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November 21, 2022

Ms. Geri Sams
Director of Procurement
Augusta Richmond County
530 Greene Street
Augusta, GA 30901

RE: Letter of Recommendation – Concessions for Merchandise/Gifts & Food/Beverage – Bid 22-279

Dear Ms. Sams:

Augusta Regional Airport recommends awarding proposal #22-279 Concessions for Merchandise/Gifts & Food/Beverage to Tailwind Hospitality, Inc. with a minimum annual guarantee in the first year of \$180,000. Airport Management would like to enter into negotiations to finalize services, offerings and Concessions Agreement prior to final award.

Respectfully,

A handwritten signature in black ink, appearing to read "Herbert L. Judon, Jr.", is written over a horizontal line.

Herbert Judon, Jr., AAE, IAP
Executive Director