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Meeting Date: 09/08/2026

Augusta Regional Airport (AGS) - Delta Air Lines Lease Agreement Amendment

Department:	Augusta Regional Airport (AGS)
Presenter:	Herbert L. Judon, Jr., Airport Executive Director
Caption:	Augusta Regional Airport (AGS) - Approve the First Amendment to the Delta Air Lines Lease Agreement. Approved by the Augusta Aviation Commission 08/27/2026.
Background:	Delta Air Lines entered into a lease agreement with Augusta Regional Airport in 2023. The agreement includes leased space for Delta's ticket counter, baggage claim, and hold room operations. Delta has recently reorganized its staffing operation at Augusta Regional Airport, transitioning from a fully Unifi-managed station to a hybrid Delta Air Lines and Unifi station. Delta's policy requires that each organization maintain independent, secure work environments. The leased space described in the original 2023 agreement does not include sufficient square footage to support separate office and break room space for both Delta and Unifi. As a result, Delta has requested additional exclusive use space to accommodate Unifi's operational staff. The Airport has identified suitable available space within the Airport's hold room area to satisfy Delta's request.
Analysis:	The Airport can meet Delta's request by leasing an additional 778 square feet of exclusive-use space within the hold room. The Airport is prepared to amend the existing lease to reflect this additional area and Delta's operational needs. The proposed lease amendment has been reviewed by Airport Legal Counsel, Robert Kerr.
Financial Impact:	The amended lease will generate additional annual revenue for the Airport based on the applicable per-square foot terminal rent rate (which adjusts annually with the rates and charges), multiplied by the additional 778 square feet being leased to the airline.
Alternatives:	N/A
Recommendation:	Approve the First Amendment to the Delta Air Lines Lease Agreement.
Funds are available in the following accounts:	551000000-3492301

REVIEWED AND
APPROVED BY:

N/A