



## **Administrative Services Committee Meeting**

Meeting Date:

2025 – Engineering Department Bid #24-181A, Motor Grader Lease

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**Department:** Central Services – Fleet Management

**Presenter:** Ron Lampkin; Interim Central Services Director

**Caption:** Motion to approve the lease of two Motor Graders from Yancey Brothers Company for the Engineering Department at a total cost of \$441,554.00 under a 48-month lease contract (Bid 24-181A)

**Background:** The current lease for assets #221002 and asset #221003 is set to expire, and replacement is necessary to meet ongoing operational needs. The Motor Graders are essential for maintenance of rural roads and are used extensively for various construction projects, making their continued availability critical to the department's functions.

Each unit costs \$220,777 with a monthly lease payment of \$4,599.52. The total cost for both units over the 48 – month contract period is \$441,554.

**Analysis:** The Procurement Department published a competitive bid using the Demand Star national electronic bid application for Motor Graders (Lease). The department provided justification supporting the recommendation to Yancey Brothers, which was reviewed and approved by Procurement with the following results:

Bid 24-181A Motor Grader Lease:

- Yancey Brothers of Augusta, GA: 2024 Caterpillar 140 – 48-month lease - \$220,777 per unit
- Central Atlanta Tractor Sales Inc.: 2024 Sany SMG200 – 48-month lease - \$215,716.32 per unit
- Dobbs Equipment Southeast: 2024 John Deere 670G – 48-month lease - \$252,118 per unit

The Engineering Department also provided the following justification for the award to Yancey:

- 1) Machine familiarity
- 2) Guarantee of factory -warranted parts and service directly from the manufacturer/dealer within 25 miles of Augusta.
- 3) Low vendor provided several unacceptable executions to the specifications.

**Financial Impact:** Funding is available in the following accounts:

- 101-04-1260/52-24219

**Alternatives:** (1) Approve (2) Do not approve

**Recommendation:** Motion to approve the lease of two Motor Graders from Yancey Brothers Company for the Engineering Department at a total cost of \$441,554.00 under a 48-month lease contract.

**Funds are available in the** 101-04-1260/52.24219  
**following accounts:**

**REVIEWED AND** N/A  
**APPROVED BY:**