



Central Services Department

Ron Lampkin, Interim Director
Laquona C. Sanderson, Fleet Manager

Fleet Management
1568-C Broad Street
Augusta GA 30904
Phone: (706) 821-2892

MEMORANDUM

TO: Darrell White, Interim Director, Procurement Department
FROM: Ron Lampkin, Interim Director, Central Services Department
DATE: December 12, 2024
SUBJECT: Recommendation for Bid #24-202 – 2024/2025 Vacuum Truck Lease


On May 28, 2024, two proposals were received for bid #24-202, Vacuum Truck Lease. Fleet Management recommends award to, Environmental Products Group, in the amount of \$525,996 each for two assets.

The lowest vendor Vacutek no longer supplies the truck listed in their proposal. Therefore, Fleet is recommending to award Environmental Products Group as the vendor has met all requirements of the bid and provides all the accessories and/or options. The Freightliner 114SD base lease cost for four years is \$467,596.60 with a \$58,400.00 full maintenance contract. The 114SD specifications have been reviewed and the department confirmed that the vacuum truck is equipped to be used for the department's day-to-day operations.

Please advise this office upon completion of notifications so that we may proceed with the acquisition process.

If you need further information or if you have any questions regarding this recommendation, please contact the Fleet Management Office at 706-821-2892.

RL/kb

		Bid Opening Item #24-202 2024/2025 Vacuum Truck Lease for Augusta, Georgia- Central Services Department -Fleet Management Division Bid Due: Friday, May 28, 2024 @ 11:00 a.m.		
Total Number Specifications Mailed Out: 18 Total Number Specifications Download (Demandstar): Total Electronic Notifications (Demandstar): Mandatory Pre-Bid/Telephone Conference: N/A Total packages submitted: 2 Total Non-Compliant: 0				
VENDORS	Enviormental Products Group 4410 Wendell Dr SW Atlanta, GA 30336		Vacutek 6694 Oak Ridge Commerce Way Austell, GA 30168	
Attachment B	YES		YES	
E-Verify Number	312637		2114842	
SAVE Form	YES		YES	
Exceptions:	NO		YES	
2024/2025 Sewer Vacuum Combination Trucks (2): CHASSIS				
Chassis:	Make:	Model:	Make:	Model:
	FREIGHTLINER	114SD	FREIGHTLINER	180SD
BODY:	Make:	Model:	Make:	Model:
	VACTOR	2115I	AQUATECH	B-15
Trade In Vehicle Offer:				
Vehicle 1:	\$124,484.00		\$180,000.00	
Vehicle 2:	\$124,484.00		\$240,000.00	
Lease Cost Information:				
Each Truck Per Year:	\$116,899.15		\$105,208.80	
Each Truck Total Lease Cost (4 Years):	\$467,596.60		\$420,835.20	
Guaranteed Buyback Price at End of Lease:	\$160,410.00		\$155,000.00	
27.00 Full Maintenance Contract Agreement:				
Annual Contract Cost Per Truck:	\$14,600.00		\$11,000.00	
Total Contract Cost Per Truck (4 Years):	\$58,400.00		\$44,000.00	
Proposed Delivery Schedule:	SEPT/OCT 2024		90-120 DAYS	
Name of Proposed Finance Vendor:	REPUBLIC FIRST NATIONAL		CADENCE BANK	