



ENGINEERING DEPARTMENT

Hameed Malik, Ph. D., PE, Director
John Ussery, PE, Assistant Director Traffic

MEMORANDUM

TO: Mr. Andy Penick II, Procurement – Director

FROM: Hameed Malik, Ph. D, PE, Director- Engineering & Environmental Services

DATE: Augusta 13, 2025

SUBJECT: ITS Network Maintenance and Monitoring Services – RFQ #25-197

Mr. Penick, it is the recommendation of AED Traffic Engineering to award the Network Monitoring and Maintenance Services for the subject project to GTS Solutions in the amount of \$241,920.00.

Should you require additional information please contact John Ussery at (706) 821-1710 or jussery@augustaga.gov.

Thank you for your attention to this matter.

HM/SR

cc: John Ussery, PE, Assistant Director – AED, Traffic Engineering Division
File



Wednesday, August 13, 2025

City of Augusta Georgia
John Ussery
452 Walker Street
Augusta, GA 30901
JUssery@augustaga.gov

Dear John,

Attached you will find the pricing for the City of Augusta Comprehensive Remote Monitoring Proposal.

Included in the proposal is the following.

- Remote Network Monitoring for the entire ATMS traffic infrastructure and included services
- ISP connection necessary to provide network access to the internet and any annual subscriptions necessary for remote access.

Please review and provide feedback.

Regards,

Tom Booth

Tom Booth
Managing Consultant
GTS Solutions LLC - Columbia



City of Augusta ITS Network Maintenance and Monitoring Services - Traffic Engineering 2025
Renewal

Quote #Q001056 v1



Prepared For:

City of Augusta Georgia

John Ussery
452 Walker Street
Augusta, GA 30901

P:

E: JUssery@augustaga.gov

Prepared by:

GTS Solutions LLC - Columbia

Tom Booth
700 Gervais St.
Suite 250
Columbia, SC 29201

P: 803.466.5000

E: rbooth@gogtss.com

Date Issued:

08.13.2025

Expires:

09.11.2025

Annual Remote Monitoring

Description		Price	Qty	Ext. Price
REMOTE MONITORING				
RNMS-FW-FTD-CISCO	Comprehensive Remote Monitoring Cisco FTD Firewall, Advanced Malware Protection, DUO, Secure Endpoint, and Firepower Management Center	\$9,500.00	1	\$9,500.00
RNMS-CORESTACK-CISCO	Comprehensive Remote Monitoring Cisco Core Layer 3 Switch Stack, and Meraki Environment	\$6,500.00	1	\$6,500.00
RNMS-FIELD-IE3000-CISCO	Comprehensive Remote Monitoring Cisco IE3k and Intersection Devices. Monitoring Cisco IE3K and Intersection Devices including: <u>Devices Monitored (IP Only)</u> Multicast Video Managment Traffic Data 2070 controllers IP Cameras WBB Devices Cellular Devices Preemption devices <u>Monitoring Features</u> Automated network discovery Alerts & Notifications Performance Statistics Configuration Management NetFlow data and analytics Fast Remote Access User & Credential Management Two-Factor Authentication Map and Data exports	\$1,575.00	120	\$189,000.00



Annual Remote Monitoring

Description		Price	Qty	Ext. Price
RNMS-UCS Server Virtual Environment -CISCO	Comprehensive Remote Monitoring Cisco UCS Virtual Environment / Server/AD/Desktops	\$5,000.00	3	\$15,000.00
RNMS-ISP- Maintenance	Comprehensive Remote Monitoring ISP Connection	\$720.00	1	\$720.00
ISP-MAINT-1YR	ISP VPN Certificate Renewal and Domain	\$500.00	1	\$500.00
RNMS-FIELD- WOWZA- ENVCISCO	Comprehensive Remote Monitoring Wowza Environment/Sheriff Dept Streams/Masters Streaming	\$7,500.00	1	\$7,500.00
RNMS-CUDA- Maintenance	Comprehensive Remote Monitoring/Management/Support Barracuda 490 Server	\$1,100.00	12	\$13,200.00
GTSS OnDemand Access Services				



Annual Remote Monitoring

Description	Price	Qty	Ext. Price
SERV-SUP-ANNUAL GTSS OnDemand Access Services Prepayment of Annual Remote Monitoring includes (160) hours of Advanced Support Services, covering anything outside of normal maintenance and monitoring. <u>Advanced Support Services include:</u> - Remote Engineering Services - Note: All work will be done remotely unless onsite work is requested or GTSS deems it is necessary to come onsite. - Onsite Engineering Services - Note: Rate is inclusive of travel expenses, unless otherwise noted - Fiber Technician - Intelligent Transportation Technician Overages will be billed at a T&E rate up to a max \$195/hour. GTSS will allocate engineering time in thirty (30) minute increments. Additional retainers may be purchased at any time. Advanced Support Services hours will expire one (1) year from the purchase date. - Lifecycle Projects – Will be fixed fee and are not included in this services agreement unless specifically defined by a signed SOW. - Note: Work requests that require more comprehensive service delivery, will be delivered using GTSS's proven lifecycle project methodology. Lifecycle project engagements include formal planning and design review as well as ongoing project management oversight.	\$0.00	1	\$0.00
Subtotal:			\$241,920.00

Quote Summary	Amount
Annual Remote Monitoring	\$241,920.00
Total:	\$241,920.00

Any purchase order or contract as a result of this quotation is subject to GTS Solutions, Inc. Terms & Conditions. Purchase Orders resulting from this quotation can be sent to sales@gogtss.com or mail to GTS Solutions, Inc., P.O. Box 727, Chapin, SC 29036. This quotation contains Proprietary & Confidential information and remains the property of the GTS Solutions, Inc.



Acceptance

GTS Solutions LLC - Columbia

City of Augusta Georgia

Tom Booth

Tom Booth

Signature / Name

08/13/2025

Date

John Ussery

Signature / Name

Initials

Date