

PROCUREMENT DEPARTMENT



Andy Penick, CPSM, GCPM, GCPA, MBA
Director of Procurement

LETTER OF INTENT TO PURCHASE VEHICLES FROM AKINS FORD DODGE

This letter of intent dated **September 22, 2025**, is to inform you that the Central Services Department – Fleet Management Division has concluded that we intend to purchase: **four (4) 2026 Dodge Durango Pursuit V8's with cage and one (1) Dodge Durango Pursuit V8 without cage** for the below listed Department(s), utilizing:

Statewide Contract Number: SWC 99999-001-SPD0000183-003
Vehicles: Four (4) 2026 Dodge Durango Pursuit V8's with cage and one (1) Dodge Durango Pursuit V8 without cage
Contract: Effective Date: January 2, 2022 – Expiration Date: January 3, 2026

The specific specifications and pricing information for this purchase are attached.

1. **Buyer:** Augusta, Georgia – Central Services Department: Fleet Management Division
2. **Seller:** Akins Ford Dodge Attn: Jessica Farriba
220 W. May Street Winder, GA 30680
3. **Vehicles Total Purchase Price:** \$266,552.70
4. **Source:** Georgia Statewide Contract Number: SWC 99999-001-SPD0000183-003

Vehicles to be purchased and Department(s) to receive vehicles:

# of Vehicles	Department	Division	Price
Four (4)	Augusta-Richmond County Marshals Office		\$215,446.16
One (1)	Augusta-Richmond County Marshals Office		\$51,106.54

A purchase order will be provided upon the approval of the Augusta, Georgia Commission.

Sincerely,

Andy Penick, CPSM, GCPM, GCPA, MBA

Attachments: Vehicle Purchase Price /Specifications/Quotes



Central Services Department

Ron Lampkin, Interim Director
LaQuona Porter, Fleet Manager

Fleet Management
1568-C Broad Street
Augusta GA 30904
Phone: (706) 821-2892

MEMORANDUM

TO: Andy Penick, Director, Procurement Director
FROM: ~~Ron Lampkin, Interim Director, Central Services Director~~
DATE: August 27, 2025
SUBJECT: Request to Utilize State Contract #SWC 99999-001-SPD0000183 – 2026 Dodge Durango Pursuit

Central Services-Fleet Management request to utilize state contract #SWC 99999-001-SPD0000183 (2026 Dodge Durango Pursuit) and a "Letter of Intent" (LOI) to purchase five vehicles for the Augusta Richmond County Marshals Office.

The state contract holder, Akins Ford Dodge, informed Fleet Management that the Dodge manufacture pricing for 2026 Dodge Durango Pursuits is currently open and to place orders as soon as possible to ensure we meet the state pricing deadline. The vendor requested a LOI to potentially hold our orders until the Augusta Commission has approved the purchases. Once approved, Fleet Management will acquire the purchase order and submit to the vendor for securing the asset purchases.

Augusta Richmond County Marshals Office is requesting five Dodge Durango Pursuits utilizing SPLOST 8 Public Safety vehicles allocation. Central Services-Fleet Management has consulted with the department to ensure the vehicle specifications meet their operation needs. An email request for outfitting quotes was sent to two local vendors and the lowest compliant vendor is West Warning Equipment Sales & Service, LLC.

- 2026 Dodge Durango Pursuit V8 with cage - \$53,861.54/each = \$215,446.16
- 2026 Dodge Durango Pursuit V8 without cage - \$51,106.54

Please approve the use of the state contract and LOI in total amount of \$266,552.70 to Akins Ford Dodge. Thank you for your assistance. Please contact Fleet Management with any questions or concerns.

LP/kb

ESTIMATE

Blue Badger Upfitters LLC
4107 Colben Blvd
Evans, GA 30809-6102

julie@bluebadgerupfitters.com
+1 (706) 524-0996



Bill to
Richmond County Fleet
1568 Broad St. Bldg. C
Augusta, Georgia 30901

Ship to
Richmond County Fleet
1568 Broad St. Bldg. C
Augusta, Georgia 30901

Estimate details

Estimate no.: 1110
Estimate date: 08/21/2025
Expiration date: 09/22/2025

#	Product or service	Description	Qty	Rate	Amount
1.		2026 Dodge Durango Pursuit-Admin Package Marshal			
2.	Vehicle Parts	SIFMJS-DUR16-P3 B/W STOCKED	1	\$902.36	\$902.36
3.	Vehicle Parts	SIFMJH-DUR18-P3 STOCKED	1	\$902.36	\$902.36
4.	Vehicle Parts	GAM-7170-0884-04 KIT, 2021+ DODGE DURANGO STANDARD CONSOLE W/ CUP HOLDER, ARMREST, AND LSA W/ SHORT CLEVIS	1	\$855.50	\$855.50
5.	Vehicle Parts	PF200H KIT W/ SPEAKER	1	\$1,284.12	\$1,284.12
6.	Vehicle Parts	ES100C SPKR, EMERG, 100W PLASTIC	2	\$0.00	\$0.00
7.	Vehicle Parts	ESB-U KIT, ES100 UNIVERSAL BRACKET	2	\$0.00	\$0.00
8.	Vehicle Parts	ES100C	1	\$42.90	\$42.90
9.	Vehicle Parts	PF200H PATHFINDER, 100/200W, HANDHELP	1	\$0.00	\$0.00
10.					

	Vehicle Parts	FED-416309 RBW FLSH MNT LIGHTHEAD, R/B/W	4	\$81.56	\$326.24
11.	Vehicle Parts	FED-MPS63U-RBW TRI-COLOR, 18-LED, R/B/W	2	\$117.00	\$234.00
12.	Vehicle Parts	14.0553 12V TRIPLET OUTLET	1	\$63.24	\$63.24
13.	Vehicle Parts	OBD CABLE 25-DGCAN 25 FT	1	\$125.65	\$125.65
14.	Vehicle Parts	PFSPLTR-4 4-WAT CAT 5 SPLITTER	1	\$40.38	\$40.38
15.	Sublet	TINT	1	\$200.00	\$200.00
16.	Vehicle Parts	B500T 5LB FORE EXTINGUISHER W/ BRACKET	1	\$98.45	\$98.45
17.	Parts Shipping	SHIPPING	1	\$55.00	\$55.00
18.	Labor	LABOR	20	\$120.00	\$2,400.00
19.	Dont Use	Cage and Labor (see Estimate 1115) \$4029.68 Brings both totals to \$11,559.80	1		\$0.00
20.		Terms: All equipment will be invoiced at the time it is delivered, and will be the property of the customer. Equipment will be kept in safe storage and insured at no cost to the customer until such time that the equipment is installed and delivered with the vehicle, or until customer claims the equipment. Guaranteed installation within 30 days of equipment delivery.			

Total

\$7,530.20

Expiry
date

09/22/2025

Accepted date

Accepted by

ESTIMATE

Blue Badger Upfitters LLC
4107 Colben Blvd
Evans, GA 30809-6102

julie@bluebadgerupfitters.com
+1 (706) 524-0996



Bill to

Richmond County Fleet
1568 Broad St. Bldg. C
Augusta, Georgia 30901

Ship to

Richmond County Fleet
1568 Broad St. Bldg. C
Augusta, Georgia 30901

Estimate details

Estimate no.: 1115
Estimate date: 08/22/2025
Expiration date: 09/22/2025

#	Product or service	Description	Qty	Rate	Amount
1.		Durango 2020 Cage Marshal			
2.	Vehicle Parts	PGP-PSSP6704D18A CENTER SLIDING POLY WINDOW	1	\$962.29	\$962.29
3.	Vehicle Parts	PGP-S6702D180SB STANDARD TRANSPORT SEAT W/ 1/4" POLY WINDOW CARGO BARRIER AN D OUTBOARD SEAT BELTS	1	\$1,853.90	\$1,853.90
4.	Vehicle Parts	PGP-WBP67NPD18 PAIR, PLY WINDOW BARS (FOR USE WITH OEM DOOR PANELS ONLY)	1	\$272.58	\$272.58
5.	Vehicle Parts	PGP-GVPMS-H VERTICAL PARTITION MOUNT SINGLE WEAPON TRI-LOCK GUN RACK W/ HANDCUFF KEY	1	\$460.91	\$460.91
6.	Labor	LABOR	4	\$120.00	\$480.00
7.		Terms: All equipment will be invoiced at the time it is delivered, and will be the property of the customer. Equipment will be kept in safe storage and insured at no cost to the customer until such time that the equipment is installed and delivered with the vehicle, or until customer claims the equipment.			

Guaranteed installation within 30 days of equipment delivery.

Total **\$4,029.68**

Expiry date 09/22/2025

Accepted date

Accepted by

PURCHASE ORDER #

CONTACT: JESSICA FARRIBA JFARRIBA@AKINSONLINE.COM (770) 868-5221

JCAVENDER@AKINSONLINE.COM

2026 DODGE DURANGO PURSUIT ALL-WHEEL DRIVE SWC # 99999-001-SPD0000183

145 TOP SPEED (V8 ONLY);Black Vinyl Floor;Apple Car Play;Automatic Headlamps;Daytime Running Lights;10.1 INCH SCREEN

[illegible]

PAINT COLORS				
		NO CHARGE PAINTS	Special Paints (A) Add'l \$590.05	
	PW7	BRIGHT WHITE CLEAR COAT		
1	PXJ	BLACK CLEAR COAT	MICHIGAN STATE POLICE BLUE	P79
		Special Paints (B) Add'l \$380.56		
	PAS	VAPOR GREY		
	PRV	OCTANE RED PEARL COAT		
	PDN	DESTROYER GREY CLEAR COAT		

Base Vehicle	\$43,994.00
Total Vehicle Options A	\$1,216.54
Total Vehicle Options B	\$5,746.00
Special Paint (A)	\$0.00
Special Paint (B)	\$0.00
Delivery Zone	\$150.00
Total	\$51,106.54

Agency _____
Agency Contact _____
Phone # _____
Address _____

PURCHASE ORDER #

WEST WARNING EQUIPMENT SALES & SERVICE, LLC

115 SAND BAR FERRY ROAD
AUGUSTA, GA 30901

Phone # 706-855-6916

E-mail
laurawest1@comcast.net

QUOTE

Date	Quote #
8/19/2025	8493

Name / Address
FIRSTVEHICLE-TRANSDEV US ATTN: ACCOUNTS PAYABLE 720 E. BUTTERFIELD RD STE 300 LOMBARD IL 60148

Qty	Item	Description	Rate	Total
		2025 DODGE DURANGO PURSUIT PACKAGE		
		ADMIN PACKAGE		
1	Misc	FRONT INTERIOR WINDSHIELD LIGHTS-BLUE/WHITE	1,125.00	1,125.00
1	Misc	REAR INTERIOR DECK LIGHTS-BLUE	669.00	669.00
1	Misc	2 LIGHTS FOR FRONT GRILL-BLUE/WHITE	570.00	570.00
1	Misc	4 SIDE MARKER LIGHTS-BLUE/WHITE	606.00	606.00
1	Misc	AFTERMARKET CONSOLE	698.00	698.00
1	Misc	200 WATT SIREN/CONTROLLER	950.00	950.00
1	Misc	QTY 2 -100 WATT SPEAKER	690.00	690.00
1	Misc	TRIPLE OUTLET	69.00	69.00
1	Misc	5LB FIRE EXT WITH VEHICLE BRACKET	69.00	69.00
1	Misc	WINDOW TINT-ALL WINDOWS WITH 6" TINT STRIP	300.00	300.00
1	LABOR	NC LABOR & CONNECT FACTORY WIG WAG FUNCTION	0.00	0.00
1	Misc	SPACE CREATOR FRONT CAGE FOR 2020 DURANGO	1,605.00	1,605.00
		SOME ITEMS LISTED ARE STOCKED BUT THERE ARE A COUPLE THAT WILL NEED TO BE ORDERED		
		LEAD TIME IS ROUGHLY 4 WEEKS		
		ONCE ITEMS ARE IN HOUSE WE CAN GET VEHICLE PICKED UP WITHIN TWO WEEKS		
		THIS COULD BE SOONER BUT JUST DEPEND ON WORK LOAD AND IF VEHICLE CAN BE HOUSED INSIDE		
This Quote is an offer by West Warning Equipment to purchase Goods and/or provide Services (as applicable) to the recipient of this quote in accordance with the specifications stated herein. This Quote is not binding or accepted until the recipient supplies West Warning Equipment with a purchase order for the quoted goods and/or services. Commencement of purchasing goods and/or providing services will occur once both parties agree upon a date. Quoted Prices are good for 30 days			Sales Tax (8.5%)	\$0.00
			Total	\$7,351.00

WEST WARNING EQUIPMENT SALES & SERVICE, LLC

115 SAND BAR FERRY ROAD
AUGUSTA, GA 30901

Phone # 706-855-6916

E-mail
laurawest1@comcast.net

QUOTE

Date	Quote #
8/19/2025	8494

Name / Address
FIRSTVEHICLE-TRANSDEV US ATTN: ACCOUNTS PAYABLE 720 E. BUTTERFIELD RD STE 300 LOMBARD IL 60148

Qty	Item	Description	Rate	Total
1	Misc	2020 DODGE DURANGO -MARSHAL DEPT REAR CARGO BARRIER (EXPANDED METAL) W/ INSTALL	1,150.00	1,150.00
This Quote is an offer by West Warning Equipment to purchase Goods and/or provide Services (as applicable) to the recipient of this quote in accordance with the specifications stated herein. This Quote is not binding or accepted until the recipient supplies West Warning Equipment with a purchase order for the quoted goods and/or services. Commencement of purchasing goods and/or providing services will occur once both parties agree upon a date. Quoted Prices are good for 30 days.			Sales Tax (8.5%)	\$0.00
			Total	\$1,150.00

WEST WARNING EQUIPMENT SALES & SERVICE, LLC

115 SAND BAR FERRY ROAD
AUGUSTA, GA 30901

Phone # 706-855-6916

E-mail
laurawest1@comcast.net

QUOTE

Date	Quote #
8/19/2025	8493

Name / Address
FIRSTVEHICLE-TRANSDEV US ATTN: ACCOUNTS PAYABLE 720 E. BUTTERFIELD RD STE 300 LOMBARD IL 60148

Qty	Item	Description	Rate	Total
		2025 DODGE DURANGO PURSUIT PACKAGE		
		ADMIN PACKAGE		
1	Misc	FRONT INTERIOR WINDSHIELD LIGHTS-BLUE/WHITE	1,125.00	1,125.00
1	Misc	REAR INTERIOR DECK LIGHTS-BLUE	669.00	669.00
1	Misc	2 LIGHTS FOR FRONT GRILL-BLUE/WHITE	570.00	570.00
1	Misc	4 SIDE MARKER LIGHTS-BLUE/WHITE	606.00	606.00
1	Misc	AFTERMARKET CONSOLE	698.00	698.00
1	Misc	200 WATT SIREN/CONTROLLER	950.00	950.00
1	Misc	QTY 2 -100 WATT SPEAKER	690.00	690.00
1	Misc	TRIPLE OUTLET	69.00	69.00
1	Misc	5LB FIRE EXT WITH VEHICLE BRACKET	69.00	69.00
1	Misc	WINDOW TINT-ALL WINDOWS WITH 6" TINT STRIP	300.00	300.00
1	LABOR	NC LABOR & CONNECT FACTORY WIG WAG FUNCTION	0.00	0.00
		SPACE CREATOR FRONT CASE FOR 2025 DODGE DURANGO	1,680.00	1,680.00
		SOME ITEMS LISTED ARE STOCKED BUT THERE ARE A COUPLE THAT WILL NEED TO BE ORDERED LEAD TIME IS ROUGHLY 4 WEEKS ONCE ITEMS ARE IN HOUSE WE CAN GET VEHICLE PICKED UP WITHIN TWO WEEKS THIS COULD BE SOONER BUT JUST DEPEND ON WORK LOAD AND IF VEHICLE CAN BE HOUSED INSIDE		
This Quote is an offer by West Warning Equipment to purchase Goods and/or provide Services (as applicable) to the recipient of this quote in accordance with the specifications stated herein. This Quote is not binding or accepted until the recipient supplies West Warning Equipment with a purchase order for the quoted goods and/or services. Commencement of purchasing goods and/or providing services will occur once both parties agree upon a date. Quoted Prices are good for 30 days.			Sales Tax (8.5%)	\$0.00
			Total	\$5,746.00 \$2,361.00