


AUGUSTA-RICHMOND COUNTY GEORGIA

DEPARTMENT NAME RCSC
DEPARTMENT NUMBER 330-03-1130/54.26120
DEPARTMENT HEAD 

REQUISITION
REQUISITION DATE
PURCHASE ORDER NUMBER
PURCHASE ORDER DATE

June 23, 2023

ITEM NO	DESCRIPTION	QUANTITY	NAME OF BIDDER		NAME OF BIDDER		NAME OF BIDDER				
			VENDOR	PHONE NUMBER	QUOTED BY	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	Intergrated Security and Surveillance Products and Services	1	A3	803-200-8656	Steven Coleridge	401059.3700	401,059.37	430109.2900	430,109.29	535884.2500	535,884.25
2						0.00			0.00		0.00
3			1					0.00	54005.5700	54,005.57	
4	Network Equipment						0.00		0.00		0.00
5							0.00		0.00		0.00
6							0.00		0.00		0.00
7							0.00		0.00		0.00
8	99999-SPD00000172-001						0.00		0.00		0.00
9							0.00		0.00		0.00
10	JL: 223-03-9101						0.00		0.00		0.00
11							0.00		0.00		0.00
12							0.00		0.00		0.00
13							0.00		0.00		0.00
14							0.00		0.00		0.00
15							0.00		0.00		0.00
16							0.00		0.00		0.00
17							0.00		0.00		0.00
18							0.00		0.00		0.00
19							0.00		0.00		0.00
20							0.00		0.00		0.00
21							0.00		0.00		0.00
TOTAL BID						\$401,059.37				\$484,114.86	\$535,884.25
SHIPPING CHARGES											
DELIVERY TIME FROM RECEIPT OF PURCHASE ORDER											



communications

QUOTE

Number AAAQ57634-04

Date May 17, 2023

A DIVISION OF THE COOK & BOARDMAN GROUP, LLC

Sold To	Ship To	Your Consultant
Richmond County Sheriff's Office, GA	Richmond County Sheriff's Office, GA	Steve Coleridge
Patrick Clayton 400 Walton Way Augusta, GA 30901 United States	Patrick Clayton 400 Walton Way Augusta, GA 30901 United States	8037445000 ext: 5092 803-200-8656 fax: 8037316046 scoleridge@a3communications.com 1038 Kinley Road, Irmo, SC 29063
Phone	Phone	
Terms	P.O. Number	Ship Via
NET 30		UPS Ground
		Valid Through
		6/16/2023

Notes

Pricing Based on NASPO - Security and Fire Protection Services - South Carolina Contract #4400018340. All terms and conditions are based on the NASPO master agreement and any state specific terms included in the associated participating Here is the quote you requested.

Qty	Description	Unit Cost	Unit Price	Ext. Price
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Richmond County

Richmond Count Sheriffs Department
Initial Surveillance Deployment

Scope of Work:

A3 Communications will be working with Richmond County Sheriffs Department to install an initial instance of City Surveillance. The locations of the cameras are as follows:

- Augusta Common Park;
- In front of the James Brown Statue (at the front of Augusta Common Park);
- James Brown and Broad;
- 10th Street and Broad intersection;
- 11th Street and Broad intersection;
- 12th Street and Broad intersection;
- 13th Street and Broad intersection;
- Center light pole in front of Firestone;
- Center light pole in front of Hyatt House;
- 13th and James intersection;
- 6th Street and Ellis;
- 6th Street and Broad Intersection;
- 7th Street and Broad Intersection;
- 5th Street and Broad Intersection; and
- Monument and Broad Street.

Per discussions, A3 Communications will be utilizing existing fiber at the intersection locations receiving new cameras. There are (3) locations that will be utilizing solar poles and will be communicating via cellular

Some products or services may be purchased from The Cook and Boardman group, which is an affiliated entity of A3 Communications. Material will be invoiced to customer when delivered onsite. Projects that are not completed within the first month of starting will be progressed billed for labor and materials each month. Payment terms on progress invoices are net 30 days. In the event of changing market conditions which may impact costs, this quote is valid for the next 30 days.

Qty	Description	Unit Cost	Unit Price	Ext. Price
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communication. These locations are as follows:

- 13th Street and James Intersection;
- Augusta Commons Park; and
- 6th Street and Ellis.

There are several locations that were requested that are not at the intersections. Fiber may be installed depending on funding. We may need to look at installing a NEMA enclosures with Cellular communication and a step down transformer at these locations. If a NEMA enclosure needs to be installed, A3 will need to work with Traffic Engineering to ensure the cosmetic features of the NEMA enclosure are approved. These locations are as follows;

- Center light pole in front of Firestone;
- Center light pole in front of Hyatt House; and
- Monument and Broad.

All other locations are designed to be installed on existing traffic poles and it is the understanding of A3 Communications that all of these locations currently have fiber and an existing switch that can be utilized by A3 for the surveillance cameras to communicate back to the surveillance server. It is the understanding of A3 that Traffic will be providing switch ports at the traffic pole via existing 8 port switches. Existing switches may need to be upgraded based on existing configuration.

All surveillance traffic will be routed back to the IT Buildin/Data Center and A3 Communications will be installing a network switch and firewall. The surveillance communication will then be routed to the Sheriffs department where another switch will be installed as well as the surveillance server. It is the understanding that the Sheriff's Department will be providing a location/dedicated room to set up a Security Operations Center. The standing cabinet and surveillance servers will be located in this room. In addition, A3 will be installing (4) wall hung monitors to display camera views. A new workstation designed for the camera traffic will be installed in the SOC for the purpose of displaying and handling the camera streams.

A3 will be installing separate microphones at (5) locations to assist with the detection of gunshots. (Please note that this is not true gunshot detection as the ShotSpotter system is a separate system and ShotSpotter only sells directly to end users, not to integrators). The locations that were requested are as follows:

- Augusta Commons Park;
- 12th Street and Broad;
- Center light pole in front of Firestone;
- 13th Street and James; and
- 6th Street and Ellis.

A3 Communications has also included Briefcam analytics in this proposal to assist with accelerated investigations, attaining situational awareness and operational intelligence. A demo can be set up for this for Richmond County to better understand its capabilities.

The Traffic division and A3 Communications/Sheriffs Dept will be working together to provide a WOWZA server that will provide the 125 traffic camera view to the Genetec system. A3 will take the feeds provided by Traffic via the WOWZA server and program them into the Sheriffs Department Genetec surveillance system.

PLEASE NOTE:

- Fiber pathways will need to be verified prior to installation for all locations including from the data center to the Sheriffs Department;
- Network, Switching and port availability at each pole (not including the solar poles) will need to be verified. If the switching is not available or adequate, a new switch may need to be procured;
- If any assistance with diverting traffic at the installation locations is needed, it will be the responsibility of Richmond County to assist (where applicable);

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Qty	Description	Unit Cost	Unit Price	Ext. Price
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- A contingency has been added to this proposal. This contingency will not be used or billed against by A3 Communications unless Richmond County has approved and signed off on any change orders; and
- A3 has proposed the SIM cards for the cellular communication. If Richmond County Sheriffs Department currently has a cellular provider, the SIM cards proposed can be removed from this proposal.

Site Preparations/Client Responsibilities:

To ensure A3 Communications' implementations teams are able to perform all project-related tasks, you are required to prepare the affected site(s) as follows:

- Designate one Project Manager who will:
- Act as the first point-of contact for all communication;
- Define overall installation date goals;
- Verify satisfaction of prerequisites; and
- Provide final acceptance approval.
- Designate individual site contacts who will:
- Coordinate installations;
- Promptly reply to all requests for information; and
- Verify correct network provisioning;
- Provide appropriate installation/rack/wall space for all hardware to be installed;
- Provide IP address and naming convention information to be used for this project;
- Provide all necessary security and user access passwords for existing and new equipment; and
- Network cabling to each device that A3 Communications is providing.

Exclusions and Clarifications:

Unless specifically noted otherwise, this Proposal excludes the following:

- A3 Communications will not be responsible for the functionality or condition of, nor provide warranty for, existing equipment, cabling, and/or systems or new equipment, cabling, and/or systems provided and/or installed by others. Troubleshooting, repair, and/or replacement of said equipment, cabling, or systems is not included in this proposal;
- Integration between different systems;
- Fiber pathways from pole locations to the data center;
- Fiber pathways from the data center to the Sheriffs Department;
- Switching at any of the pole locations (other than the 3 solar pole locations that will be receiving cellular communications);
- Any fiber links;
- Permits and any special permit required drawings;
- Shipping cost; and
- Any network, fiber or fiber converters at any existing poles where a surveillance camera is designed to be installed.

Notes and Assumptions:

All changes affecting the design, quantity of material or additional labor shall be approved by the A3 Project Manager and Client prior to beginning work. Such changes may require the completion of a Change Order by the Client before any such change order work is performed.

- A3 will not be held responsible for any omissions or oversight due to miscommunications, misrepresentation or lack of information provided by customer in the formulation of this proposal;

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Qty	Description	Unit Cost	Unit Price	Ext. Price
-	<i>It is assumed that fiber pathways are existing or an be installed in desired locations;</i> <i>It is assumed that switching at each pole is adequate and available;</i> <i>It is assumed that the space designated for the SOC is adequate enough for the monitors and servers to be installed;</i> <i>A3 Communications will provide all labor, tools, and supervision required to complete this installation, except for what the customer will be responsible for, stated above;</i> <i>Change orders - Must have written approval from customer before any work can proceed; and</i> <i>Cameras will be programmed with static IP addresses unless otherwise noted.</i>			
	CCTV Head End and Licensing			
1	Genetec Management Server (2) Xeon Silver 4216 - 32GB (4x8GB) (2) 480GB 2.5" SATA SSD (2) 1GbE RJ45 (4) 10GbE (2) 550W PSU PSU Windows Server 2019 5YR NBD Warranty (8) Dell - 16GB - 2RX8 DDR4 RDIMM 3200MHz ECC (3) 960GB SSD SATA Mix Use 6Gbps 512e 2.5in Drive in 3.5in Hybrid Carrier Dual Port Low Profile 1GbE RJ45 PCIe Ethernet Adapter Microsoft Windows Server 2019 Standard - 16 Core License (4) Microsoft Windows Server 2019 Standard - 4 Core License Add Dell IDRAC Enterprise License 14G Servers (2) Microsoft Windows Server 2019 Standard - 16 Core License	\$23,692.30	\$33,145.20	\$33,145.20
1	Genetec Archiving Server (2) Xeon Silver 4216 - 32GB (4x8GB) (2) 240GB M.2 SSD (10) 12TB SAS HDD (4) 1GbE RJ45 (2) 10GbE SFP+ (2) 1100W PSU Windows Server 2019 5YR NBD Warranty (2) 960GB SSD SATA Mix Use 6Gbps 512e 2.5in Drive in 3.5in Hybrid Carrier (8) Dell - 16GB - 2RX8 DDR4 RDIMM 3200MHz ECC Microsoft Windows Server 2019 Standard - 16 Core License (4) Microsoft Windows Server 2019 Standard - 4 Core License Add Dell IDRAC Enterprise License 14G Servers Microsoft Windows Server 2019 Standard - 16 Core License	\$26,302.30	\$38,029.20	\$38,029.20
146	Genetec 1 camera connection	\$162.50	\$197.50	\$28,835.00
30	Genete Advantage Renewal for 1 Omnicast Enterprise Camera 1	\$30.60	\$40.29	\$1,208.70

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Qty	Description	Unit Cost	Unit Price	Ext. Price
	year			
1	Genetec - Reinstatement Fee for Lapsed Genetec Advantage - Under 1 year	\$229.50	\$302.18	\$302.18
146	Genetec ADV-CAM-E-1Y Advantage for 1 Omnicast Enterprise Camera - 1 year	\$30.60	\$40.29	\$5,882.34
1	GSC AutoVu Standard Base Package. Works with Genetec Security Center	\$971.75	\$1,181.05	\$1,181.05
5	Genetec SDK connection for Briefcam with VS Enterprise (Client). This part number should NOT be sold seperatly from part number GSC-1SDK-BRIEFCAMVSEnterprisS.	\$162.50	\$197.50	\$987.50
1	Genetec SDK connection for Briefcam with VS Enterprise (Server). This part number should NOT be sold seperatly from part number GSC-1SDK-BRIEFCAMVSEnterprisC.	\$162.50	\$197.50	\$197.50
Security Operations Center				
1	BCD Genetec Video Wall Workstation - (1) Core I9-9900K - (2) 8GB DDR4 RAM - (1) 256GB M.2 SSD - (2) Quadro RTX4000 - (1) 1GbE RJ45 - (1) 10GbE RJ45 - (2) 550W PSU - Windows 10 Pro - 5YR NBD Warranty	\$5,500.00	\$6,380.00	\$6,380.00
4	43" LED Ultra HD Monitor - Supports 4K resolution	\$1,148.28	\$1,332.00	\$5,328.00
4	Chied Medium Fusion Tilt Wall Mount	\$143.15	\$166.05	\$664.20
4	Chief Manufacturing Hardware Kit	\$9.64	\$11.18	\$44.72
Briefcam Analytics				
1	Insights- Base Package	\$21,375.00	\$24,795.00	\$24,795.00
2	Briefcam RESPOND Pack Insights - Price Per 1 Additional Real-Time Camera Stream	\$712.50	\$826.50	\$1,653.00
1	Briefcam Insights Software SCC - 1st Year	\$4,800.00	\$5,568.00	\$5,568.00
1	BriefCam Basic Service Pack Includes remote installation, LMS-based (remote) User training and Admin training	\$3,500.00	\$4,060.00	\$4,060.00
1	2U Precision 7920 Rackmount Windows Server 2019 IoT Dual 1600W Redundant Power Supply (1+1) 2x Intel Xeon Gold 6226R 384GB RAM 2 x 256GB M2 SSD (OS in RAID1) 3 x RTX A4000 GPU 5 Years Dell Pro-Support	\$26,900.00	\$31,204.00	\$31,204.00
2	8TB 7200RPM Serial ATA 6Gbps 512e 3.5in Hot-Plug Hard Drive	\$520.50	\$603.78	\$1,207.56
1	480GB Mixed-Use (M) SSD	\$1,621.50	\$1,880.94	\$1,880.94
Networking Equipment				
2	Cisco Catalyst 9300 24-port fixed uplinks PoE+, 4X10G uplinks, Network Essentials	\$2,893.58	\$4,501.12	\$9,002.24
2	1 YR 8X5XNBD C9300L2X	\$396.80	\$460.29	\$920.58
2	Network Plug-n-Play License for zero-touch device deployment			
2	Cisco Catalyst 9300 Network Module Blank Cover			
2	NO NETWORK MODULE SELECTED			
2	715W AC 80+ platinum Config 1 Power Supply			
2	715W AC 80+ plat Config 1 Secondary PS	\$864.99	\$931.52	\$1,863.04
2	Cisco Catalyst 9300L XE 16.12 Universal - NPE			
2	C9300 DNA Essentials, 24-Port Term Licenses			

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Qty	Description	Unit Cost	Unit Price	Ext. Price
2	C9300 DNA Essentials, 24-Port, 3 Year Term License	\$386.03	\$454.58	\$909.16
4	North America AC Type A Power Cable			
4	10GBASE-LR SFP Module	\$1,733.17	\$3,075.77	\$12,303.08
1	Cisco ASA 5525-X Firewall Edition - 8 Port - 1 Expansion Slot	\$5,137.33	\$5,959.30	\$5,959.30
1	ASA 5525 IPS Part Number with which PCB Serial is associated			
1	ASA 5500 Strong Encryption License (3DES/AES)			
1	ASA-VPN-CLNT-K9			
1	ASA 5500 AnyConnect Client + Cisco Security			
1	Cisco SF-ASA-X-9.1-K8 ASA 9.1 Software Image for ASA 5500-X Series			
1	Cisco AC Power Cord (North America), C13, NEMA 5-15P, 2.1m			
1	Cisco Firepower 1150 ASA Appliance, 1U	\$6,296.77	\$11,174.54	\$11,174.54
1	Cisco ASA 9.16.2 Software for Firepower 1000 appliances			
1	Cisco Firepower 1000 Strong Encryption (3DES/AES)			
1	Cisco Firepower 1K Series 200GB for FPR-1120/1140			
1	Cisco Firepower 1K Series Accessory Kit for FPR-1120/1140			
1	Cisco Firepower 1000 Standard ASA License			

Traffic Pole Cameras

Multiview Exterior Cameras

7	Hanwha PNM-9085RQZ - Camera Specs 5MP x 4ch multi-directional camera, Motorized PTRZ support, Max. 30fps@5MP(H.265, H.264), 4.13~9.4mm(2.3x) motorized varifocal lens, IR viewable length : 30m, H.265, H.264, MJPEG codec, Multi streaming, Video analytics, WiseStream?,IP66, IK10, NEMA4X	\$1,445.22	\$2,090.00	\$14,630.00
7	Hanwha SBP-390-WMW2 - Wall Mount Accessory, 2x knock out built-in, compatible with all full size outdoor PTZs and all caps, White color	\$81.77	\$118.25	\$827.75
7	Hanwha SBP-300PWM1 - Pole Mount Adapter	\$30.05	\$43.45	\$304.15
7	Hanwha SBP-317HMW - Large Cap adaptor (indoor)for the Multi-Directional cameras PNM-9080VQ and PNM-9081VQ (Will fit the following accessories: SBP-300WM1, SBP-300WM, SBP-300LM, SBP-300CM)	\$28.52	\$41.25	\$288.75
5	NETWORK VANDAL OUTDOOR CAMERA THAT COMBINES MULTI-SENSOR MULTI-DIRECTIONAL CAMER	\$2,325.00	\$3,410.00	\$17,050.00
5	Hanwha SBP-390-WMW2 - Wall Mount Accessory, 2x knock out built-in, compatible with all full size outdoor PTZs and all caps, White color	\$81.77	\$118.25	\$591.25
5	Hanwha SBP-300PWM1 - Pole Mount Adapter	\$30.05	\$43.45	\$217.25
20	PNM-9320VQP Lens module	\$93.75	\$137.50	\$2,750.00

SOLAR POLES

Multiview Exterior Cameras

2	Camera Specs 5MP x 4ch multi-directional camera, Motorized PTRZ support, Max. 30fps@5MP(H.265, H.264), 4.13~9.4mm(2.3x) motorized varifocal lens, IR viewable length : 30m, H.265, H.264, MJPEG codec, Multi streaming, Video analytics, WiseStream?,IP66, IK10, NEMA4X	\$1,445.22	\$2,090.00	\$4,180.00
2	Wall Mount Accessory, 2x knock out built-in, compatible with all full	\$81.77	\$118.25	\$236.50

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Qty	Description	Unit Cost	Unit Price	Ext. Price
	size outdoor PTZs and all caps, White color			
2	Pole Mount Adapter	\$30.05	\$43.45	\$86.90
2	Large Cap adaptor (indoor)for the Multi-Directional cameras PNM-9080VQ and PNM-9081VQ (Will fit the following accessories: SBP-300WM1, SBP-300WM, SBP-300LM, SBP-300CM)	\$28.52	\$41.25	\$82.50
2	Mobile Cell Router	\$248.50	\$288.26	\$576.52
2	Lantronix Power Adapter	\$20.00	\$23.20	\$46.40
2	Accessory Kit	\$62.50	\$72.50	\$145.00
2	Lantronix SIM Card for Cellular Communication	\$3.75	\$4.35	\$8.70
5	Louroe Digifact Microphone - Outdoor Rated	\$504.00	\$584.64	\$2,923.20
1	NETWORK VANDAL OUTDOOR CAMERA THAT COMBINES MULTI-SENSOR MULTI-DIRECTIONAL CAMER	\$2,357.86	\$3,410.00	\$3,410.00
1	Hanwha SBP-390-WMW2 - Wall Mount Accessory, 2x knock out built-in, compatible with all full size outdoor PTZs and all caps, White color	\$81.77	\$118.25	\$118.25
1	Hanwha SBP-300PWM1 - Pole Mount Adapter	\$30.05	\$43.45	\$43.45
4	PNM-9320VQP Lens module	\$93.75	\$137.50	\$550.00
1	Solar Pole Equipment	\$29,887.75	\$34,669.79	\$34,669.79
	(3) - 20ft x 6.5 in Diameter Direct Burial Aluminum Pole;			
	(3) - Solar Panel Mount;			
	(3) - Charge Controller;			
	- Sealed Lead Acid Absorbent Glass Mat Batteries to Provide a Minimum of 5 Days of Battery Backup;			
	- Outdoor rated hinged lockable battery and electronics enclosure;			
	- Hinged enclosure battery compartment;			
	- Solar power system sized for location; and			
	- Includes a 3 year manufacturers and 1 year performance limited warranty: Solar and battery system guaranteed operation 24/7/365.			
	Spare Parts Requested			
1	Hanwha PNM-9085RQZ - Camera Specs 5MP x 4ch multi-directional camera, Motorized PTRZ support, Max. 30fps@5MP(H.265, H.264), 4.13~9.4mm(2.3x) motorized varifocal lens, IR viewable length : 30m, H.265, H.264, MJPEG codec, Multi streaming, Video analytics, WiseStream?,IP66, IK10, NEMA4X	\$1,445.22	\$2,090.00	\$2,090.00
1	NETWORK VANDAL OUTDOOR CAMERA THAT COMBINES MULTI-SENSOR MULTI-DIRECTIONAL CAMER	\$2,325.00	\$3,410.00	\$3,410.00
	Cable / Lift / MISC			
2	General Cable, 4PR23AWG UTP Cat 6 CMP Flooded Blk	\$371.38	\$430.80	\$861.60
1	Hoffman PROLINE S1 Cabinet - 45RU - 42" Deep	\$2,001.19	\$2,321.38	\$2,321.38
100	8-Contact 8-position RJ-45 Modular Plug for Line Cords and Data Applications (BAG of 100)	\$0.51	\$0.59	\$59.00
1	Bucket Truck	\$1,500.00	\$1,740.00	\$1,740.00
1	MISC, Wiremold, Wiremold Fittings, Consumables etc.	\$4,000.00	\$4,640.00	\$4,640.00

A3 Professional Services

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Qty	Description	Unit Cost	Unit Price	Ext. Price
100	Physical Security Technician - Installation of solar poles		\$85.00	\$8,500.00
259	Physical Security Technician		\$85.00	\$22,015.00
242	Physical Security Network Engineer		\$125.00	\$30,250.00
75	Design / Project Management		\$90.00	\$6,750.00

Lonnie Huffstetler
 1038 Kinley Road [Bldg. B]
 Irmo, South Carolina 29063
 Main (803) 744-5000 Direct (803) 744-5019 Fax (803) 731-6046

SubTotal	\$401,059.37
Tax	\$0.00
Shipping	\$0.00
Total	\$401,059.37

If you have any questions about this proposal, please contact me directly.

Thank you for the oppurtunity to work with you!!

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NetPlanner
SYSTEMS, INC.®
Your Pathway to Connectivity

**Quote: Integrated Security and Surveillance
Products and Services**

99999-SPD0000172-012

May 17, 2023

Veronica Brown
Richmond County Sheriff's Office

RE: 23002455-SEC - City of Augusta - City Surveillance

Thank you for the opportunity to provide a proposal for this project. NetPlanner Systems has a long history of successfully completing projects of this scope and magnitude for clients nationwide since our founding in 1987.

As one of the Southeast's leading providers of integrated technology solutions, NetPlanner prides itself in delivering best-in-class solutions and services backed by the most technical and certified employees in the industry. Our expertise includes Communications Cabling, Wireless, Distributed Antenna Systems (DAS), Network Services, Access Control, Video Surveillance, Intrusion, A/V, Paging/Intercom, Outside Plant Design and Construction, Data Center Services, and CATV Distribution. We also offer Intelligent Remote Monitoring and Management as well as service agreements that can be customized to meet your specific needs.

We dedicate our efforts to staying on top of the ever-changing world of communications technology to consistently deliver innovative, high performing systems. Our goal is to provide you with the highest quality solutions and a level of customer service that exceeds your expectations. Our commitment to the success of your technology systems will be evident in every project.

Please do not hesitate to contact me if you have any questions about this proposal. Again, thank you for this opportunity. We look forward to working with you.

Please find our pricing to provide and install the following system:

- Richmond County Sheriff's Office Initial Surveillance Deployment

Pricing for the above is based on the following:

- Camera Request Final 050123

Atlanta, GA • Augusta, GA • Columbus, GA • Savannah, GA • Raleigh, NC • Tampa, FL

Corporate Headquarters:

3145 Northwoods Parkway, Suite 800 • Peachtree Corners, GA 30071
Office: (770) 662-5482 • Fax: (770) 441-3773 • Toll-Free: (800) 795-1975

www.netplanner.com

Richmond County Sheriff's Office Initial Surveillance Deployment Quote Request

Scope of Work:

NetPlanner will work with the Richmond County Sheriff's Office and Augusta Traffic Engineering to install an initial instance of City Surveillance at the following locations:

- Augusta Common Park, 836 Reynolds St.
- In front of the James Brown Statue (at the front of Augusta Common Park on Broad St.)
- James Brown Blvd and Broad St.
- 10th and Broad St.
- 11th and Broad St.
- 12th and Broad St.
- 13th and Broad St.
- Street Light pole near Firestone
- Street Light pole near Hyatt House
- 13th St. and Jones St.
- 6th and Ellis St.
- 6th and Broad St.
- 7th and Broad St.
- 5th and Broad St.
- Monument St. and Broad

NetPlanner will utilize a combination of existing fiber and the newly installed fiber at the intersection locations to connect new cameras. Three locations that will utilize solar poles and communicate via cellular communication at the following:

- 13th St. and Jones St.
- Augusta Commons Park, 836 Reynolds St.
- 6th and Ellis St.

NetPlanner will provide and install a NEMA enclosure with Cellular communication and a step-down transformer at the following locations.:

- Street Light pole near Firestone
- Street Light pole near Hyatt House
- Monument St. and Broad St.

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NetPlanner will install separate microphones at (5) locations to assist with the detection of gunshots.

The locations that were requested are as follows:

- Augusta Commons Park, 836 Reynolds St.
- 12th and Broad St.
- Street Light pole near Firestone
- 13th St. and Jones St.
- 6th and Ellis St.

This Proposal is based on the following:

- Locations are designed to be installed on existing traffic signal poles,
- These locations currently have fiber and an existing switches that may be utilized by the NetPlanner for the surveillance cameras to communicate back to the surveillance server.
- Traffic Engineering will provide switch ports at the traffic pole via the existing switches.
- Existing switches may need to be upgraded based on the current configuration.
- Existing fiber or the newly installed fiber at the intersection locations is available.
- The customer provided standing cabinet and surveillance servers will be located in the location/dedicated room provided by the Sheriff's Office.
- All Video Surveillance is to be routed back to the IT building/Data Center located at 535 Telfair St where NetPlanner will install a network switch and firewall. The surveillance communication will then be routed to the Sheriff's Office where another switch will be installed as well as the surveillance server.
- NetPlanner will include Brief Cam analytics in this proposal to assist with accelerated investigations, attaining situational awareness, and operational intelligence.
- NetPlanner will install (4) wall-hung monitors and a workstation to display camera views in the SOC.
- If assistance with diverting traffic at the installation locations is needed, it will be the responsibility of Richmond County to assist (where applicable).

Traffic Pole Cameras Multiview Exterior Cameras

- Provide and install (8) Hanwha PNM-9085RQZ1 4 x 5MP Multi-Sensor, Multi-Directional PTRZ Cameras (Replaces PNM-9085RQZ)
- Provide and install (8) Hanwha SBP-390WMW2 Long Wall-Mount Arms.
- Provide and install (8) Hanwha SBP-300PM1 Pole Mount Bases.
- Provide and install (8) Hanwha SBP-317HM Hanging Mounts.
- Provide and install (5) Hanwha SBP-390WMW2 Long Wall-Mount Arms.

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- Provide and install (5) Hanwha SBP-300PM1 Pole Mount Base.
- Provide and install (5) Hanwha PNM-9322VQP 5 Channel 2MP / 5MP X 4 + 2MP 32x PTZ Cameras.
- Provide and install (13) 5MP CMOS 7.0MM FL Lenses.
- Provide and install (13) 5MP CMOS 4.6MM FL Lenses.
- Provide and install (13) 5MP CMOS 3.7MM FL Lenses.
- Provide and install (13) Installation Back Boxes.
- Provide and install (5) Louroe LE-875 DigiFact E Omni-Directional Outdoor Wall Mounted One-Way IP Network Microphones.
- Provide and install surge protection for each camera.

SOLAR POLES Multiview Exterior Cameras

- Provide and install (1) Hanwha PNM-9322VQP 5 Channel 2MP / 5MP X 4 + 2MP 32x PTZ Camera.
- Provide and install (1) Hanwha SBP-390WMW2 Long Wall-Mount Arm.
- Provide and install (1) Hanwha SBP-300PM1 Pole Mount Base.
- Provide and install (2) Hanwha PNM-9085RQZ1 4 x 5MP Multi-Sensor, Multi-Directional PTRZ Cameras (Replaces PNM-9085RQZ).
- Provide and install (2) Hanwha SBP-390WMW2 Long Wall-Mount Arms.
- Provide and install (2) Hanwha SBP-300PM1 Pole Mount Bases.
- Provide and install (2) Hanwha SBP-317HM Hanging Mounts.
- Provide and install (3) 5 YR Netcloud and CradlePoint IBR 650C Routers No wifi.
- Provide and install (3) Direct Bury Poles 20' x 5" Square with 5' in ground.
- Provide and install (3) Sleeve forms 12" X 48".
- Provide and install (3) Top caps 4 x 4 x 7.5 Top box for fly out mounts.
- Provide and install (3) Anchor bolt kits.
- Provide and install (3) Fly out mounts.
- Provide and install (1) Solar kit, (2) 300W Panels.
- Provide and install (2) Solar Kits with 400W Arrays.
- Provide and install (12) M5-KBC-B12100 100AH Sealed Lead Acid Batteries.
- Provide and install (3) 9-36VDC IN HPOE OUT 3-PRT SWTC.
- Provide and install (3) DC TO DC CONV, 24 TO 12VD, 60W.
- Provide and install (12) 5MP CMOS 7.0MM FL Lenses.
- Provide and install (12) 5MP CMOS 4.6MM FL Lenses.
- Provide and install (12) 5MP CMOS 3.7MM FL Lenses.
- Provide and install (12) Installation Back Boxes.
- Provide and install surge protection for each camera.

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Spare Parts

- Provide and install (1) Hanwha PNM-9322VQP 5 Channel 2MP / 5MP X 4 + 2MP 32x PTZ Camera.
- Provide and install (1) Hanwha PNM-9085RQZ1 4 x 5MP Multi-Sensor, Multi-Directional PTRZ Cameras (Replaces PNM-9085RQZ).

BreifCam Analytics

- Provide and install (1) BriefCam Insights Base Package.
- Provide and install (2) RESPOND Pack Insights (1-99 cameras).
- Provide and install (1) Insights Software SCC -1st Year.
- Provide and install (1) Implementation Pack -Remote, Single Server.
- Provide and install (1) 2U, 32 Cores, 3 GPUs,384GB RAM.
- Provide and install (4) 8TB 7200RPM Serial ATA 6Gbps 512e 3.5in Hot-plug Hard Drive.
- Provide and install (1) 480GB Mixed-Use (M) SSD.

Security Operations Center

- Provide and install (1) Streamvault™ 504E Series - 5-Bay Tower Workstation 2x NVIDIA Quadro 4000 Series GPU 1x Xeon W-2275 32GB 1x 512GB M.2 SSD 1x 1TB SATA 1x 1GbE RJ45 1x 950W PSU Windows 10. Embedded 5YR NBD KYHD Warranty - Genetec™ Security Center pre-installed.
- Provide and install (4) Hanwha SMT-4343S 43" 4K Monitors.
- Provide and install (4) Chief MTA1U Medium Fusion Tilt Wall Mounts.

CCTV Head End and Licensing Parts Listing

- Provide and install (1) Streamvault™ 7020EX Series - 1U 6 SFF Bay Appliance 2x Xeon Silver 4216 32GB RAM 2x 480GB SSD 2x 1GbE RJ45 4x 10GbE SFP+ 2x 750W PSU Windows Server 2019 Standard 5YR NBD KYHD Warranty - Genetec™ Security Center pre-installed.
- Provide and install (3) Streamvault™ Server (E) Upgrade - Dual Port Low Profile 1GbE RJ45 PCIe Ethernet Adapter - Compatible with R3, R6, R6S, R4 EX, R26.
- Provide and install (1) Streamvault™ Server (E) Upgrade - 8GB RDIMM ECC RAM Upgrade for Xeon Scalable/W Processors.
- Provide and install (12) Streamvault™ Server (E) Upgrade - Enterprise 960GB 2.5" SATA SSD Mixed Use SSD 3.4 DWPD.
- Provide and install (8) Streamvault™ Server (E) Upgrade - 16GB RDIMM ECC RAM Upgrade for Xeon Scalable/W Processors.

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- Provide and install (1) Streamvault™ Server (E) Upgrade - Dual Port Low Profile 1GbE RJ45 PCIe Ethernet Adapter - Compatible with R3, R6, R6S, R4 EX, R26.
- Provide and install (2) Streamvault™ Server (E) Upgrade - Enterprise 960GB 3.5" SATA SSD Mixed Use SSD 3.4 DWPD.
- Provide and install (1) Streamvault™ 4020EX Series - 2U 26-Bay Appliance 120TB Raw RAID 6 2x Xeon Silver 4216 32GB RAM 2x 240GB M.2 SSD 10x 12TB NLSAS 2x 1GbE RJ45 2x 10GbE SFP+ 2x 1100W PSU Windows Server 2019 Standard 5YR NBD KYHD Warranty - Genetec™ Security Center pre-installed.
- Provide and install (1) Streamvault™ (E) Upgrade - 10GbE RJ45 Dual Port Ethernet Adapter - Full Height - Compatible with SV-20XXE-R4,R6, R14, T3, TR3, R2, as well as SVW-50*-E-T5.
- Provide and install (1) GSC AutoVu™ Standard Package. Includes Security Center Mapping for 5 client connections.
- Provide and install (1) Genetec™ SDK connection for Briefcam with VS Enterprise (Server).
- Provide and install (5) Genetec™ SDK connection for Briefcam with VS Enterprise (Client).
- Provide and install (1) Reinstatement Fee for Lapsed Genetec™ Advantage - Over 1 year.
- Provide and install (30) Advantage coverage renewal - 1 Year.
- Provide and install (146) Advantage coverage - 1 Year.
- Provide and install (146) 1 Enterprise camera connection licenses.

Note: Assumptions were made that total RAM needed to equal 128GB of RAM. AutoVu base license was quoted, however, no LPR cameras were quoted on system. Additional quote was added for the Advantage reinstatement and renewal of existing system. New advantage on new equipment can not be purchased without the purchase of the reinstatement quote for Advantage at the same time.

Network

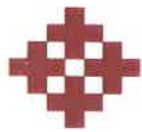
- Provide and Install (2) Cisco Catalyst 9300 - Network Essentials - switch - L3 - managed - 24 x 10/100/1000 (PoE+) - rack-mountable - PoE+ (445 W).
- Provide and Install (2) SNTC-8X5XNBD Catalyst 9300 24-port PoE+, Network Essentials.
- Provide and Install (2) C9300 Network Essentials, 24-port license.
- Provide and Install (2) Cisco Catalyst 9300 XE 17.6 UNIVERSAL.
- Provide and Install (2) Cisco Config 1 - Power supply - hot-plug / redundant (plug-in module) - 80 PLUS Platinum - AC 100-240 V - 715 Watt - for Catalyst 9300 (715 Watt), 9300 (Higher Scale) (715 Watt), 9300L (715 Watt).
- Provide and Install (2) Cisco Config 1 Secondary Power Supply - Power supply - hot-plug / redundant (plug-in module) - 80 PLUS Platinum - AC 100-240 V - 715 Watt - for Catalyst 9300 (715 Watt), 9300 (Higher Scale) (715 Watt), 9300L (715 Watt).

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- Provide and Install (4) Cisco - Power cable - IEC 60320 C15 to NEMA 5-15 (M) - AC 110 V - 8 ft - North America - for Catalyst 3850-24, 3850-48, 9200, 9300.
- Provide and Install (2) Cisco - Configuration option - for Catalyst 9300.
- Provide and Install (2) Cisco Type 1 - Blank panel - for P/N: C9300-24S-1A, C9300-24S-1E.
- Provide and Install (2) C9300 DNA Essentials, 24-Port Term Licenses.
- Provide and Install (2) C9300 DNA Essentials, 24-Port, 3 Year Term License.
- Provide and Install (2) Network Plug-n-Play License for zero-touch device deployment.
- Provide and Install (2) SOLN SUPP 8X5XNBD Catalyst 9300 24-port PoE+, Network Esse.
- Provide and Install (1) Cisco Firepower 1150 ASA - Firewall - 1U - rack-mountable.
- Provide and Install (1) SNTC-8X5XNBD Cisco Firepower 1150 ASA Appliance, 1U.
- Provide and Install (1) Cisco - Power cable - IEC 60320 C13 to NEMA 5-15 (M) - 8 ft - United States - for Catalyst 3560V2-24PS, 3560V2-24TS, 3560V2-24TS-SD, 3560V2-48PS, 3560V2-48TS.
- Provide and Install (1) Cisco ASA 9.16.2 Software for Firepower 1000 appliances.
- Provide and Install (1) Cisco Firepower 1000 Strong Encryption (3DES/AES).
- Provide and Install (1) Cisco - SSD - 200 GB - internal - 2.5 - SATA 6Gb/s - for P/N: FPR1120-NGFW-K9.
- Provide and Install (1) Cisco - Network device accessory kit - for Firepower 1010, 1010 Next-Generation Firewall.
- Provide and Install (1) Cisco Firepower 1000 Standard ASA License.
- Provide and Install (1) Cisco - SSD - 200 GB - internal - 2.5 - SATA - for Firepower 1120 ASA.
- Provide and Install (1) Cisco - Network device accessory kit - for Firepower 1010, 1010 Next-Generation Firewall.
- Provide and Install (4) Cisco - SFP+ transceiver module - 10 GigE - 10GBase-LR - LC/PC single-mode - up to 6.2 miles - 1310 nm - for Catalyst ESS9300, Switch Module 3012, Switch Module 3110G, Switch Module 3110X; Nexus 5010.

Note: NetPlanner followed the exact Specs provided by the customer. The Cisco ASA 5000 series is an EOL series that is not available for order. It is not in this quote. There were no SFP's listed for the Cisco ASA 1150 Firewall either, so these were also not included.

PROJECT PRICING

Video Surveillance:	\$ 430,109.29
Network Equipment:	\$ 54,005.57

Total Project Price: \$484,114.86

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PAYMENTS

NetPlanner Systems, Inc. will invoice Customer for all materials and for mobilization upon approval of proposal. Customer will be invoiced for labor at the end of the project or at the end of the month, whichever comes first, based upon the percentage of the project completed. The Customer agrees to pay any and all payments according to the payment schedule. Should said payment(s) not be made, or if satisfactory arrangements for payment have not been made, NetPlanner Systems, Inc. reserves the right to stop all work until such time as payment is rendered or satisfactory payment arrangements have been made. Standard payment terms are NET 30.

Any required closeout documents, including, but not limited to, as-built drawings, test results, and warranties, will be released to the Customer once 90% of the total project payment has been received by NetPlanner Systems, Inc.

INCLUSIONS

Pricing includes above described items by NetPlanner Systems, Inc. and applies to regular business hours unless otherwise stated, Monday - Friday 7:30 AM - 4:30 PM.

This bid proposal and the pricing within are valid for 30 days.

EXCLUSIONS

Overtime labor is not included in this proposal.

CHANGE ORDERS

Changes to the Scope of Work, delays due to site closings, limited access, or other events which the Customer requests will be handled as part of a Change Order. Customer should contact NetPlanner Systems' Project Manager with any requested changes, modifications, or enhancements to the project. NetPlanner Systems' Project Manager will prepare a Change Order which will address scope functionality changes, detail cost implications, and reflect any necessary equipment changes. The Project Manager must receive the signed Change Order before NetPlanner Systems will proceed with any ordering or changes in the project.

Additional labor resulting from a Change Order will be estimated at the time of request. If overtime or weekend work is required, the labor rate will be subject to a 1.5 multiplier. If holiday work is required, the labor rate will be subject to a 2.0 multiplier. The cost of additional materials and labor will be presented for Customer approval prior to commencing work on the Change Order. Additional charges for the changes will be added to the contract price and billed with the next scheduled contract payment.

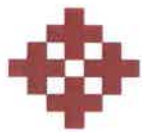
The completion date shall be adjusted according to the change(s) mentioned above, and the original completion date shall become null and void. Agreements made by the Customer with other vendors or subcontractors on the job are not recognized.

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CUSTOMER-SUPPLIED ITEMS

All materials supplied by the Customer are to be on-site by the specified date in the contract. It is the responsibility of the Customer to ensure that customer-supplied items are in proper working condition for installation and that all necessary parts to install such items are present. The Customer bears all responsibility pertaining to the condition, performance, and warranties of customer-supplied items. NetPlanner Systems, Inc. shall install customer-supplied items "as is" and shall bear no responsibility, either explicit or implied, for the item or for its condition, performance, or warranty.

CUSTOMER RESPONSIBILITIES

To ensure that your project goes smoothly please implement the following:

- A. Designate one person to be the Customer's point of contact. This person shall be kept informed of the job's progress and shall be provided answers to questions as they arise.
- B. Direct all questions to NetPlanner Systems, Inc.'s designated point of contact. Avoid trying to resolve questions or problems with workers, vendors, or other individuals on or off the job site.
- C. Make any and all changes to the original contract in writing and ensure that a "Change Order" form is completed and signed before those changes are made.
- D. NetPlanner Systems, Inc. shall in no way be held responsible for making the proposed system fully operational in the event that the Customer fails to disclose in explicit written terms the features required of the system and where lack of doing so is the cause for such failure to become operational. If such omissions by any third party or the Customer cause the system to be incomplete and unable to function as expected, it is up to the Customer to provide financial resources to correct such omissions.

QUALITY

All work shall be performed in a good and workmanlike manner per industry standards. All material is guaranteed to be new, unless otherwise specified.

SAFETY

NetPlanner Systems, Inc. shall take all necessary precautions for the safety of persons and the protection of the work and adjoining property. NetPlanner Systems, Inc. shall comply with all applicable provisions of federal, state, and local safety laws and building codes including, without limitation, the provisions of 29 CFR 1910.147 (OSHA Lockout/Tagout Standard).

INDEPENDENT CONTRACTORS

The relationship of the Customer and NetPlanner Systems, Inc. created by this agreement shall be that of independent contractors and not one of joint venture, partnership, or employment. During the term of this Agreement and for a period of two (2) years following the date of the termination or expiration of this Agreement

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(or the date of any subsequent termination of the parties' relationship, whichever is later), Customer covenants and agrees that Customer shall not, directly or indirectly: (i) solicit, recruit, or hire (or attempt to solicit, recruit, or hire) or otherwise assist anyone in soliciting, recruiting, or hiring, any employee of NetPlanner Systems, Inc. who performed work for NetPlanner Systems, Inc. within the last year of Customer's relationship with NetPlanner Systems, Inc. or who was otherwise engaged or employed with NetPlanner Systems, Inc. at the time of termination or expiration of this Agreement and the parties' relationship or (ii) otherwise encourage, solicit, or support any such employee(s) to leave their employment with NetPlanner Systems, Inc., until such employee's employment with NetPlanner Systems, Inc. has been voluntarily or involuntarily terminated or separated for at least six (6) months. In the event the Customer hires a NetPlanner Systems, Inc. employee, the Customer agrees to compensate NetPlanner Systems, Inc. an amount equal to the employee's minimum annual salary.

DAVIS BACON ACT

NetPlanner Systems, Inc. is compliant with all State, Federal and local labor and employee relations laws including Davis Bacon and Davis Bacon Related Act regulations and guidelines. Based upon Federal guidelines, it is the contracting agency's and/or contractor's responsibility to (a) notify bidders when a project falls under the Davis Bacon Act and/or Davis Bacon Related Act guidelines, and (b) provide the Prevailing Wage Determination attached to the contract. NetPlanner Systems, Inc. bids its labor based upon criteria and requirements outlined within the RFP; as such, we will not take into consideration Davis Bacon Act/DBRA wage requirements if it has not been designated within the RFP/bid documents as a requirement. If a contract is awarded and later determined to be a Davis Bacon/Davis Bacon Related Act project, NetPlanner Systems, Inc. will issue a change order for the additional labor costs and/or have the right to cancel the contract based upon the contractor's failure to properly notify bidders of the Prevailing Wage requirements. In some instances, the Prevailing Wage Determination provided within an RFP/bid package does not include an employee classification matching the specialized skills required of our employees. Under these circumstances, our quote is based upon the prevailing wage rates for our classification, in the project's specific geographic location. In addition, should the contract be awarded to our company, we would need to submit an SF1444 requesting a wage conformance to include a worker classification for Telecommunications / Voice / Data / Video technicians.

BUILDING CODES

All work performed under this agreement shall comply with applicable building codes. Any additional work required by the Building Department beyond the agreement of this contract is not the responsibility of NetPlanner Systems, Inc.

ASBESTOS AND OTHER HAZARDOUS MATERIALS

It is the obligation of the Customer to determine if the structure covered by this contract contains asbestos and/or other hazardous materials. This proposal and contract does not include any provision (neither monetary provisions nor time-schedule provisions) to cover the unforeseen hazards or additional work necessitated by removal of asbestos and/or other hazardous materials. If asbestos and/or other hazardous materials are discovered after work is already in progress, and if the asbestos and/or other hazardous materials represent a

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changed condition from those described in the plans and specifications, then NetPlanner Systems, Inc. shall be entitled to additional compensation and an increase in time for completion of the project.

EXISTING CONDITIONS

NetPlanner Systems, Inc. makes no representation of existing conditions and assumes no responsibility of condition for any of the Customer's equipment that may or may not be relocated or affected by NetPlanner Systems, Inc.'s work.

HIDDEN DEFECTS

It is acknowledged that hidden defects, faulty wiring, or other defective components of existing systems may need to be updated or replaced in order to properly complete the above-quoted work, and further acknowledged that the expense, if any, will be the responsibility of the Customer.

PATHWAYS

All conduits installed by others are assumed to be passable. NetPlanner Systems, Inc. is not responsible for repairing or replacing pathways installed by others.

Any conduits routing below foundation grade must be identified by the Customer so that NetPlanner Systems, Inc. can properly specify outdoor rated cable. Failure to identify such conduits will result in cable being replaced at additional cost to Customer. Indoor cable routing below foundation grade will not be warranted by NetPlanner Systems, Inc.

WARRANTY

NetPlanner Systems, Inc. hereby guarantees that the work shall be free from defects in labor for one (1) year from the date of completion of the project. NetPlanner Systems, Inc.'s liability for breach of warranty or failure or defect in performance of the Contract shall be limited to re-performing corrective services of the type originally performed by NetPlanner Systems, Inc. with its own forces, beginning at final completion and continuing for twelve (12) months thereafter, provided NetPlanner Systems, Inc. receives written notice of defective work within the warranty period. Materials and active hardware are warranted as specified by individual manufacturers and not by NetPlanner Systems, Inc.

NetPlanner Systems, Inc. will exchange any defective equipment at no labor cost for a period of 30 days. After 30 days, the Customer is responsible for exchanging defective equipment. NetPlanner Systems, Inc. can install exchanged equipment on a time and materials basis. NetPlanner Systems, Inc. reserves the right to repair or replace defective items and will not compensate others for repair or replacement services.

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LIMITATION OF LIABILITY

Disclaimer of Certain Damages

NEITHER SERVICE PROVIDER NOR CUSTOMER SHALL BE LIABLE TO THE OTHER FOR ANY INDIRECT, CONSEQUENTIAL, EXEMPLARY, SPECIAL, INCIDENTAL OR PUNITIVE DAMAGES, INCLUDING LOSS OF USE OR LOST BUSINESS, REVENUE, PROFITS, OR GOODWILL, ARISING IN CONNECTION WITH THIS CUSTOMER PURCHASE AGREEMENT, EVEN IF THE PARTY KNEW OR SHOULD HAVE KNOWN OF THE POSSIBILITY OF SUCH DAMAGES.

Cap on Liability

IN NO EVENT SHALL EITHER PARTY'S AGGREGATE LIABILITY UNDER THIS CUSTOMER PURCHASE AGREEMENT EXCEED THE AMOUNT OF THE CHARGES PAID OR PAYABLE BY SERVICE PROVIDER DURING THE TWENTY FOUR (24) MONTHS BEFORE THE EVENT GIVING RISE TO SUCH LIABILITY; PROVIDED THAT IF THE EVENT GIVING RISE TO LIABILITY OCCURS DURING THE FIRST TWENTY FOUR (24) MONTHS AFTER THE EFFECTIVE DATE OF THIS CUSTOMER PURCHASE AGREEMENT, THE AMOUNT SHALL BE CALCULATED AS THE AMOUNT ANTICIPATED TO BE PAID BY SERVICE PROVIDER DURING THE FIRST TWENTY FOUR (24) MONTHS AFTER THE EFFECTIVE DATE OF THIS CUSTOMER PURCHASE AGREEMENT, OR TWENTY FOUR (24) TIMES THE AVERAGE MONTHLY CHARGES THUS FAR, WHICHEVER IS MORE.

Exclusions and Stipulations

THE PROVISIONS ABOVE IN THIS LIMITATION OF LIABILITY SECTION SHALL NOT APPLY TO: (A) LOSSES ARISING OUT OF GROSS NEGLIGENCE OR WILLFUL OR INTENTIONAL MISCONDUCT; (B) LOSSES ARISING FROM A PARTY'S BREACH OF SECTION 5 OF THE MSA (CONFIDENTIAL INFORMATION); OR (C) LOSSES ARISING OUT OF SERVICE PROVIDER'S OBLIGATIONS TO INDEMNIFY ANY INDEMNITEE. FURTHER, THE TO THE EXTENT THAT A CUSTOMER PURCHASE AGREEMENT CONTAINS REIMBURSEMENT OR INDEMNIFICATION OBLIGATIONS RELATED TO A SERVICE PROVIDER'S BREACH OF ITS DATA SECURITY OR DATA PRIVACY OBLIGATIONS, SUCH REIMBURSEMENTS SHALL BE DEEMED TO BE DIRECT DAMAGES AND NOT ANY OF THE TYPES OF DAMAGES DESCRIBED UNDER LIMITATION OF LIABILITY ABOVE AND SHALL NOT BE GOVERNED BY THE LIABILITY CAP IN THIS SECTION ABOVE.

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99999-SPD0000172-012

ACCEPTANCE

NetPlanner Systems, Inc. is hereby authorized to perform the work as specified. Payment shall be made as outlined above. Customer agrees this proposal constitutes in its entirety all that will be provided by NetPlanner Systems, Inc.

Customer

Authorized Signature: _____

Printed Name: _____

Title: _____

Date: _____

NetPlanner Systems, Inc.

Authorized Signature: _____

Printed Name: _____

Title: _____

Date: _____

This quote is governed by Terms and Conditions of Georgia State Contract 99999-0000172-012.

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Veronica Brown
Richmond County Sheriff's Office
400 Walton Way
Augusta
Georgia 30901

Seth Jackson
678-885-9210
seth.jackson@isosmartcity.com

Quote Date: 06/13/23
Quote Validity: 07/14/23

Quote Reference: AAAQ6472 / Richmond County Sheriff's Office - Integrated Security and
Here is the quote you requested.

QUOTE DETAIL

Qty	Description	Unit	Total
1	CCTV Head End and Licensing Parts Listing 1 Genetec Management Server (2) Xeon Silver 4216 – 32GB (4x8GB) (2) 480GB 2.5" SATA SSD (2) 1GbE RJ45 (4) 10GbE (2) 550WPSU Window Server 2019 5YR NBD Warranty (8) Dell - 16GB - 2RX8 DDR4 RDIMM 3200MHz ECC (3) 960GB SSD SATA Mix Use 6Gbps 512e 2.5in Drive in 3.5in Hybrid Carrier Dual Port Low Profile 1GbE RJ45 PCIe Ethernet Adapter Microsoft Windows Server 2019 Standard – 16 Core License (4) Microsoft Windows Server 2019 Standard – 4 Core License Add Dell IDRAC Enterprise License 14G Servers (2) Microsoft Windows Server 2019 Standard - 16 Core License 1 Genetec Archiving Server (2) Xeon Silver 4216 - 32GB (4x8GB) (2) 240GB M.2 SSD (10) 12TB SAS HDD (4) 1GbE RJ45 (2) 10GbE SFP+ (2) 1100W PSU Windows Server 2019 5YR NBD Warranty (2) 960GB SSD SATA Mix Use 6Gbps 512e 2.5in Drive in 3.5in Hybrid Carrier (8) Dell - 16GB - 2RX8 DDR4 RDIMM 3200MHz ECC Microsoft Windows Server 2019 Standard - 16 Core License (4) Microsoft Windows Server 2019 Standard – 4 Core License Add Dell IDRAC Enterprise License 14G Servers Microsoft Windows Server 2019 Standard – 16 Core License 146 Genetec 1 camera connection 30 Genetec Advantage Renewal for 1 Omni Cast Enterprise Camera 1 year 1 Genetec - Reinstatement Fee for Lapsed Genetec Advantage – Under 1 Year 146 Genetec ADV-CAM-E-1Y Advantage for 1 Omnicast Enterprise Camera - 1 year 1 GSC AutoVu Standard Base Package. Works with Genetec Security Center 5 Genetec SDK connection for BriefCam with VS Enterprise (Client). This part number should NOT be sold separately from part number GSC-1SDK-BRIEFCAMVSEnterprisS. 1 Genetec SDK connection for BriefCam with VS Enterprise (Server). This part number should NOT be sold separately from part number GSC-1SDK-BRIEFCAMVSEnterprisC. Security Operations Center 1 BCD Genetec Video Wall Workstation - (1) Core I9-9900K - (2) 8GB DDR4 RAM - (1) 256GB M.2 SSD - (2) Quadro RTX4000 - (1) 1GbE RJ45 - (1) 10GbE RJ45 - (2) 550W PSU - Windows 10 Pro - 5YR NBD Warranty 4 43" LED Ultra HD Monitor - Supports 4K resolution. 4 Chief Medium Fusion Tilt Wall Mount 4 Chief Manufacturing Hardware Kit	\$116,911.53	\$116,911.53

Qty	Description	Unit	Total
1	<p>BreifCam Analytics</p> <p>1 Insights- Base Package</p> <p>2 BriefCam RESPOND Pack Insights - Price Per 1 Additional Real-Time Camera Stream</p> <p>1 BriefCam Insights Software SCC - 1st Year</p> <p>1 BriefCam Basic Service Pack</p> <p>Includes remote installation, LMS-based (remote) User training, and Admin training.</p> <p>1 2U, 16 Cores, No GPU, 128GB RAM, 2U Precision 7920 Rackmount Windows Server 2019, Dual 1600W Redundant Power Supply (1+1), 2xIntel Xeon Silver 4215R (8 Cores Each), 128 GB RAM, 2x480GB SSD (OS), 5Years Dell Pro-Support.</p> <p>1 2U Precision 7920 Rackmount Windows Server 2019 Dual 1600W Redundant Power Supply (1+1) 2x Intel Xeon Silver 4215R (8 cores each) 192GB RAM 2 x 480GB SSD (OS) 3 x Quadro RTX 4000 GPU 5 Years Dell Pro-Support</p> <p>2 8TB 7200RPM Serial ATA 6Gbps 512e 3.5in Hot-Plug Hard Drive</p> <p>1 480GB Mixed-Use (M) SSD</p> <p>BCD-2-G62-A43-384-19</p> <p>2U, 32 Cores, 3 GPUs,</p> <p>384GB RAM</p> <p>2U Precision 7920 Rackmount Windows Server 2019 IoT Dual 1600W Redundant Power</p> <p>Supply (1+1) 2x Intel® Xeon® Gold 6226R 384GB RAM 2 x 256GB M2 SSD (OS in RAID1) 3 x RTX A4000 GPU 5 Years Dell Pro-Support</p> <p>BC-HDD-8TB</p> <p>8TB 7200RPM Serial</p> <p>ATA 6Gbps 512e 3.5in</p> <p>Hot-plug Hard Drive</p> <p>8TB 7200RPM Serial ATA 6Gbps 512e 3.5in Hot-plug Hard Drive</p> <p>BC-SSD-M-480GB 480GB Mixed-Use (M)</p> <p>SSD</p>	\$72,026.11	\$72,026.11

SubTotal \$188,937.64

Qty	Description	Unit	Total
1	Networking Equipment 2 Cisco Catalyst 9300 24-port fixed uplinks PoE+, 4X10G uplinks, Network Essentials 2 1 YR 8X5XNBD C9300L2X 2 Network Plug-n-Play License for zero-touch device deployment 2 Cisco Catalyst 9300 Network Module Blank Cover 2 NO NETWORK MODULE SELECTED 2 715W AC 80+ platinum Config 1 Power Supply 2 715W AC 80+ plat Config 1 Secondary PS 2 Cisco Catalyst 9300L XE 16.12 Universal - NPE 2 C9300 DNA Essentials, 24-Port Term Licenses 2 C9300 DNA Essentials, 24-Port, 3 Year Term License 4 North America AC Type A Power Cable 4 10GBASE-LR SFP Module 1 Cisco ASA 5525-X Firewall Edition - 8 Port - 1 Expansion Slot 1 ASA 5525 IPS Part Number with which PCB Serial is associated 1 ASA 5500 Strong Encryption License (3DES/AES) 1 ASA-VPN-CLNT-K9 1 ASA 5500 AnyConnect Client + Cisco Security 1 Cisco SF-ASA-X-9.1-K8 ASA 9.1 Software Image for ASA 5500-X Series 1 Cisco AC Power Cord (North America), C13, NEMA 5-15P, 2.1m 1 Cisco Firepower 1150 ASA Appliance, 1U 1 Cisco ASA 9.16.2 Software for Firepower 1000 appliances 1 Cisco Firepower 1000 Strong Encryption (3DES/AES) 1 Cisco Firepower 1K Series 200GB for FPR-1120/1140 1 Cisco Firepower 1K Series Accessory Kit for FPR-1120/1140 1 Cisco Firepower 1000 Standard ASA License	\$65,558.94	\$65,558.94
1	Subscriptions	\$6,420.43	\$6,420.43 Annually
SubTotal			\$65,558.94
1	Traffic Pole Cameras Multiview Exterior Cameras 7 Hanwha PNM-9085RQZ - Camera Specs 5MP x 4ch multi-directional camera, Motorized PTRZ support, Max. 30fps@5MP(H.265, H.264), 4.13~9.4mm(2.3x) motorized varifocal lens, IR viewable length : 30m, H.265, H.264, MJPEG codec, Multi-streaming, Video analytics, wise Stream, IP66, IK10, NEMA4X 7 Hanwha SBP-390-WMW2 - Wall Mount Accessory, 2x knock-out built-in, compatible with all full-size outdoor PTZs and all caps, White 7 Hanwha SBP-300PWM1 - Pole Mount Adapter 7 Hanwha SBP-317HMMW - Large Cap adaptor (indoor)for the multi-Directional cameras PNM-9080VQ and PNM-9081VQ (Will fit the following accessories: SBP-300WM1, SBP-300WM, SBP-300LM, SBP-300CM) 5 NETWORK VANDAL OUTDOOR CAMERA THAT COMBINES MULTI-SENSOR MULTI-DIRECTIONAL CAMER 5 Hanwha SBP-390-WMW2 - Wall Mount Accessory, 2x knock-out built-in, compatible with all full-size outdoor PTZs and all caps, White color 5 Hanwha SBP-300PWM1 - Pole Mount Adapter 20 PNM-9320VQP Lens module	\$124,861.44	\$124,861.44
SubTotal			\$124,861.44

Qty	Description	Unit	Total
1	<p>SOLAR POLES Multiview Exterior Cameras</p> <p>2 Camera Specs 5MP x 4ch multi-directional camera, Motorized PTRZ support, Max. 30fps@5MP (H.265, H.264), 4.13~9.4mm (2.3x) motorized varifocal lens, IR viewable length: 30m, H.265, H.264, MJPEG codec, Multi-streaming, Video analytics, wise Stream, IP66, IK10, NEMA4X</p> <p>2 Wall Mount Accessory, 2x knock-out built-in, compatible with all full size outdoor PTZs and all caps, White color</p> <p>2 Pole Mount Adapter</p> <p>2 Large Cap adaptor (indoor)for the multi-Directional cameras PNM-9080VQ and PNM-9081VQ (Will fit the following accessories: SBP-300WM1, SBP-300WM, SBP-300LM, SBP-300CM)</p> <p>2 Mobile Cell Router</p> <p>2 Lantronix Power Adapter</p> <p>2 Accessory Kit</p> <p>2 Lantronix SIM Card for Cellular Communication</p> <p>5 Louroe Digifact Microphone - Outdoor Rated</p> <p>1 NETWORK VANDAL OUTDOOR CAMERA THAT COMBINES MULTI-SENSOR MULTI-DIRECTIONAL CAMERA</p> <p>1 Hanwha SBP-390-WMW2 - Wall Mount Accessory, 2x knock-out built-in, compatible with all full size outdoor PTZs and all caps, White</p> <p>1 Hanwha SBP-300PWM1 - Pole Mount Adapter</p> <p>4 PNM-9320VQP Lens module</p> <p>1 Mobile Cell Router</p> <p>1 Lantronix Power Adapter</p> <p>1 Accessory Kit</p> <p>1 Lantronix SIM Card for Cellular Communication</p> <p>1 Solar Pole Equipment</p> <p>(3) - 20ft x 6.5 in Diameter Direct Burial Aluminum Pole.</p> <p>(3) - Solar Panel Mount.</p> <p>(3) - Charge Controller.</p> <p>- Sealed Lead Acid Absorbent Glass Mat Batteries to Provide a Minimum of 5 Days of Battery Backup.</p> <p>- Outdoor-rated hinged lockable battery and electronics enclosure.</p> <p>- Hinged enclosure battery compartment.</p> <p>- Solar power system sized for location; and</p> <p>- Includes a 3-year manufacturer's and 1-year performance limited warranty: Solar and battery system guaranteed operation 24/7/365.</p>	\$66,251.70	\$66,251.70
		SubTotal	\$66,251.70
1	<p>Spare Parts</p> <p>1 Hanwha PNM-9085RQZ - Camera Specs 5MP x 4ch multi-directional mm (mera, Motorized PTRZ support, Max. 30fps@5MP (H.265, H.264), 4.13~9.4mm(2.3x) motorized varifocal lens, IR viewable length: 30m, H.265, H.264, MJPEG codec, Multi-streaming, Video analytics, Wise Stream, IP66, IK10, NEMA4X</p> <p>1 NETWORK VANDAL OUTDOOR CAMERA THAT COMBINES MULTI-SENSOR MULTI-DIRECTIONAL CAMERA</p>	\$4,560.24	\$4,560.24
		SubTotal	\$4,560.24
1	Labor, Configuration, and Installation	\$85,714.29	\$85,714.29
		Running SubTotal	\$535,884.25

Qty	Description	Unit	Total
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QUOTE SUMMARY

Please contact me if I can be of further assistance.		Total
	SubTotal	\$535,884.25
	TAX	\$0.00
	Total	\$535,884.25

	Annual Total
SubTotal	\$6,420.43
TAX	\$0.00
Gross	\$6,420.43

Payment Options

[] Terms, [plus \$6,420.43 annually]

NORTH CAROLINA Clients: ASLB License #731286-CSA BPN #259842M ASLB 3101 Industrial Drive Suite 104 Raleigh, North Carolina 27609 (919) 788-5: