for the above commodity or service: \$ 100,868.40

Initial all entries below that apply to the proposed purchase. Attach a memorandum containing complete justification and support documentation as directed in initialed entry. (More than one entry will apply to most sole source products/services requested).

- 1. SOLE SOURCE REQUEST IS FOR THE ORIGINAL MANUFACTURER OR PROVIDER, THERE ARE NO REGIONAL DISTRIBUTORS. (Attach the manufacturer's written certification that no regional distributors exist. Item no. 4 also must be completed.)
2. SOLE SOURCE REQUEST IS FOR ONLY THE AUGUSTA GEORGIA AREA DISTRIBUTOR OF THE ORIGINAL MANUFACTURER OR PROVIDER. (Attach the manufacturer's — not the distributor's — written certification that identifies all regional distributors. Item no. 4 also must be completed.)
3. THE PARTS/EQUIPMENT ARE NOT INTERCHANGEABLE WITH SIMILAR PARTS OF ANOTHER MANUFACTURER. (Explain in separate memorandum.)
4. THIS IS THE ONLY KNOWN ITEM OR SERVICE THAT WILL MEET THE SPECIALIZED NEEDS OF THIS DEPARTMENT OR PERFORM THE INTENDED FUNCTION. (Attach memorandum with details of specialized function or application.)
X 5. THE PARTS/EQUIPMENT ARE REQUIRED FROM THIS SOURCE TO PERMIT STANDARDIZATION. (Attach memorandum describing basis for standardization request.)
6. NONE OF THE ABOVE APPLY. A DETAILED EXPLANATION AND JUSTIFICATION FOR THIS SOLE SOURCE REQUEST IS CONTAINED IN ATTACHED MEMORANDUM.

The undersigned requests that competitive procurement be waived and that the vendor identified as the supplier of the service or material described in this sole source justification be authorized as a sole source for the service or material.

Name: Evelyn Chanti Department: Information Technology Date: 6/12/24

Department Head Signature: [Signature] Date: 6/12/24

Approval Authority: [Signature] Date: 6/12/24

Administrator Approval: (required - not required) Date:

COMMENTS: Requires Commission Approval



## Budget Proposal

### Multi-Project Summary

2 Projects over 6 years

Flight 1 Total: \$302,605.20  
Annual Payments: \$100,868.40

Flight 2 Total: \$302,605.20  
Annual Payments: \$100,868.40

Proposal For: City of Augusta, GA  
Project Name: EagleView Cloud Imagery  
Contract Term: 6 Years  
Number of Projects: 2

EagleView Rep: Kevin Lamonds  
Expiration Date: 12/30/2024  
Target Capture: 2025-Q1-Winter  
[kevin.lamonds@eagleview.com](mailto:kevin.lamonds@eagleview.com)

#### Project 1

Qty	Product
363	3" GSD Oblique & Certified Ortho Imagery
3	EagleView Cloud-Software Access to Imagery
3	Comprehensive Integration Bundle
3	Authorized Users-Allows giving access to cities, towns, etc..
3	Early Access-view imagery 14 days after capture
3	Physical Imagery Delivery-Ortho & Oblique
3	Disaster Response
2	Futureview-Advanced Training (Full)
7	EagleView 3D Mesh
3	3D Web Viewer with Delivery & Hosting
83500	EagleView Cloud-Sketch Inspect with Building Outlines
9	EagleView Cloud -Sketch Inspect-User License
83500	EagleView Cloud-PoolFinder
9	EagleView Cloud-Years of Capture History

Project 1 Total	\$302,605.20
Annual Payments x 3	\$100,868.40

#### Project 2

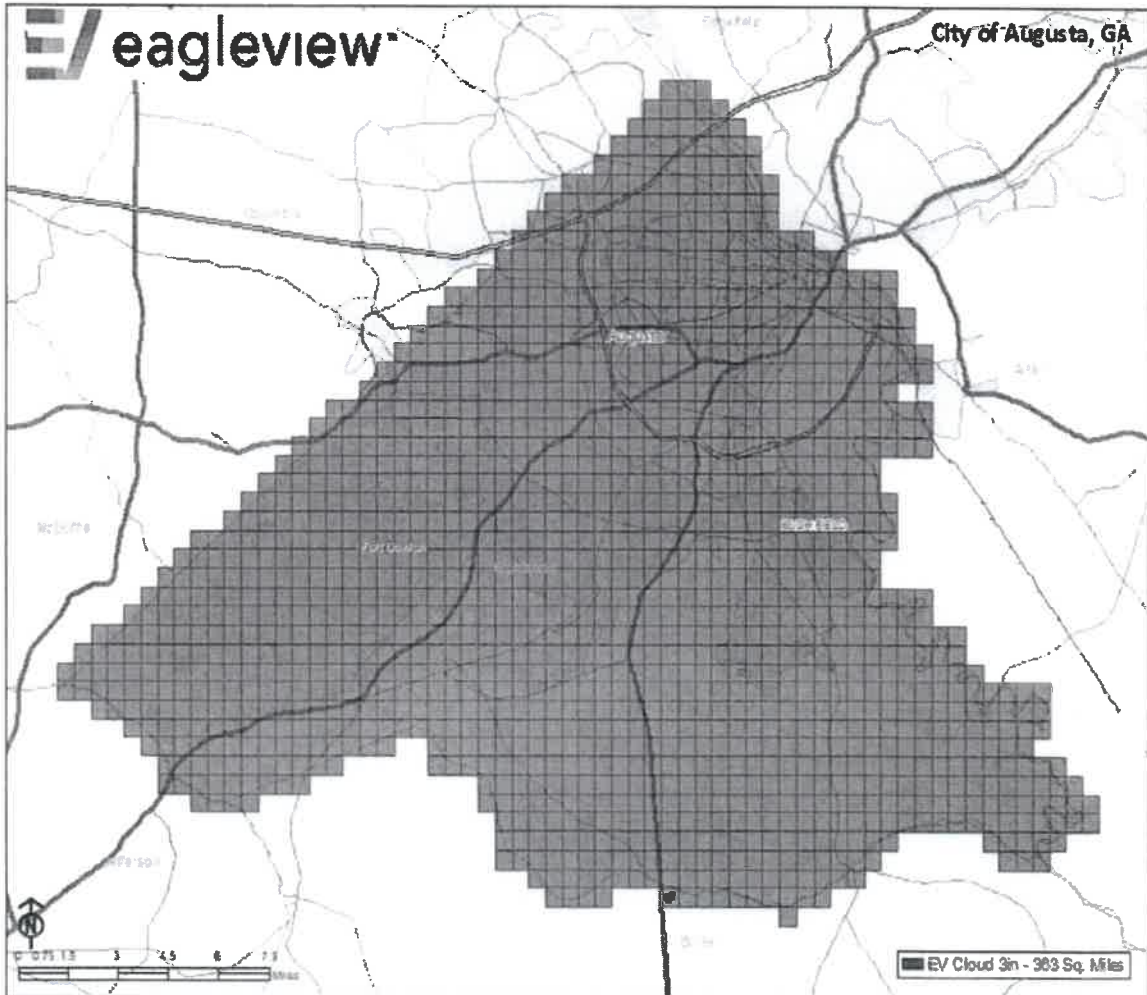
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83500	EagleView Cloud-Sketch Inspect with Building Outlines
9	EagleView Cloud -Sketch Inspect-User License
83500	EagleView Cloud-PoolFinder
9	EagleView Cloud-Years of Capture History

Project 2 Total	\$302,605.20
Annual Payments x 3	\$100,868.40



Proposal For: City of Augusta, GA  
Project Name: EagleView Cloud Imagery  
Contract Term: 6 Years  
Number of Projects: 2

EagleView Rep: Kevin Lamonds  
Expiration Date: 12/30/2024  
Target Capture: 2025-Q1-Winter  
Phone: 336-500-1016





**Exhibit D**  
**Contractor Affidavit under O.C.G.A. § 13-10-91(b)(1)**

The undersigned contractor ("Contractor") executes this Affidavit to comply with O.C.G.A § 13-10-91 related to any contract to which Contractor is a party that is subject to O.C.G.A. § 13-10-91 and hereby verifies its compliance with O.C.G.A. § 13-10-91, attesting as follows:

- a) The Contractor has registered with, is authorized to use and uses the federal work authorization program commonly known as E-Verify, or any subsequent replacement program;
- b) The Contractor will continue to use the federal work authorization program throughout the contract period, including any renewal or extension thereof;
- c) The Contractor will notify the public employer in the event the Contractor ceases to utilize the federal work authorization program during the contract period, including renewals or extensions thereof;
- d) The Contractor understands that ceasing to utilize the federal work authorization program constitutes a material breach of Contract;
- e) The Contractor will contract for the performance of services in satisfaction of such contract only with subcontractors who present an affidavit to the Contractor with the information required by O.C.G.A. § 13-10-91(a), (b), and (c);
- f) The Contractor acknowledges and agrees that this Affidavit shall be incorporated into any contract(s) subject to the provisions of O.C.G.A. § 13-10-91 for the project listed below to which Contractor is a party after the date hereof without further action or consent by Contractor; and
- g) Contractor acknowledges its responsibility to submit copies of any affidavits, drivers' licenses, and identification cards required pursuant to O.C.G.A. § 13-10-91 to the public employer within five business days of receipt.

181667  
Federal Work Authorization User Identification Number

1/16/2009  
Date of Authorization

Pictometry International Corp., dba EagleView  
Name of Contractor

2371-S EagleView Aerial Pictometry  
Name of Project

Fayette County, Georgia  
Name of Public Employer

I hereby declare under penalty of perjury that the foregoing is true and correct.

Executed on January, 24, 2024 in Rochester (city), NY (state).

[Signature]  
Signature of Authorized Officer or Agent

Tracy Slaven Sr. Director, HR Operations  
Printed Name and Title of Authorized Officer or Agent

SUBSCRIBED AND SWORN BEFORE ME  
ON THIS THE 24<sup>th</sup> DAY OF January, 2024.

Jamie L Anthony  
NOTARY PUBLIC  
My Commission Expires: 2/14/27

JAMIE L ANTHONY  
NOTARY PUBLIC-STATE OF NEW YORK  
No. 01AN0001505  
Qualified in Monroe County  
My Commission Expires 02-14-2027