




UTILITIES DEPARTMENT

Wes Byne, P.E.
Director

TO: Darrell White
Interim Director, Procurement Department

THRU: Wes Byne, P.E. 
Director, Utilities Department

FROM: Steve Orton P.E.

CC:

DATE: 4/3/2025

SUBJECT: JUSTIFICATION FOR SOLE SOURCE

This is a sole source for Tencarva Machinery Company for a pump for raw water bay no 8. This is an identical vertical pump and right angle gear drive that we currently have installed in raw water bays 6 and 7. This will keep all 3 pumps identical and maintain standardization on parts and equipment. Tencarva is the authorized representative for Xylem and Gould pumps in Georgia, and is attested to in the attached letter from the manufacturer.

Thanks,



Wes Byne



Print Form

Sole Source Justification (Reference Article 6, Procurement Source Selection Methods and Contract Awards, § 1-10-56 SOLE SOURCE PROCUREMENT)

Vendor: Tencarva Machinery Company LLC E-Verify Number: 175592

Commodity: Pump and Right Angle Gear Box

Estimated annual expenditure for the above commodity or service: \$ 452,244.00

Initial all entries below that apply to the proposed purchase. Attach a memorandum containing complete justification and support documentation as directed in initialed entry. (More than one entry will apply to most sole source products/services requested).

- _____ 1. SOLE SOURCE REQUEST IS FOR THE ORIGINAL MANUFACTURER OR PROVIDER, THERE ARE NO REGIONAL DISTRIBUTORS. (Attach the manufacturer's written certification that no regional distributors exist. Item no. 4 also must be completed.)
- _____ 2. SOLE SOURCE REQUEST IS FOR ONLY THE AUGUSTA GEORGIA AREA DISTRIBUTOR OF THE ORIGINAL MANUFACTURER OR PROVIDER. (Attach the manufacturer's — not the distributor's — written certification that identifies all regional distributors. Item no. 4 also must be completed.)
- _____ 3. THE PARTS/EQUIPMENT ARE NOT INTERCHANGEABLE WITH SIMILAR PARTS OF ANOTHER MANUFACTURER. (Explain in separate memorandum.)
- _____ 4. THIS IS THE ONLY KNOWN ITEM OR SERVICE THAT WILL MEET THE SPECIALIZED NEEDS OF THIS DEPARTMENT OR PERFORM THE INTENDED FUNCTION. (Attach memorandum with details of specialized function or application.)
- X 5. THE PARTS/EQUIPMENT ARE REQUIRED FROM THIS SOURCE TO PERMIT STANDARDIZATION. (Attach memorandum describing basis for standardization request.)
- _____ 6. NONE OF THE ABOVE APPLY. A DETAILED EXPLANATION AND JUSTIFICATION FOR THIS SOLE SOURCE REQUEST IS CONTAINED IN ATTACHED MEMORANDUM.

The undersigned requests that competitive procurement be waived and that the vendor identified as the supplier of the service or material described in this sole source justification be authorized as a sole source for the service or material.

Name: Stephen Orton Department: 4416 Date: 4/3/2025

Department Head Signature: Frank W Byne Date: 8Apr25

Approval Authority: _____ Date: _____

Administrator Approval: (required – not required) _____ Date: _____

COMMENTS:



Sales Quotation

Quotation Number: T155007	Quotation Date: 02/21/2025	Sales Engineer: BRETT SMOAK
Revision No: 3	Date Printed: 04/03/2025	Phone: (C) 706-466-2930
Customer Number: 105701		BSMOAK@TENCARVA.COM
Customer RFQ Xylem Turbine Pump	Order Contact: BRETT SMOAK	Branch: GA SAVANNAH

Document Address:
AUGUSTA-RICHMOND CTY, GEORGIA
ACCOUNTING DEPARTMENT
535 TELFAIR STREET, SUITE 800
AUGUSTA GA 30901-2379

Delivery Address:
AUGUSTA-RICHMOND COUNTY GA
2835 CENTRAL AVENUE
AUGUSTA GA 30909

Payment Terms: Net 30	Customer Contact:
Terms of Delivery: FOB SHIPPING POINT PREPAID AND ADD	Customer Phone:
Ship Via: UPS GROUND	Customer Email:

THE PRICES SET FORTH IN THIS QUOTE ARE BASED ON THE TARIFF RATES, DUTIES, GOVERNMENT CHARGES, AND TRADE REGULATIONS IN EFFECT AS OF THE DATE OF THE QUOTE. IF, AFTER THE QUOTE DATE, ANY NEW TARIFFS, DUTIES, TAXES, OR SIMILAR CHARGES ARE IMPOSED, OR ANY EXISTING TARIFFS, DUTIES, OR CHARGES ARE INCREASED OR MODIFIED BY ANY GOVERNMENT OR REGULATORY AUTHORITY (COLLECTIVELY, "TARIFF CHANGES"), AND SUCH TARIFF CHANGES RESULT IN AN INCREASE IN THE COST OF GOODS, WE RESERVE THE RIGHT TO ADJUST THE PRICING OF THE AFFECTED GOODS TO REFLECT THE INCREASED COSTS.

QUOTE VALID FOR 20 DAYS

Pos	Part No / Description	QTY	Unit	Sell Price	Ext. Sell Price
1	XYLEM PUMP . DUPLICATE OF CO 544394 VIT - SHORT SET LINESHAFT TURBINE PUMPS WET PIT/OPEN SUMP LINESHAFT MODEL VIT-FFFM 26GHC, 5 STAGES RATED FOR 14,000 GPM AT 400' OPERATING AT 1180 RPM, RIGHT ANGLE GEARBOX WITH 3:2 RATIO, PERFORMANCE TESTING, **LABORATORY PERFORMANCE, 2000.0 HP, 26 IN BOWL**, ENGINE BY CUSTOMER (SEE DATA SHEET FOR COMPLETE SPECIFICATION).	1	EA	452,244.00	452,244.00

PLEASE READ THE FOLLOWING:

DUE TO RECENT VOLATILE PRICING FROM OUR SUPPLIERS, XYLEM RESERVES THE RIGHT TO CHANGE PRICES UP TO SUBMITTAL APPROVAL AND RELEASE TO FABRICATION. WE WILL ATTEMPT TO HONOR PRICING FOR 30 DAYS FROM THE QUOTE DATE, BUT QUANTITIES ARE NOT GUARANTEED AND SHOULD BE VERIFIED BEFORE PLACING AN ORDER.

FOR ENGINEERING SUBMITTAL DOCUMENTS NOT REVIEWED AND APPROVED WITHIN 30 DAYS OF ISSUANCE, XYLEM RESERVES THE RIGHTS TO REVISE AND UPDATE PROJECT PRICING. DELAYS IN APPROVAL MAY RESULT IN PRICE ADJUSTMENTS DUE TO CHANGES IN MATERIAL COSTS, LABOR RATES, OR OTHER RELEVANT FACTORS.

ADDITIONALLY, THE PRICES QUOTED HEREIN ARE BASED ON THE CURRENT TARIFF RATES, DUTIES, GOVERNMENT CHARGES, AND TRADE REGULATIONS AS OF THE DATE OF THIS QUOTE. IF ANY NEW TARIFFS, DUTIES, TAXES, OR SIMILAR CHARGES ARE IMPOSED, OR ANY EXISTING TARIFFS, DUTIES, OR CHARGES ARE INCREASED OR MODIFIED BY ANY GOVERNMENT OR REGULATORY AUTHORITY (COLLECTIVELY, "TARIFF CHANGES"), AND SUCH TARIFF CHANGES RESULT IN AN INCREASE IN THE COST OF GOODS, XYLEM RESERVES THE RIGHTS TO ADJUST THE PRICING OF THE AFFECTED GOODS TO REFLECT THE INCREASED COSTS. XYLEM IS NOT OBLIGATED TO DELIVER THE GOODS AND/OR SERVICES UNTIL AN AGREEMENT ON THE NEW PRICE HAS BEEN REACHED.

MACON ADDRESS:
TENCARVA MACHINERY COMPANY
110 GATEWAY DR
MACON, GA 31210
PHONE (478)471-7867
FAX (478)471-9725
CREDIT@TENCARVA.COM

REMIT TO BY MAIL/ONLINE:
TENCARVA MACHINERY
PO BOX 409897
ATLANTA, GA 30384

WWW.TENCARVA.COM

REMIT BY ACH:
RECEIVING BANK: BANK OF AMERICA, N.A.
ABA/ROUTING #: 053000196
ACCOUNT #: 000021-208-186

EMAIL FOR REMITTANCE: PAYMENTS@TENCARVA.COM



Sales Quotation

Quotation Number: T155007	Quotation Date: 02/21/2025	Sales Engineer: BRETT SMOAK
Revision No: 3	Date Printed: 04/03/2025	Phone: (C) 706-466-2930
Customer Number: 105701		BSMOAK@TENCARVA.COM
Customer RFQ Xylem Turbine Pump	Order Contact: BRETT SMOAK	Branch: GA SAVANNAH

Pos	Part No / Description	QTY	Unit	Sell Price	Ext. Sell Price
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LEAD-TIME: 4-5 WEEKS FOR ORDER ENTRY/APPROVAL DRAWINGS + 22-24 WEEKS FOR MANUFACTURING + TRANSIT TO JOB SITE

LEAD TIME ESTIMATES ARE SPECIAL, OVERRIDDEN FROM STANDARD AND HAVE NOT BEEN SET BY XOL (NOTED BY **). THESE SPECIAL LEAD TIMES MUST BE VALIDATED BY THE FACTORY. ORDER PROCESSING LEAD TIME IS MANDATORY FOR ALL ORDERS AND INCLUDES REQUIRED REVIEW AND DOCUMENTATION PROCEDURES PRIOR TO FULL PRODUCTION.

ANY SUBMITTAL WORK IS ALSO INCLUDED IN THIS LEAD TIME AS REQUIRED. TOTAL LEAD TIME INCLUDES BOTH COMPONENTS AND DOES NOT INCLUDE.

ANY TIME FOR APPROVALS, HOLDS, OR TRANSIT. CONFIRMATION OF LEAD TIME AND SHIPMENT SCHEDULE WILL OCCUR AFTER RECEIPT OF PURCHASE ORDER.

Sub Total: 452,244.00

Gross Total: 452,244.00

MACON ADDRESS:
TENCARVA MACHINERY COMPANY
110 GATEWAY DR
MACON, GA 31210
PHONE (478)471-7867
FAX (478)471-9725
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Customer RFQ Xylem Turbine Pump	Order Contact: BRETT SMOAK	Branch: GA SAVANNAH

Terms and Conditions

Tencarva Machinery Company ("Tencarva") agrees to contract with Buyer for the sale of the equipment described herein (the "Products") and services to be performed by Tencarva in connection with the Products (the "Services") only if Buyer's acceptance of Tencarva's offer to sell contains all of the terms set forth herein. Tencarva hereby objects to any additional terms. Any confirmatory action by the Buyer or acceptance of the Products or Services shall constitute assent to these terms and any additional terms set forth therein shall not be effective or binding.

1. The Services are warranted to be performed in a workmanlike manner. The determination of compliance with this warranty will be based on testing under controlled conditions with calibrated instruments in accordance with the standards of the Hydraulic Institute or other nationally recognized accreditation standards. If any nonconformity with this warranty appears within 45 days after the Services are performed, the exclusive obligation of Tencarva shall be to re-perform the nonconforming Services in a conforming manner. Such a correction of nonconformities shall be Buyer's exclusive remedy with respect to the Services delivered or performed by Tencarva. Tencarva's liability on any claim shall in no case exceed the purchase price allocable to the Services which gives rise to the claim.

2. To the extent assignable, Tencarva shall assign to Buyer, without recourse to Tencarva, all warranties of the manufacturer of the Products made with respect to the Products. Tencarva makes NO IMPLIED WARRANTIES OF ANY TYPE, WHETHER OF MERCHANTABILITY, OR FITNESS FOR A PARTICULAR PURPOSE with respect to the Products or Services, and no warranties or guaranties, express or implied, are made by Tencarva except as specifically provided herein.

3. IN NO EVENT SHALL TENCARVA BE LIABLE FOR INCIDENTAL, CONSEQUENTIAL OR SPECIAL DAMAGES, INCLUDING, BUT NOT LIMITED TO, LOST PROFITS AND ATTORNEY'S FEES, WITH RESPECT TO THE PRODUCTS OR SERVICES OR OTHERWISE. Tencarva shall have no liability with respect to any installation adjustments, repairs or other work done upon or in connection with the Products by Buyer or others. Any cause of action against Tencarva arising out of or relating to the Products or the Services shall expire unless brought within one year of time of accrual thereof.

4. Once placed, orders for the Products or Services by Buyer may be canceled only with Tencarva's approval upon payment by Buyer for work performed and/or expenses incurred by Tencarva to the date of cancellation. Buyer shall pay Tencarva for interest on any amount not paid when due at a rate of one and one half percent (1 1/2%) per month, or the maximum rate permitted by law, whichever is less, together with all costs of collection. All prices for Products and Services are exclusive of all taxes. Wherever applicable, any tax or taxes will be added to the invoice as a separate charge to be paid by Buyer.

5. To the extent that Products or any portion thereof are supplied according to Buyer's design or instructions, are modified by Buyer, are combined by Buyer with equipment or things not furnished hereunder, or are used by Buyer to perform a process or produce a product, and by reason of said design, instructions, modification, combination, performance or production, a suit or proceeding is brought against Tencarva, Buyer shall defend, indemnify, release and hold harmless Tencarva, its directors, officers, employees, agents, representatives, successors and assigns against any and all liability, suits, actions, or proceedings, at law or in equity, and from any and all claims, demands, losses, judgments, penalties, damages, costs and expenses arising therefrom and in connection therewith, including, without limitation, patent infringement claims.

6. Buyer shall supply to Tencarva, in a timely fashion, all required technical information, including drawing approval and all required documentation. Tencarva shall not be liable for loss, damage, delay, and/or late delivery due to causes beyond its reasonable control, including, without limitation, late delivery by the manufacturer of the Products, fire, strike or concerted action of workmen, act or omission of any governmental authority, or delays in transportation. In the event of delay due to any such cause, the date of delivery will be postponed by such length of time as may be reasonably necessary to compensate for the delay.

April 1, 2025

Subject: 2025 Municipal Market Representation - State of Georgia

To Whom It May Concern,

This letter serves as official notice that Tencarva Machinery Company, located at 5320 Lake Pointe Center Dr in Cumming, GA, is the Municipal Representative and Repair/Service Facility for Xylem Inc. / Goulds Water Technology Brand, as manufactured by Xylem Texas Turbine Operations (TTO) in Lubbock, TX.

This representation is for the Municipal Utility Market in the State of Georgia.

Sincerely,



Brian Stengle
Market Development Manager
Xylem Inc. - Applied Water Systems

AUGUSTA UTILITIES DEPARTMENT IN-HOUSE REQUISITION

CHECK ALL THAT APPLY:

REQUISITION #

DATE: 4/3/2025

DIVISION Raw Water Pumping Station

FUND #: 516043410 5425110

- | | | | | | |
|---|------------------------------------|--------------------------------------|---|------------------------------------|---|
| <input checked="" type="checkbox"/> WATER | <input type="checkbox"/> EQUIPMENT | <input type="checkbox"/> CHEMICAL | <input type="checkbox"/> LAB | <input type="checkbox"/> IT | <input type="checkbox"/> ROUTINE |
| <input type="checkbox"/> SEWER | <input type="checkbox"/> TOOLS | <input type="checkbox"/> GASES | <input type="checkbox"/> UNIFORM | <input type="checkbox"/> SCADA | <input type="checkbox"/> EMERGENCY |
| <input type="checkbox"/> SUPPLIES | <input type="checkbox"/> SAFETY | <input type="checkbox"/> REPAIR | <input type="checkbox"/> LIFT STATION | <input type="checkbox"/> INVENTORY | <input checked="" type="checkbox"/> SOLE SOURCE |
| <input checked="" type="checkbox"/> SERVICE | <input type="checkbox"/> OFFICE | <input type="checkbox"/> MAINTENANCE | <input checked="" type="checkbox"/> OTHER | <input type="checkbox"/> BID ITEM | <input type="checkbox"/> PREFER ITEM |

SHIP TO: J/L 82500030-5425110
2822 Central ave. Augusta, Ga 30909

VENDOR: ADDRESS: PHONE #: QUOTED BY:	TENCARVA MACHINERY COMPANY							
	110 GATEWAY DR MACON, GA 31210							
	(478)471-7867							
	Brett Smoak							
ITEM #	ITEM DESCRIPTION	QUANTITY	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	Xylem Vertical Turbine	1	452,244.00	452,244.00		0.00		0.00
2.	Pump			0.00		0.00		0.00
3.	with			0.00		0.00		0.00
4.	3:2 right angle gear box			0.00		0.00		0.00
5.				0.00		0.00		0.00
6.				0.00		0.00		0.00
7.				0.00		0.00		0.00
8.				0.00		0.00		0.00
9.				0.00		0.00		0.00
10.				0.00		0.00		0.00
11.				0.00		0.00		0.00
12.				0.00		0.00		0.00
13.				0.00		0.00		0.00
14.				0.00		0.00		0.00
SHIPPING CHARGES		1		0.00		0.00		0.00
TOTAL				452,244.00		0.00		0.00

JUSTIFICATION AND EXPLANATION FOR PURCHASE:

#8 new pump for number 8 Raw water pump

REQUESTED BY: *Steve Orton*

APPROVED BY: *Bobby Robinson*

Frank W Byne