

Sole Source Justification (Reference Article 6, Procurement Source Selection Methods and Contract Awards, § 1-10-56 SOLE SOURCE PROCUREMENT

Vendor:	YSI, Inc.	E-Verify Number:	1366505	
Commodity:	THM Analyzer			
Estimated and	nual expenditure for the above commodity	or service:	\$ 46,500	
justification a	tries below that apply to the proposed and support documentation as directed in roducts/services requested).	purchase. Attach a memoinitialed entry. (More than	orandum containing complete n one entry will apply to most	
ВА	SOLE SOURCE REQUEST IS THERE ARE NO REGION. certification that no regional distributions.	AL DISTRIBUTORS. (Att	tach the manufacturer's written	
		IGINAL MANUFACTURE tributor's — written certific	AUGUSTA GEORGIA AREA R OR PROVIDER. (Attach the cation that identifies all regional	
	3. THE PARTS/EQUIPMENT AR ANOTHER MANUFACTURER			
ВА	4. THIS IS THE ONLY KNOWN ITEM OR SERVICE THAT WILL MEET TI NEEDS OF THIS DEPARTMENT OR PERFORM THE INTENDED FU memorandum with details of specialized function or application.)			
	THE PARTS/EQUIPMENT A STANDARDIZATION. (Attach			
	6. NONE OF THE ABOVE APPL FOR THIS SOLE SOURCE REC			
The undersign of the service or material.	ned requests that competitive procuremen or material described in this sole source j	t be waived and that the versification be authorized a	endor identified as the supplier as a sole source for the service	
Name:	Benjamin Ashley Departm	ent: Utilities / Lab	Date: _5/19/25	
Department H	lead Signature: Frank W By	pe	Date: 29May25	
Approval Aut	hority: Mult	2	Date: <u>6/3/25</u>	
Administrator	Approval: (required - not required)		Date:	

COMMENTS:

AUGUSTA UTILITIES DEPARTMENT IN-HOUSE REQUISITION

	CHECK ALL THAT APPLY:	r APPLY:	1	-		KEQUISITION	#	
DATE	DATE: 5/19/2025	✓ WATER	ENT.	₹ <u></u>	 8	ե	ROUTINE	
DIVISI	DIVISION Water Plant Laboratory	SEWER			UNIFORM	SCADA	EMERGENCY	
		SUPPLIES [7]	SAFETY	REPAIR LIF	LIFT STATION	INVENTORY	SOLE SOURCE	ш
FUND	FUND #: 506043570 5421110	SERVICE	OFFICE	MAINTENACE 🔲 OT	ОТНЕК	BID ITEM	PREFER ITEM	
SHIP TO:		VENDOR:	YSI, Inc.					
Water	Water Plant Laboratory	ADDRESS:	26717 Network Pt., Chicago, IL	f., Chicago, IL	60673-1267			
7835	7835 Central Ave	PHONE #:	1-979-204-4002					
2007		QUOTED BY:	Hank.Hahn@xylem.com	em.com				
ITEM #	ITEM DESCRIPTION	QUANTITY	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
=i	485128 THM Analyzer	1	43,621.00	43 621.00		00.00		0.00
2	485286 LapTop THM 1000	_	1,030.00	1,030.00		00'0		0.00
લ	485074 THM Std.		124.00	124.00		00'0		0.00
4.	Tariff Surcharge 3.5%	-	1,567.13	1.567.13		00.00		0.00
ທໍ				00.0		0.00		0.00
9				0.00		00.00		0.00
7.				00.00		00.00		0.00
æ				00.00		00.00		0.00
9.				00.00		00.00		0.00
10.				00.00		00.00		00.00
11.				00.00		00.00		00.00
12.				00.00		00.00		00.00
13.				0.00		00.00		00'0
14.				00.00		00'0		0.00
	SHIPPING CHARGES			0.00		00.00		00.00
	OT	TOTAL		46,342.13		00.0		0.00
JUSTII	JUSTIFICATION AND EXPLANATION FOR PURCHASE:	PURCHASE:						
THMA	THM Analyzer, laptop with software, and calibration standard used for monitoring disinfection by-products throughout distribution system.	alibration standar	d used for mon	itoring disinfection	on by-product	s throughout dist	tribution systen	نے

REQUESTED BY: Manner Caldrell

APPROVED BY: Benyamin U

5/19/25

Director's Signature:



UTILITIES DEPARTMENT

Wes Byne, P.E. Director

TO:

Darrell White

Interim Director, Procurement Department

FWB

THRU:

Wes Byne, P.E.

Director, Utilities Department

FROM:

Benjamin Ashley

CC:

DATE:

5/19/2025

SUBJECT:

JUSTIFICATION FOR SOLE SOURCE

To whom it may concern,

Xylem Analytics / YSI is the only manufacturer of a stand-alone laboratory benchtop THM analyzer used in the detection of disinfection by-products in drinking water samples. Xylem Analytics / YSI is the sole distributor of said analyzer, and it must be purchased directly from them. Analyzer is needed to monitor water quality throughout the distribution system and to remain in compliance with our quarterly disinfection by-products sampling.

Benjamin Ashley Water Quality Manager Augusta Utilities



May 1, 2025

Benjamin Ashley Water Quality Manager Augusta Utilities 2835 Central Avenue Augusta, GA 30909

Dear Benjamin,

This letter is to justify the sole source procurement of the YSI THM 1000 THM Analyzer from Xylem Analytics. The YSI THM 1000 is a dedicated instrument manufactured exclusively by Xylem Analytics in Yellow Springs, OH. This analyzer utilizes proprietary Surface Acoustic Wave (SAW) technology, which is unique and exclusive to the THM 1000 Analyzer.

SAW technology allows for rapid, precise measurement of trihalomethanes (THMs) in drinking water without the need for complex sample preparation or hazardous chemicals. Key features and capabilities of the THM 1000 Analyzer include:

- 1. Rapid analysis: Provides THM results in less than 30 minutes, significantly faster than traditional lab-based methods.
- 2. On-site monitoring: Allows drinking water facilities to monitor and optimize chemical dosing to control THM levels in real-time.

The THM 1000 Analyzer offers several advantages over traditional THM analysis methods:

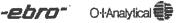
- 1. Speed: Enables quick response to changing water conditions, potentially preventing regulatory violations.
- 2. Cost-effectiveness: Reduces reliance on external laboratory testing, potentially lowering long-term analytical costs.
- 3. Ease of use: This analyzer assists water treatment facilities in complying with the U.S. EPA's Stage 2 Disinfectants and Disinfection Byproducts Rule, which regulates THM levels in drinking water.

The YSI THM 1000 THM Analyzer represents a unique and necessary tool for rapid, on-site THM analysis in drinking water. Its proprietary technology, specific capabilities make Xylem Analytics the

















sole source for this equipment, consumables and support. Additional technical specifications and information are available upon request from Xylem Analytics.

Sincerely,

Hank Hahn

Hank Hahn

Senior Sales Specialist

Xylem Analytics



Quote Number:B258851Quote Created:2025 Apr 24Quote Expiration Date:2025 Jun 13

Quote Prepared For:

Ben Ashley Augusta Utilities 2835 CENTRAL AVE AUGUSTA, GA30909 (706) 842-1920 beashley@augustaga.gov

Prepared by: Hank Hahn Cell Phone: +1 979 204-4002

Email: hank.hahn@xylem.com

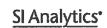
NOTICE:

All prices quoted are exclusive of any applicable sales, use, excise, Goods and Services Tax, Value Added Tax, or similar tax, or duties, tariffs, or other governmental charges. Customer will have the responsibility for the payment of all such levies (whether local, state, or federal) imposed on Xylem or on the goods and/or services quoted.















Quote #: B258851 Expires: 2025 Jun 13

Proposal Summary

#	Part Number	Description	List Price USD	Qty	Ext. Price USD
1	485128	THM ANALYZER, LAB,W/ ACCESSORIES, THM 1000	\$43,621.00	1	\$43,621.00
2	485286	LAPTOP, ORDER SPEC, THM 1000	\$1,030.00	1	\$1,030.00
3	485074	THM STANDARD,100UG-ML,1 AMPOULE,WITH DOCUMENTATION	\$124.00	1	\$124.00
				Subtotal	\$44,775.00

Total List Price

\$44,775.00

Tariff Surcharge (3.5%)

\$1,567.13

Payment Remit Address for quote B258851

Remit to

YSI, Inc.

26717 Network Place

Chicago, IL 60673 - 1267

Please review the last page of this quote for payment details via ACH, Wire, Swift and Check

Grand Total (in USD)

\$46,342.13

Terms T

TBD

Ex Works (Incoterms 2020)

Seller's plant or Distribution Center Origin

This order is subject to the Standard Terms and Conditions of Sale - Xylem Americas effective on the date the order is accepted which terms are available at https://www.xylem.com/en-us/support/xylem-americas-standard-terms-and-conditions/ and incorporated herin by reference and made a part of the agreement between parties.











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Ouote #: B258851 Expires: 2025 Jun 13

YSI Inc. Order Process and Payment Remittance Instructions Including YSI, OI Analytical, SI Analytical, Bellingham + Stanley, Gerhardt, WTW and ebro

Credit Card Order

Please call Customer service at (937)-767-7241 (Option 3) and reference quote B258851

PO(Purchase Order) Please make the PO out to "YSI Inc." using the address below, and make sure to copy your Sales Rep hank.hahn@xylem.com.

Address

YSI Inc. 1725 Brannum Lane Yellow Springs, OH 45387

Email (preferred) or fax the PO along with a copy of this quote to: ysi.orders@xylem.com

Fax: (937) 767-1058

Purchase Order Guidelines:

- Submission Method: POs must be sent via Email or Fax. Carrier submissions are not accepted.
- PO Details: Ensure all POs include complete billing and shipping information and are clearly marked.
- PO Content: Ensure all Item Numbers, Quantities, and Prices for each line item are listed on the PO.
- Contact Information: Provide an email address for Order Acknowledgement, Shipping Acknowledgement, and Invoice.
- Additional Charges: Taxes, tariffs, and shipping charges are extra and not included in the pricing unless specifically listed as a line
- Tax Exemption: Tax-exempt customers must include their Tax ID on the PO and provide proof of Tax Exemption status.

Payment Remit Address

YSI Inc. 26717 Network Place Chicago, IL 60673-1267

By Check (Drawn on US Banks Only)

YSI Inc. 26717 Network Place Chicago, IL 60673-1267

Account Number: 20000011127562

Account Name: YSI Inc.

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Tax Identification # 31-0526418 **DUNS 00-424-6716**

By ACH (with Addenda Record), Wire or SWIFT

JPMorgan Chase Bank, N.A. New York, NY 10005 Wire Routing Number: 021000021 ACH Routing Number: 028000024















