



**AUGUSTA**  
REGIONAL AIRPORT

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May 22, 2025

Darrell White  
Augusta, Georgia Procurement Department  
535 Telfair Street, Suite 605  
Augusta, Georgia 30901

*D White*  
*5/27/25*

**RE: BID #25-161 Runway 17-35 Approach Improvements CAT II**

Dear Mr. White,

Please accept this attached justification letter from Mead & Hunt on behalf of Augusta Regional Airport regarding the Runway 17-35 Approach Improvements CAT II – IFB # 25-161. After rebid, the qualifying low bid has come in over budget, but our position is there is justification to award this bid. Based upon our review of the bid submitted by Trinity Electrical Services totaling \$771,265.00 and comparing to the Engineer's estimate totaling \$402,063.00, the difference between these costs can be mainly attributed a couple of items. Mead & Hunt has outlined them in the attached letter.

Augusta Regional Airports position is that there is a high probability that this amount will decrease once the contractor arrives on site and understands more of the details with the FAA equipment and the airport has already paid \$1,306,593 to the FAA for equipment. This project is for the infrastructure required to allow the FAA to connect the equipment. The Atlanta ADO office of the FAA wants to see this work completed as quickly as possible as the equipment is already sitting on site.

This project is funded by Airport Enterprise funds and the Augusta Regional Airport would like to move forward with awarding this bid. I respectfully request approval of this justification.

If you have any additional questions, please contact me at 706-796-4040 or via email at [hjudon@augustaga.gov](mailto:hjudon@augustaga.gov)

Sincerely,

*Herbert L. Judon Jr.*

Herbert L. Judon



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North Charleston, South Carolina 29406  
803-520-2986  
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May 6, 2025

Mr. Herbert L. Judon, Jr. A.A.E., IAP  
Executive Director  
Augusta Regional Airport  
1501 Aviation Way  
Augusta, Georgia 30906

Subject: Runway 17-35 Approach Improvements CAT II

Dear Mr. Judon:

The Augusta Procurement Department has publicly Bid the Plans and Specifications for the Runway 17-35 Approach Improvement project (IFB #25-161). Bids were opened and read publicly on April 14, 2025, at 3:00 pm, local time at the Augusta Procurement Department.

Mead and Hunt, Inc. has reviewed the response to the advertisement for bids for the project. A single bid was received from Trinity Electrical Services, LLC headquartered in Baxley, GA.

All bids received must be reviewed as a whole by the Augusta Procurement Department and compared to the Engineer's estimate. In the event that the apparent responsive and responsible low bid contractor is compliant yet exceeds the allowed 20% overage between the bid and estimate, justification must be provided by the Consultant (Mead & Hunt) to the Augusta Regional Airport and the Augusta Procurement Department prior to recommending award to the apparent low-bid contractor.

Based upon our review of the bid submitted by Trinity Electrical Services totaling \$771,265.00 and comparing to the Engineer's estimate totaling \$402,063.00, Mead & Hunt determined that the bid received was approximately 90% higher (or \$370,000.00 more) than the estimate while also exceeding the original programmed amount. The difference between these costs can be mainly attributed to two items.

Within the Engineer's estimate, the work scope anticipated to be associated with the Glideslope antenna tower disconnection/removal/installation as well as the localizer antenna disconnection/removal/installation line items were assumed to be minimal tasks with the majority of the work being completed by the FAA. When reviewing the bid, it is unsure if Trinity understood the actual scope of work limits as defined in the plans and specs and is thus open for further negotiation/discussion.

In addition, within the A/E industry, construction prices (especially airfield electrical equipment) are still in flux compared to previous years. In order to address these concerns, Contractor's must try to account for unknown issues within a climate of uncertainty.