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Date: November 21, 2022

To: Geri Sams, Procurement Director  
Augusta Procurement Department

From: Herbert L. Judon Jr., Airport Executive Director

NLJ

RE: Award Recommendation – #22-244A –RW ALLEN CONSTRUCTION, LLC

I am requesting Bid #22-244A, for the AGS Fuel Farm Rehabilitation – Jet A Tanks, for Augusta Regional Airport, be awarded to the apparent lowest bidder RW Allen Construction, LLC., who adequately fulfilled all of the bid requirements. RW Allen's base bid was \$2,989,895.

If you have additional questions, please contact me at (706) 796-4040 or via email at [hjudon@augustaga.gov](mailto:hjudon@augustaga.gov).

OK  
for

Geri Sams  
phone conversation



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Geri Sams, Director  
Augusta, Georgia Procurement Department  
535 Telfair Street, Suite 605  
Augusta, Georgia 30901

**RE: Fuel Farm Rehabilitation Bid #22-244A**

Dear Ms. Sams,

Please accept this attached justification letter from Mead & Hunt on behalf of Augusta Regional Airport regarding the Fuel Farm Rehabilitation Bid #22-244A. The qualifying low bid has come in over budget but it is our position that there is justification to award this bid. The engineered estimate for this base bid was (\$2,164,013) while the qualifying low bid was (\$2,898,894). Due to volatile market conditions, the fact this is a rebid and the critical need for the rehabilitation to be completed by a compliance deadline, I respectfully request approval of this justification.

The airport has funding to cover the overage amount of the bid.

Should you have any questions, please do not hesitate to contact me.

Sincerely,

A handwritten signature in black ink, reading "Herbert L. Judon, Jr.", written in a cursive style.

Herbert L. Judon, Jr.  
Executive Director.



November 11, 2022

Mr. Herbert L. Judon, Jr. A.A.E., IAP  
Executive Director  
Augusta Regional Airport  
1501 Aviation Way  
Augusta, Georgia 30906

**Subject: Fuel Farm Improvements**

Dear Mr. Judon:

The Augusta Procurement Department has publicly Bid the Plans and Specifications for the proposed Fuel Farm Improvements project (IFB #22-244A). Bids were opened and read publicly on October 20, 2022, at 3:00 pm, local time at the Augusta Procurement Department.

Mead and Hunt, Inc. has reviewed the response to the advertisement for bids for the project. Bids were received from R.W. Allen headquartered in Augusta, GA, and Contract Management Inc. headquartered in Augusta, GA. At the request of Augusta Regional Airport and the Aviation Commission, Mead & Hunt provided a list of potential Contractors to Procurement and reached out to multiple contractors to inform them of the project in order to hopefully increase interest.

All bids received must be reviewed as a whole by the Augusta Procurement Department and compared to the Engineer's estimate. In the event that the apparent responsive and responsible low bid contractor is compliant yet exceeds the engineer's estimate, justification must be provided by the Consultant to the Augusta Regional Airport and the Augusta Procurement Department prior to recommending award to the apparent low-bid contractor.

The total bid submitted by R.W Allen (\$3,516,953), was approximately \$1,135,000 higher than Engineer's estimate (\$2,381,983). The individual bid alternates were as follows: contractor's base bid (\$2,898,894) compared to the Engineers estimate (\$2,164,013); contractor's bid alternate 1 (\$401,505) compared to the Engineer's estimate (\$167,969); and contractor's bid alternate 2 (\$216,554) compared to the Engineer's estimate (\$50,000). The difference between these costs can be attributed to multiple issues. Within the A/E industry, construction prices are reaching an unprecedented level due to oil/gas prices which affect multiple facets of construction, supply chain issues, labor shortages, etc. To address these concerns, Contractor's must try to account for unknown issues within a climate of uncertainty. Specifically with this bid and similar projects in the region, any project task that has hauling/trucking associated with it is coming in more than 25% of the estimate along with any asphalt product or steel (piping). Additionally, this is a much more complicated and intricate project than most contractors are used to bidding therefore

introducing additional unknown and unforeseen costs. After reviewing and evaluating the unit prices associated with the various construction line items, the costs associated seem to fall within the current market averages seen across the country and specifically within the region for similar projects.

In speaking with Airport staff following the bid opening, a discussion was held regarding the options at hand. The current bid could be canceled and re-bid for a second time, or the project's base bid could be awarded with the remaining phases being bid at a separate time. This project was programmed to be funded via the general airport funding. Because of the potential that a rebid of the project would result in project delays and that a rebid would not necessarily provide lower costs with the instability of the existing market, the Airport would like to move forward with the award of only the base bid. A separate Recommendation of Award will be made to Augusta Regional Airport by Mead & Hunt following this Justification.

Should you have any questions, please feel free to contact us.

Sincerely,

MEAD & HUNT, INC.

A handwritten signature in dark ink, appearing to read 'Edwin J. Scott, Jr.', written over a horizontal line.

Edwin J. Scott, Jr., P.E.  
Project Manager

cc:

Darrell White, City of Augusta Procurement  
Nancy Williams, City of Augusta Procurement  
Tim Weegar, Augusta Regional Airport  
Elizabeth Giles, Augusta Regional Airport