



Commission Meeting

February 21, 2023

Not-To-Exceed Purchase Order in the amount of \$3,000,000.00 with JBT Aero Tech Corporation (JBT)

Department: Augusta Regional Airport

Presenter: Herbert Judon

Caption: Motion to Approve a Not-To-Exceed Purchase Order in the amount of \$3,000,000.00 with JBT Aero Tech Corporation (JBT) for the purchase of two (2) Passenger Boarding Bridges. Approved by Augusta Aviation Commission on May 26, 2022.

Background: The Augusta Regional Airport is currently embarking upon a terminal rehabilitation (expansion) that will add approximately 1,800 square feet to the terminal boarding area and more importantly reconfigure gates 3 and 4 to allow acceptance of passenger boarding bridges. The Airport has a total of six (6) aircraft boarding gates. Of the six (6) gates, the Airport currently has two (2) operational passenger boarding bridges (purchased in 2019) installed at gates 1 and 5.

When the current terminal building was built in 2011, gates 3 and 4 were designed for propeller-driven aircraft which could not use boarding bridges and required passengers to walk out of the terminal building and access the aircraft on the tarmac via towed stairs or extended aircraft stairs. That made sense at the time. However, these propeller-driven aircraft are now obsolete and no longer in the fleet of US legacy carriers.

This design and subsequent construction of the current terminal rehabilitation (expansion) project is being fast tracked and expected to be completed by mid-year 2023. The passenger boarding bridges are an essential element of the project. However, they will be procured separately. There is a significant lead time associated with the procurement, manufacture, shipping, and installation of the passenger boarding bridges.

Therefore, the purpose of this not-to-exceed purchase approval is to allow Airport staff to initiate the above-mentioned actions with the vendor, JBT Aero Tech Corporation, to align the timing of the manufacture, delivery and installation of the passenger boarding bridges with that of the construction.

Analysis: This request is contingent upon the approval of a sole source process by the Augusta Richmond County Procurement Department. The current bridges were built and purchased from JBT Aero Tech Corporation (JBT). Therefore,

it is the Airport's desire for "standardization" with the purchase of the new bridges.

Financial Impact: The funds are available via the Airport enterprise fund balance.

Alternatives: To deny.

Recommendation: Recommend approval. Approved by Augusta Aviation Commission on May 26, 2022.

Funds are available in the following accounts: 551081302-5421110

REVIEWED AND
APPROVED BY: N/A