



Administrative Services Committee Meeting

Meeting Date:

2026 – UTIL-FG – Mini Compact Excavator – Bid #25-249

Department:	Central Services – Fleet Management
Presenter:	Horace Green; Central Services Director
Caption:	Motion to approve the purchase of an additional mini compact excavator, at a total cost of \$88,752 from Yancey Brothers of Augusta, GA for the Utilities Department Fort Gordon division. (ITB #25 -249). Commission already approved the purchase of one excavator for Utilities on 2/17/26 utilizing the same bid.
Background:	<p>The Augusta Utilities Fort Gordon division is requesting the purchase of a mini compact excavator to maintain operational efficiency, safety and project timeliness. The existing excavator is used heavily in multiple projects which may lead to delays, increased overtime or compromised safety standards. The additional excavator will allow crews to work simultaneously at different sites and accelerate project completion.</p> <p>Bid 25-249, Mini Compact Excavator, received nine responses from vendors. After consultation with the Utilities department, the bid was awarded to Yancy Brothers of Augusta, GA in the amount of \$88,752. The CAT 306 allows 25 more horsepower than the department's current machine. The digging depth can reach up to 13.5feet. The hydraulic flow is 9 more gallons than the Kubota KX057-5R3AP. This will enable the department to reach further down slopes, handle heavier trees and debris.</p> <p>The lowest bidder at \$80,000 is WESPro JCB offering a JCB 55Z with listed exceptions to the requested bid specifications. This vendor does not have a service center within 25 miles of Augusta, GA which can cause significant downtime due to the time to haul the machine to a authorized JCB shop for warranty repairs.</p> <p>The second lowest bidder at \$83,400 is J and B Tractor Co., Inc. offering a Kubota KX057-5R3AP. The Kubota model offers 12 more horsepower than the current asset Utilities department has and will allow a 12.9 foot digging depth. However, the hydraulic flow is 14.8gallons which will not be sufficient for the mulching head attachment being requested on a separate bid.</p>
Analysis:	The Procurement Department published a competitive bid using the Demand Star application for a Mini Compact Excavator. Invitations to bid were sent to 15 vendors with 9 compliant bids received. Yancey Brothers of Augusta, Georgia offer meets all the requirements of the specifications.
Financial Impact:	<ul style="list-style-type: none">• Utilities – 506-04-3430/54-22510

Alternatives: (1) Approve (2) Do not approve

Recommendation: Motion to approve the purchase of one mini compact excavator, at a total cost of \$88,752 from Yancey Brothers of Augusta, GA for the Utilities Department Fort Gordon division.

Funds are available in the following accounts:

- Utilities - 506-04-3430/54-22510

REVIEWED AND APPROVED BY: N/A