



Central Services Department

Ron Lampkin, Interim Director
Laquona C Sanderson, Fleet Manager

Fleet Management
1568-C Broad Street
Augusta GA 30904
Phone: (706) 821-2892

MEMORANDUM

TO: Darrell White, Interim Director, Procurement Department
FROM: Ron Lampkin, Interim Director, Central Services Department
DATE: December 19, 2024
SUBJECT: Overbudget for Bid #24-202 – 2024/2025 Vacuum Truck Lease

On May 28, 2024, two proposals were received for bid #24-202, Vacuum Truck Lease. Due to the lowest compliant vendor, Vacutek, no longer selling vacuum trucks, Fleet Management recommends award to, Environmental Products Group, in the amount of \$525,996 each for two assets.

The estimated budget submitted on the Procurement Solicitation Form was based on previous pricing for two units in the total amount of \$1,000,000. Fleet Management request a budget increase to \$1,060,000 which is under the 20% threshold outlined in the Procurement Policies and Procedures.

Please advise this office upon completion of notifications so that we may proceed with the acquisition process.

If you need further information or if you have any questions regarding this recommendation, please contact the Fleet Management Office at 706-821-2892.

RL/kb

BIDDER OFFER

2024/2025 SEWER VACUUM COMBINATION TRUCKS (2):

CHASSIS: MAKE: Freightliner

MODEL: 114 SD

→ see chassis options
on proposal

BODY: MAKE: Vactor

MODEL: 2115i

TRADE IN VEHICLE OFFER:

VEHICLE 1: 2021 Kenworth T440/Vactor 2115P-16; 23,513 Miles

Guaranteed Buyback on current
\$ lease = \$124,484.00

VEHICLE 2: 2021 Kenworth T440/Vactor 2115P-16; 30,768 Miles

\$ " " = \$124,484.00

LEASE COST INFORMATION:

Each Truck Per Year

\$ 116,899.15

Each Truck Total Lease Cost (4 Years)

\$ 467,596.60

GUARANTEED BUY BACK PRICE PER TRUCK AT END OF LEASE

\$ 160,410.00

27.00 FULL MAINTENANCE CONTRACT AGREEMENT

Annual Contract Cost Per Truck

\$ 14,600.00

Total Contract Cost Per Truck (4 Years)

\$ 58,400.00

PROPOSED DELIVERY SCHEDULE:

Sept./Oct. 2024

NAME OF PROPOSED FINANCE VENDOR (REQUIRED)

* not required to use this vendor

Republic First National *

BID SUBMITTED BY:

NAME:

Joe LaGanke

COMPANY:

Environmental Products Group

ADDRESS:

4410 Wendell Dr. SW

CITY/STATE:

Atlanta, GA 30336

TELEPHONE:

(404) 693-9700

FAX:

(404) 693-9690

EMAIL:

jlaganke@myepg.com


SIGNATURE:

[Signature]

By signing this document, the bidder is stating that he is, or she is not an employee of Augusta, Georgia.

AUGUSTA RESERVES THE RIGHT TO REJECT ANY AND ALL BIDS

THIS FORM MUST BE RETURNED WITH YOUR SUBMITTAL

		Bid Opening Item #24-202 2024/2025 Vacuum Truck Lease for Augusta, Georgia- Central Services Department -Fleet Management Division Bid Due: Friday, May 28, 2024 @ 11:00 a.m.		
Total Number Specifications Mailed Out: 18 Total Number Specifications Download (Demandstar): Total Electronic Notifications (Demandstar): Mandatory Pre-Bid/Telephone Conference: N/A Total packages submitted: 2 Total Non-Compliant: 0				
VENDORS	Enviormental Products Group 4410 Wendell Dr SW Atlanta, GA 30336		Vacutek 6694 Oak Ridge Commerce Way Austell, GA 30168	
Attachment B	YES		YES	
E-Verify Number	312637		2114842	
SAVE Form	YES		YES	
Exceptions:	NO		YES	
2024/2025 Sewer Vacuum Combination Trucks (2): CHASSIS				
Chassis:	Make:	Model:	Make:	Model:
	FREIGHTLINER	114SD	FREIGHTLINER	180SD
BODY:	Make:	Model:	Make:	Model:
	VACTOR	2115I	AQUATECH	B-15
Trade In Vehicle Offer:				
Vehicle 1:	\$124,484.00		\$180,000.00	
Vehicle 2:	\$124,484.00		\$240,000.00	
Lease Cost Information:				
Each Truck Per Year:	\$116,899.15		\$105,208.80	
Each Truck Total Lease Cost (4 Years):	\$467,596.60		\$420,835.20	
Guaranteed Buyback Price at End of Lease:	\$160,410.00		\$155,000.00	
27.00 Full Maintenance Contract Agreement:				
Annual Contract Cost Per Truck:	\$14,600.00		\$11,000.00	
Total Contract Cost Per Truck (4 Years):	\$58,400.00		\$44,000.00	
Proposed Delivery Schedule:	SEPT/OCT 2024		90-120 DAYS	
Name of Proposed Finance Vendor:	REPUBLIC FIRST NATIONAL		CADENCE BANK	

Katie Cornelius

From: Tywanna Scott
Sent: Thursday, December 19, 2024 12:12 PM
To: Joe LaGanke
Cc: Laquona Sanderson
Subject: RE: [EXTERNAL] Re: 24-202 2024/2025 Vacuum Truck Lease

Thanks Joe

From: Joe LaGanke <jlaganke@MYEPG.com>
Sent: Thursday, December 19, 2024 11:23 AM
To: Tywanna Scott <TScott@augustaga.gov>
Cc: Laquona Sanderson <LSanderson@augustaga.gov>
Subject: [EXTERNAL] Re: 24-202 2024/2025 Vacuum Truck Lease

Good morning,

Thank you for reaching out. Yes, I concur that we will be able to hold pricing for the referenced bid. Please let me know if you have any other questions.

Thanks,



Joe LaGanke
Territory Sales Manager
Environmental Products Group, Inc.
C: 404.964.8339 | O: 404.693.9700
W: www.myepg.com

From: Tywanna Scott <TScott@augustaga.gov>
Date: Thursday, December 19, 2024 at 10:22 AM
To: Joe LaGanke <jlaganke@MYEPG.com>
Cc: Laquona Sanderson <LSanderson@augustaga.gov>
Subject: 24-202 2024/2025 Vacuum Truck Lease

Good morning,

As per our conversation this morning, you/your company will be able to hold your pricing for the above mentioned bid item as stated in your official bid submittal.

Please see your attached bidders offer.

Please concur with or disagree.

Thanks and Kind Regards,

Tywanna E. Scott
Procurement Department

(706) 821-2355 Direct or (706) 821-2811 Fax



Thank You For Doing Business With Us.....

Augusta, Georgia - Procurement Department

tscott@augustaga.gov www.augustaga.gov

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