



Commission Meeting

November 21, 2023

Augusta Regional Airport

Department:	Augusta Regional Airport – Aviation Fuel Supplier Contract with Ascent Aviation Group, Inc. RFP 23-246 Aviation Fuel Supply Agreement terms: (3) three-year agreement with (2) two one-year renewable options.
Presenter:	Herbert Judon
Caption:	Motion to approve Aviation Fuel Supplier Contract with Ascent Aviation Group, Inc. Approved by the Augusta Aviation Commission on October 26, 2023. RFP 23-246 Aviation Fuel Supply Agreement terms: (3) three-year agreement with (2) two one-year renewable options. (Approved by Public Services Committee November 14, 2023)
Background:	For the last 22 years, AvFuel Cooperation has held the aviation fuel supply agreement for the Augusta Regional Airport. This long-term partnership prevented fuel supply disruption, provided refueler support during Masters and large military exercises, and provided strategy and marketing support to increase fuel sales.
Analysis:	An RFP was submitted for the services. On September 14, 2023, an evaluation committee consisting of staff from the Augusta Regional Airport and the Augusta Procurement Department concluded the bid evaluation process for the selection of an Aviation Fuel Supplier. The committee received and evaluated five (5) proposals. The evaluation committee concluded that Ascent Aviation Group, Inc a subsidiary of World Fuel Services, Inc. provided the best overall value by reducing operating cost and offering a massive consortium of compatible aviation fuel related support. Aviation Fuel Supply Agreement terms: (3) three-year agreement with (2) two one-year renewable options.
Financial Impact:	\$100,000-200,000 annual savings due to discounted price below market lease rates.
Alternatives:	To deny.
Recommendation:	Recommend Approval. Approved by the Augusta Aviation Commission on October 26, 2023.
Funds are available in the following accounts:	551081106-1134410 (inventory) / 551081106-5315120 (expense)

REVIEWED AND
APPROVED BY:

N/A