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July 6, 2026

Mr. Herbert L. Judon, Jr. A.A.E., IAP
Executive Director
Augusta Regional Airport
1501 Aviation Way
Augusta, Georgia 30906

Subject: Aircraft Rescue & Fire Fighting (ARFF) Vehicle/Apparatus Procurement – Recommendation of Award

Dear Mr. Judon:

The Augusta Procurement Department has publicly Bid the Specifications for the Purchase of a new ARFF Vehicle/Apparatus (IFB #26-268) which includes but is not limited to the procurement and ordering of a new Class 5 ARFF Apparatus.

Mead and Hunt, Inc. has reviewed the response to the advertisement for bids (IFB #26-268) for the Project. Bids were opened and read publicly on June 15, 2026, at 11:00 am, local time at the Augusta Procurement Department. Bids were received from Oshkosh Airport Products and Rosenbauer Minnesota, LLC.

Based on Mead & Hunt's review, we recommend awarding the contract to Oshkosh Airport Products in the amount of \$1,095,344.00 (See attached Bid Tabulation). After reviewing and evaluating the prices associated with the various options, the costs associated seem to fall within the current market averages seen across the region and country in similar projects. Based upon our review and the City's Procurement Department's review, we believe Oshkosh has submitted a responsive bid and is a responsible, experienced ARFF vehicle manufacturer.

Should you have any questions, please feel free to contact us.

Sincerely,

MEAD & HUNT, INC.

A handwritten signature in black ink, appearing to read 'Edwin J. Scott, Jr.'.

Edwin J Scott, Jr., P.E.
Project Manager

cc:

Nancy Williams, City of Augusta Procurement
Tywana Scott, City of Augusta Procurement
Elizabeth Giles, Augusta Regional Airport
Lauren Smith, Augusta Regional Airport
Herbert Judon, Augusta Regional Airport
Richard Beal, Augusta Regional Airport