



Print Form

Sole Source Justification (Reference Article 6, Procurement Source Selection Methods and Contract Awards, § 1-10-56 SOLE SOURCE PROCUREMENT)

Vendor: JBT AEROTECH CORP. E-Verify Number: 173839

Commodity: Aircraft Boarding Bridges

Estimated annual expenditure for the above commodity or service: \$ 2,396,535

Initial all entries below that apply to the proposed purchase. Attach a memorandum containing complete justification and support documentation as directed in initialed entry. (More than one entry will apply to most sole source products/services requested).

1. SOLE SOURCE REQUEST IS FOR THE ORIGINAL MANUFACTURER OR PROVIDER, THERE ARE NO REGIONAL DISTRIBUTORS. (Attach the manufacturer's written certification that no regional distributors exist. Item no. 4 also must be completed.)
2. SOLE SOURCE REQUEST IS FOR ONLY THE AUGUSTA GEORGIA AREA DISTRIBUTOR OF THE ORIGINAL MANUFACTURER OR PROVIDER. (Attach the manufacturer's — not the distributor's — written certification that identifies all regional distributors. Item no. 4 also must be completed.)
3. THE PARTS/EQUIPMENT ARE NOT INTERCHANGEABLE WITH SIMILAR PARTS OF ANOTHER MANUFACTURER. (Explain in separate memorandum.)
- PBS 4. THIS IS THE ONLY KNOWN ITEM OR SERVICE THAT WILL MEET THE SPECIALIZED NEEDS OF THIS DEPARTMENT OR PERFORM THE INTENDED FUNCTION. (Attach memorandum with details of specialized function or application.)
- PBS 5. THE PARTS/EQUIPMENT ARE REQUIRED FROM THIS SOURCE TO PERMIT STANDARDIZATION. (Attach memorandum describing basis for standardization request.)
6. NONE OF THE ABOVE APPLY. A DETAILED EXPLANATION AND JUSTIFICATION FOR THIS SOLE SOURCE REQUEST IS CONTAINED IN ATTACHED MEMORANDUM.

The undersigned requests that competitive procurement be waived and that the vendor identified as the supplier of the service or material described in this sole source justification be authorized as a sole source for the service or material.

Name: Paul B Strycharz Department: Facility Maint. Date: 2/6/2023

Department Head Signature: Neil L. Judson Jr. Date: 2/6/2023

Approval Authority: G. P. Sams Date: 2/6/2023

Administrator Approval: (required - not required) Date:

COMMENTS: Requires Commission Approval
SP



(706) 798-3236 • (706) 798-1551 fax • 1501 Aviation Way • Augusta, Georgia 30906 • www.AugustaRegionalAirport.com

MEMORANDUM

DATE: February 6, 2023

TO: Geri Sams, Procurement Director

FROM: Herbert L. Judon Jr., Airport Executive Director *NLQ*

RE: Sole Source Purchase – JBT Aero Tech Corporation (JBT) Passenger Boarding Bridges

The Airport is currently embarking upon a terminal rehabilitation (expansion) that will add approximately 1800 square feet to the boarding area and more importantly reconfigure gates 3 and 4 to allow acceptance of passenger boarding bridges. The Airport has a total of 6 aircraft boarding gates. Of the 6 gates, the Airport has two operational passenger boarding bridges (purchased in 2019) installed at gates 1 and 5.

When the current terminal building was built in 2008, gates 3 and 4 were designed for propeller-driven aircraft which could not use boarding bridges and required passengers to walk out of the building and access the aircraft on the tarmac via towed stairs or extended aircraft stairs. That made sense at the time. However, these propeller-driven aircraft are now obsolete and no longer in the fleet of the US airlines.

The design and subsequent construction of the current terminal rehabilitation (expansion) project is being fast tracked and expected to be completed in calendar year 2023. The passenger boarding bridges are an essential element of the project. However, they will be procured separately.

There is a significant lead time associated with the procurement, manufacture, shipping, and installation of the passenger boarding bridges. Therefore, the purpose of this not to exceed purchase approval is to allow Airport staff to initiate the abovementioned actions with the vendor, JBT Aerotech Corporation (JBT), to align the timing of the manufacture, delivery, and installation of the passenger boarding bridges with the subsequent construction.

This request is contingent upon the approval of a sole source process by the Augusta Richmond County Procurement Department. The current bridges were built and purchased from JBT Aero Tech Corporation (JBT). Therefore, it is the Airport's desire for standardization with the purchase of the new bridges. If you have additional questions or require further information or rationale regarding this request, please contact me at (706) 798-4040 or via email at hjudon@augustaga.gov.