



Print Form

Sole Source Justification (Reference Article 6, Procurement Source Selection Methods and Contract Awards, § 1-10-56 SOLE SOURCE PROCUREMENT)

Vendor: QUINCY'S E-Verify Number: 288616

Commodity: SERVICE AGREEMENT

Estimated annual expenditure for the above commodity or service: \$ 56,232.70

Initial all entries below that apply to the proposed purchase. Attach a memorandum containing complete justification and support documentation as directed in initialed entry. (More than one entry will apply to most sole source products/services requested).

- _____ 1. SOLE SOURCE REQUEST IS FOR THE ORIGINAL MANUFACTURER OR PROVIDER, THERE ARE NO REGIONAL DISTRIBUTORS. (Attach the manufacturer's written certification that no regional distributors exist. Item no. 4 also must be completed.)
- _____ 2. SOLE SOURCE REQUEST IS FOR ONLY THE AUGUSTA GEORGIA AREA DISTRIBUTOR OF THE ORIGINAL MANUFACTURER OR PROVIDER. (Attach the manufacturer's — not the distributor's — written certification that identifies all regional distributors. Item no. 4 also must be completed.)
- _____ 3. THE PARTS/EQUIPMENT ARE NOT INTERCHANGEABLE WITH SIMILAR PARTS OF ANOTHER MANUFACTURER. (Explain in separate memorandum.)
- X _____ 4. THIS IS THE ONLY KNOWN ITEM OR SERVICE THAT WILL MEET THE SPECIALIZED NEEDS OF THIS DEPARTMENT OR PERFORM THE INTENDED FUNCTION. (Attach memorandum with details of specialized function or application.)
- _____ 5. THE PARTS/EQUIPMENT ARE REQUIRED FROM THIS SOURCE TO PERMIT STANDARDIZATION. (Attach memorandum describing basis for standardization request.)
- _____ 6. NONE OF THE ABOVE APPLY. A DETAILED EXPLANATION AND JUSTIFICATION FOR THIS SOLE SOURCE REQUEST IS CONTAINED IN ATTACHED MEMORANDUM.

The undersigned requests that competitive procurement be waived and that the vendor identified as the supplier of the service or material described in this sole source justification be authorized as a sole source for the service or material.

Name: HAMEED MALIK Department: ENGINEERING/ENV. SVC Date: 05/09/25

Department Head Signature:  Date: 5/14/25

Approval Authority:  Date: 6/30/25

Administrator Approval: (required not required) Date: _____

COMMENTS:




ENGINEERING & ENVIRONMENTAL SERVICES DEPARTMENT

Hameed Malik, Ph.D., P.E.
Director

MEMORANDUM

TO: Darrell White
FROM: Hameed Malik, Ph.D., P.E.
Director
DATE: May 7, 2025
SUBJECT: Sole Source Justification



The Environmental Services Department is requesting a sole source to QUINCY COMPRESSORS for the Complete Guardian five-year service plan. This five-year service plan covers a variety of services and warranty for ESD Gas Plant which has two larger QGD 50 units and ESD Maintenance shop which has the QGD 30 unit. This plan will also cover supporting components which includes all dryers. The units installed are vital to the function and operation of both the Gas Plant and Maintenance shop to support operations and collections here at the landfill. This five-year service plan selected which covers all listed services ensures priority repair with minimal downtime with no additional cost to Augusta, Georgia. Units and components were purchased and installed by Quincy Compressor which is the sole supplier and servicer of the systems.

Thank you in advance for your time and attention. Please feel free to contact me at 706-592-3253 should you have any questions or require any additional information.

LH

Attachment

Cc: File

LaWoun Howard
Maintenance Shop Manager

Engineering & Environmental Services Department
Solid Waste & Recycling Facility
4330 Deans Bridge Road, Blythe, GA 30805
(706) 592-3200 – Fax (706) 592-3255
WWW.AUGUSTAGA.GOV



Quotation

Customer: Augusta Land Fill
Contact: Lee Ruffin
Address: 4330 Deans Bridge Rd
30805 - Blythe

Account ID: 604233
Email: lruffin@augusta.gov
Phone: 706-339-2050

Quote Date: 04/25/25
Quote Number: 68080536

**Quote Expiration
Date:** 07/23/25

Lee Ruffin,

Thank you for the opportunity to provide you with a quotation for a Quincy Compressor Guardian Plan. As the success of your business is directly linked to your production uptime and equipment availability, increasing system efficiency and reliability will directly provide you a strong financial return.

This CompleteGuardian proposal is specifically designed to extend the life of your equipment, while helping you lower your energy costs and increase overall efficiency with predictable costs.

We value your business and look forward to serving you in the near future. If you have any further questions, feel free to contact us at any time. We will be happy to provide you with additional information.

Sincerely,

Josh Harris
E-mail: josh.r.harris@quincycompressor.com
CTS Field Sales
Phone: 478-595-1124

See page 3 for Pricing





Performance you demand. Reliability you trust.™

The Quincy Difference



At Quincy Compressor we believe in starting and nurturing strong relationships with our employees, partners, and customers. We achieve this through the legendary reliability and high efficiency of our products, the flexibility of our service, and the continuous investment in our customers and employees. From our 97+ years of experience we understand that trust takes time to build, seconds to break, and years to repair. We're here to build your trust and earn your business.

Quincy Compressor Service is designed so that we take care of your business – so you can easily go about yours.



EXPERTISE

Your business demands reliability and efficiency from the technology that powers it, and your compressor must stay maintained against today's increasing production demands; and that is precisely what Quincy service can do for you. We together manage your assets, operations, and risk to deliver the desired business results needed to excel.



TECHNOLOGY

With ICONS you can predict potential problems before they occur. You will have the ability to monitor your system and guarantee the right service at the right time. This will allow you to see how and where your system can be optimized to increase efficiency.



FLEXIBILITY

Because Quincy Service Agreements are designed specifically for your business, it helps you optimize the performance of your investment and maximize your competitiveness. Components from Quincy's range of services can be freely combined to include the options that best meet your site conditions and needs.



SAFETY

With all Quincy service operations, the primary focus is the safety of personnel and equipment. Quincy employees are trained in accordance with requirements of OSHA and are outfitted with all required Personal Protective equipment (PPE) needed to perform our field service tasks.



OPTIMIZING PLANT AVAILABILITY

You must constantly optimize the performance of your process to improve the efficiency of your plants. The Quincy service team helps you tackle challenges relating to productivity, availability and security as well as cost and energy efficiency. Besides drawing on a wealth of expertise to advise you, the team handles project management and does any necessary work specified in the service agreement.

Agreement Summary

A maintenance agreement is ideal for customers who want to devote key resources to their core business, while enjoying fixed maintenance costs and reduced risk for downtime. You can be assured, that when you choose a Complete GuardianPlan your equipment will remain in optimal condition while optimizing availability.

Start Date: 04/25/25

Quote Number: 68080536

Customer #: 604233

Machine	Serial Number	Service Type	Hours/Year	Visits/Year	Duration/Years	Annual Price
QGD 50 100-150 psig - Yearly Visit Schedule: ABABABAD 5 Year Visit Schedule: ABABABADAB	API059565	Complete Guardian	8000	2.00	5	\$ 16157.68
QGD 50 100-150 psig - Yearly Visit Schedule: ABABABAD 5 Year Visit Schedule: ABABABADAB	API059566	Complete Guardian	8000	2.00	5	\$ 16157.68
QOCS 636 Yearly Visit Schedule: A 5 Year Visit Schedule: AAAAA	101182	Complete Guardian	4000	1.00	5	\$ 2961.16
QCMD 265 Yearly Visit Schedule: ABACABACABACAD 5 Year Visit Schedule: ABACABACAB	API151978	Complete Guardian	8000	2.00	5	\$ 14656.53
QGD 30 FF - Yearly Visit Schedule: AB 5 Year Visit Schedule: ABABA	ITJ909206	Protective Guardian	4000	1.00	5	\$ 3127.52
QPNC 184 Yearly Visit Schedule: BBBBBB 5 Year Visit Schedule: BBBBBB	ITJ881030	Protective Guardian	2000	1.00	5	\$ 998.15
QCS 450 Yearly Visit Schedule: A 5 Year Visit Schedule: AAAAA		Complete Guardian	4000	1.00	5	\$ 2173.99
Total Annual Price:						\$ 56232.70

Please see page 6 for explanation of (A/B/C/D/I) maintenance intervals.



Performance you demand. Reliability you trust.™

Quote Number: 68080536

Additional conditions and information about your Guardian Plan

- Freight on PM Parts and Oil is included throughout the duration of the service plan.
- All pricing is held firm for the duration of the PO for Quincy equipment only.
- Agreements can only be for the length of PO validity- All PO renewals constitute the end of the agreement. New agreements will need to be quoted and approved.
- In a CompleteGuardian labor, parts, and travel for breakdown of components within the scope of the machine are covered while the agreement is valid.
- Customer must make the compressor available for an overhaul and other proactive repair when needed, in case of a breakdown due to lack availability for proactive maintenance, the customer assumes responsibility for the repair costs.
- Agreements may be cancelled by either party with a 60-day written notice.
- After an overhaul is performed, the agreement can only be cancelled by paying the full amount for the overhaul maintenance.
- Alternative air supply is not covered unless specified.
- Breakdowns and repairs caused by negligence, abuse, operation outside specified parameters and due to maintenance due over 60 days are not covered under this agreement.
- Local taxes may apply.
- Payment term NET 30 days.
- Billing options can be fulfilled Monthly, Quarterly, Semi-Annually, or in full. Invoicing will happen independently of the service performance date.
- Hardcopy PO must accompany this completed quote, before job can be opened.
- Invoicing will happen independently of the service performance date.

Invoice Frequency

<input type="checkbox"/> Annually	<input type="checkbox"/> Semi-Annually	<input type="checkbox"/> Quarterly	<input type="checkbox"/> Monthly
\$ 56232.70	\$ 28116.35	\$ 14058.18	\$ 4686.06

Agreement Duration

☐ 1yr ☐ 3yr ☐ 5yr

By signing the agreement below, you are consenting to all the terms and conditions, scope of work, and permitting services to be rendered.

Signature

Customer P.O. Number

Date



Performance you demand. Reliability you trust.™

Quote Number: 68080536

Customer Savings






Estimated yearly increase	4.5%
Yearly Plan Price	\$ 56232.70

	PO or Agreement Duration		
	1 yr.	3 yrs.	5 yrs.
1st year	\$ 56232.70	\$ 56232.70	\$ 56232.70
2nd year	\$ 58763.17	\$ 56232.70	\$ 56232.70
3rd year	\$ 61407.51	\$ 56232.70	\$ 56232.70
4th year	\$ 64170.85	\$ 64170.85	\$ 56232.70
5th year	\$ 67058.56	\$ 64170.85	\$ 56232.70
Totals for the period	\$ 307632.79	\$ 297039.79	\$ 281163.50
Savings over 5 years		\$ 10593.00	\$ 26469.29
		3%	9%

Service Plan Options

Quote Number: 68080536

Benefits of Counting on Quincy	Parts Guardian 	Preventive Guardian 	Complete Guardian 
Machine Inspection		X	X
Detailed Visit Reports with Recommendations		X	X
All Parts and Lubricants Required for Preventive Maintenance	X	X	X
Labor for Preventive Maintenance		X	X
Travel & Mileage Included		X	X
Automatic Visit Scheduling	X	X	X
Automated Parts Ordering with Shipping Included	X	X	X
Reliability Related Product Updates	X	X	X
Priority Service	High	Higher	Highest
Remote Monitoring (ICONS)	Optional	Optional	X
Overhaul Cost Included		Optional	X
Additional Service Warranty		X	X
Guaranteed Factory Warranty Compliance	X	X	X
Bumper-2-Bumper Coverage			X
Breakdown Parts & Lubricant Included			X
Breakdown Labor Included			X
Breakdown Travel & Mileage Included			X
Active Monitoring & Performance Follow Up			X
Fixed Yearly Price for Agreement Duration	X	X	X

AUGUSTA-RICHMOND COUNTY GEORGIA

PURCHASING DEPARTMENT

REQUISITION

REQUISITION NO
05-09-2025

PURCHASE ORDER NO
PURCHASE ORDER DATE

ENGINEERING & ENVIRONMENTAL SERVICES
53-11110

QUINCY

DEPARTMENT NAME
ORG. KEY & OBJECT CODE
OBJECT CODE DESCRIPTION
REQUESTOR/SIGNATURE

541 04 4210
R & M - LF Gas Plant
LUDWARD

DIRECTOR/DENIGATE - SIGNATURE		VENDOR #1		VENDOR #2		VENDOR #3	
SIGNATURE		QUINCY					
PHONE NUMBER		CONTACT					
0		0					
ITEM NO	DESCRIPTION	ITEM NO.	QUANTITY	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	COMPRESSOR #QGD 50 100-150, COMPLETE GUARDIAN SERVICE		1	16,157.68	16,157.68	-	-
2	COMPRESSOR QGD 50 100-150, COMPLETE GUARDIAN SERVICE		1	16,157.68	16,157.68	-	-
3	COMPRESSOR #QKCS 636, COMPLETE GUARDIAN SERVICE		1	2,961.16	2,961.16	-	-
4	COMPRESSOR #QCMD 265, COMPLETE GUARDIAN SERVICE		1	14,656.53	14,656.53	-	-
5	COMPRESSOR #QGD 30 FF, PROTECTIVE GUARDIAN		1	3,127.52	3,127.52	-	-
6	COMPRESSOR QPNC 184, PROTECTIVE GUARDIAN		1	998.15	998.15	-	-
7	COMPRESSOR QCS 450, COMPLETE GUARDIAN		1	2,173.99	2,173.99	-	-
8							
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12	QUOTE #6800536						
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		BID WITHOUT SHIPPING			\$ 56,232.71	\$	\$
		SHIPPING CHARGES			\$	\$	\$
		TOTAL BID WITH SHIPPING			\$ 56,232.71	\$	\$

Work Order #

Asset #

Description

PURPOSE OF REQUISITION

SERVICE AGREEMENT ON ALL COMPRESSORS HERE AT THE LANDFILL