



RFP Item #22-274  
 Insurance Brokerage Services for Risk Management  
 for Augusta, GA - Finance Department-Risk Management  
 RFP Evaluation Meeting: Wednesday, October 12, 2022 @ 2:00 p.m.

Vendors			Marsh McLennan Agency 2601 Commons Blvd. Augusta, GA 30909	Arthur J. Gallagher Risk Management Services 1050 Crown Pointe Pkwy., Suite 600 Atlanta, GA 30338	Assured Partners 1220 Greene Street AUGUSTA, GA 30901	McGriff Insurance Services, Inc. 3400 Overton Park Dr., SE Suite 300 Atlanta, GA 30339	Aon Risk Services South, Inc. 3550 Lenox Rd. NE Suite 1700 Atlanta, GA 30326	Relation Insurance, Inc. 5825 Medlock Bridge Pkwy., Suite 100 Johns Creek, GA 30022	Marsh McLennan Agency 2601 Commons Blvd. Augusta, GA 30909	Arthur J. Gallagher Risk Management Services 1050 Crown Pointe Pkwy., Suite 600 Atlanta, GA 30338	Assured Partners 1220 Greene Street AUGUSTA, GA 30901	McGriff Insurance Services, Inc. 3400 Overton Park Dr., SE Suite 300 Atlanta, GA 30339	Aon Risk Services South, Inc. 3550 Lenox Rd. NE Suite 1700 Atlanta, GA 30326	Relation Insurance, Inc. 5825 Medlock Bridge Pkwy., Suite 100 Johns Creek, GA 30022
<b>Phase 1</b>			<b>Ranking of 0-5 (Enter a number value between 0 and 5)</b>						<b>Weighted Scores</b>					
Evaluation Criteria	Ranking	Points	Scale 0 (Low) to 5 (High)											
1. Completeness of Response • Package submitted by the deadline • Package is complete (includes requested information as required per this solicitation) • Attachment B is complete, signed and notarized	N/A	Pass/Fail	PASS	PASS	PASS	PASS	PASS	PASS	PASS	PASS	PASS	PASS	PASS	PASS
2. Qualifications & Experience	(0-5)	15	4.7	4.8	4.5	4.1	4.0	3.3	70.0	72.5	67.5	61.3	60.0	50.0
3. Organization & Approach	(0-5)	20	4.6	4.9	3.3	4.2	4.1	3.7	91.7	98.3	66.7	83.3	81.7	73.3
4. Scope of Services Experience and approach to the Scope of Services included in Section 3 to include details on the following items. a. Brokerage Agency/Firm years of experience as related to requested services. b. Experience providing all categories of insurance brokerage services to include management of Surety Bonds to governmental entities. Response to the Questionnaire include in Section 4.	(0-5)	20	4.8	4.9	2.7	4.4	4.2	4.2	96.7	98.3	53.3	88.3	83.3	83.3
5. Financial Stability	(0-5)	5	4.8	4.8	4.7	4.2	4.0	3.3	24.2	24.2	23.3	20.8	20.0	16.7
6. References	(0-5)	5	4.3	4.7	3.0	4.3	3.7	3.3	21.7	23.3	15.0	21.7	18.3	16.7
7. Proximity to Area (only choose 1 line according to location of the company - enter the ranking value for the one line only)														
Within Richmond County	5	10	5		5				50.0	0.0	50.0	0.0	0.0	0.0
Within CSRA	5	6							0.0	0.0	0.0	0.0	0.0	0.0
Within Georgia	5	4		5		5	5	5	0.0	20.0	0.0	20.0	20.0	20.0
Within SE United States (includes AL, TN, NC, SC, FL)	5	2							0.0	0.0	0.0	0.0	0.0	0.0
• All Others	5	1							0.0	0.0	0.0	0.0	0.0	0.0
<b>Phase 1 Total - (Total Maximum Ranking 30 - Maximum Weighted Total Possible 375)</b>			<b>28.3</b>	<b>29.2</b>	<b>23.2</b>	<b>26.2</b>	<b>24.9</b>	<b>22.8</b>	<b>354.2</b>	<b>336.7</b>	<b>275.8</b>	<b>295.4</b>	<b>283.3</b>	<b>260.0</b>
<b>Phase 2 (Option - Numbers 8 - 9) (Vendors May Not Receive Less Than a 3 Ranking in Any Category to be Considered for Award)</b>														
8. Presentation by Team	(0-5)	10							0	0	0	0	0	0
9. Q&A Response to Panel Questions	(0-5)	5							0	0	0	0	0	0
10. Cost/Fee Proposal Consideration (only choose 1 line according to dollar value of the proposal in relation to all fee proposals - enter the point value for the one line only)									Cost/Fee Proposal Consideration					
Lowest Fees	5	10							0	0	0	0	0	0
Second	5	6							0	0	0	0	0	0
Third	5	4							0	0	0	0	0	0
Forth	5	2							0	0	0	0	0	0
Fifth	5	1							0	0	0	0	0	0
<b>Total Phase 2 - (Total Maximum Ranking 15 - Maximum Weighted Total Possible 125)</b>			<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total (Total Possible Score 500) Total (May not Receive Less Than a 3 Ranking in Any Category to be Considered for Award)</b>														
<b>Total Cumulative Score</b>			<b>28.3</b>	<b>29.2</b>	<b>23.2</b>	<b>26.2</b>	<b>24.9</b>	<b>22.8</b>	<b>354.2</b>	<b>336.7</b>	<b>275.8</b>	<b>295.4</b>	<b>283.3</b>	<b>260.0</b>

Internal Use Only

Evaluator: Cumulative Date: 10-11-22

Procurement Department Representative: \_\_\_\_\_ Nancy Williams \_\_\_\_\_

Procurement Department Completion Date: 10-11-22