



## Central Services Department

Ron Lampkin, Interim Director  
LaQuona Sanderson, Fleet Manager

Fleet Management  
1568-C Broad Street  
Augusta GA 30904  
Phone: (706) 821-2892

### MEMORANDUM

**TO:** Darrell White, Interim Director, Procurement Director *3/7/25*  
**FROM:** Ron Lampkin, Interim Director, Central Services Director  
**DATE:** February 28, 2025  
**SUBJECT:** Request LOI to purchase six Ford F150s for the Utilities Department

Central Services-Fleet Management requests LOI to purchase six Ford F150s for the Augusta Richmond County Utilities Department. Fleet Management located six trucks currently available on Akins Ford Dodge vehicle lot and Akins Ford Dodge prices are lower than the state contract holder, Allan Vigil Ford.

The Utilities Construction Maintenance Division has two new locator positions that require a vehicle to perform operational duties and will be disposing a Ford Ranger, asset #F00090, for the third truck purchase. The Utilities Customer Service Division is starting the Commission approved AMI program that will add six to nine people to the division and vehicles will be required to support this program.

Akins Dodge Ford is holding the trucks until the Augusta Commission has approved the orders. Once approved, Fleet Management will acquire the purchase order and submit it to the vendor for delivery of the asset purchase.

(3) 2025 Ford F150 SuperCab 4X4: Akins Ford Dodge - \$52,219.24/each – Utilities: Construction Maintenance

(3) 2024 Ford F150 Reg Cab 4X2: Akins Ford Dodge - \$40,123.24/each – Utilities: Customer Service

Funding is available for the three trucks that will be allocated to Utilities Construction Maintenance in account #506043410/54.22210 and GMA lease will be used for the purchase of the three trucks for Utilities Customer Service Division.

Please approve the LOI in total amount of \$277,027.44 to Akins Ford Dodge. Thank you for your assistance. Please contact Fleet Management with any questions or concerns.

LS/kb



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CUSTOMER INFORMATION FOR TITLE PURPOSES										SALESPERSON		QUOTE		PROSPECT #				
NAME(S) FIRST, MIDDLE, LAST OR BUSINESS										STOCK NUMBER		DATE		02/26/25				
AUGUSTA GEORGIA										TYPE - R.F.W.T.L.		F		FLEET#				
STREET ADDRESS				CITY			COUNTY			STATE		ZIP CODE						
MAILING ADDRESS				CITY			COUNTY			STATE		ZIP CODE						
HOME PHONE			CELL OR PAGER #			OFFICE OR WORK PHONE			E-MAIL ADDRESS									
PRIMARY PURCHASER INFORMATION																		
SOCIAL SECURITY			DRIVER'S LICENSE #			DATE OF BIRTH			MAD #			BASE PRICE		\$48,856.00				
VEHICLE PURCHASED														DELIVERY		\$150.00		
TYPE	N	YEAR	2025		MAKE	FORD		MODEL	F150		BODY	EXT CAB 4X4			WW QUOTE		\$1,110.74	
CYLINDERS	TRANSMISSION	FUEL	COLOR	TRIM	VIN	ORDER #6677								WEST WARNING		\$2,102.50		
KEY CODE		OTHER		ODOMETER								TOTAL PRICE INCLUDING DEALER OPTIONS		\$52,219.24				
TRADE-IN #1														ADJUSTED PRICE INCL DISCOUNT(S)		\$52,219.24		
YEAR	MAKE	VIN			MODEL	STOCK NUMBER		ODOMETER		TRADE ALLOWANCE \$		GROSS TRADE-IN ALLOWANCE		\$0.00				
PAYOFF AMOUNT		GOOD UNTIL		ACCOUNT NUMBER		PAYOFF OWED TO		PHONE NUMBER		QUOTED BY		TRADE DIFFERENCE		\$52,219.24				
ADDRESS				CITY			STATE			ZIP CODE		SERVICE & DOCUMENTATION FEE		\$0.00				
TRADE-IN #2														TAXABLE AMOUNT		\$52,219.24		
YEAR	MAKE	VIN			MODEL	STOCK NUMBER		ODOMETER		TRADE ALLOWANCE \$		SALES TAX		0% \$0.00				
PAYOFF AMOUNT		GOOD UNTIL		ACCOUNT NUMBER		PAYOFF OWED TO		PHONE NUMBER		QUOTED BY		TAG & TITLE FEE		\$0.00				
ADDRESS				CITY			STATE			ZIP CODE		GA WARRANTY RIGHTS FEE (NEW ONLY)		\$0.00				
LIEN HOLDER														PRICE INCLUDING TAX & FEES		\$52,219.24		
PURCHASED VEHICLE LIEN HOLDER						LIEN HOLDER CODE								BALANCE OWED ON TRADE(S)		\$0.00		
ADDRESS				CITY			STATE			ZIP CODE		TOTAL PURCHASE PRICE W/TRADES		\$52,219.24				
INSURANCE														REBATE(S) ASSIGNED TO DEALER		\$0.00		
COMPANY						POLICY NUMBER								DEPOSIT RECEIPT		\$0.00		
AGENT						PHONE								CASH DOWN RECEIPT		\$0.00		
ADDRESS				CITY			STATE			ZIP CODE		SERVICE CONTRACT		\$0.00				
Purchaser agrees that this Order, including all the terms on BOTH THE FACE AND REVERSE SIDE HEREOF, and any retail installment sales contract reflecting the above transaction cancel and supersede any prior agreement or contract and compromise the complete and exclusive statement of the terms. Purchaser agrees that THIS ORDER SHALL NOT BECOME BINDING UNTIL ACCEPTED BY DEALER OR HIS AUTHORIZED REPRESENTATIVE, AND FURTHERMORE IN THE EVENT OF A TIME SALE, THIS ORDER SHALL NOT BE BINDING UNTIL THE RETAIL INSTALLMENT SALES CONTRACT IS SIGNED BY PURCHASER AND HAS BEEN APPROVED BY A BANK OR FINANCE COMPANY WILLING TO PURCHASE SAID CONTRACT ON SUCH TERMS. This agreement cannot be modified except by express agreement of the parties. Purchaser by his executing of the Agreement acknowledges that he has read the terms and conditions and has received a true copy of the agreement.														GAP				
PURCHASER'S SIGNATURE						ACCEPTED BY:								UNPAID BALANCE				
DATE						DEALER OR HIS AUTHORIZED REPRESENTATIVE								NET DUE UPON DEL CASH/CHECK CONTRACT		\$52,219.24		
CO-PURCHASER'S SIGNATURE						DATE												



# BUYER'S ORDER / INVOICE / BILL OF SALE



DODGE

CHRYSLER



P.O. Box 280 • Winder, GA 30680 • 770-867-9136 • 800-282-7872 • www.akinsford.com • sales @ akinsford.net

CUSTOMER INFORMATION FOR TITLE PURPOSES						SALESPERSON QUOTE		PROSPECT #		
NAME(S) FIRST, MIDDLE, LAST OR BUSINESS <b>AUGUSTA GEORGIA</b>						STOCK NUMBER <b>RKF39910</b>		DATE <b>02/26/25</b>		
						TYPE - R.F.W.T.L. <b>T</b>		FLEET#		
STREET ADDRESS			CITY		COUNTY		STATE		ZIP CODE	
MAILING ADDRESS			CITY		COUNTY		STATE		ZIP CODE	
HOME PHONE		CELL OR PAGER #		OFFICE OR WORK PHONE		E-MAIL ADDRESS				
PRIMARY PURCHASER INFORMATION						BASE PRICE		\$36,910.00		
SOCIAL SECURITY		DRIVER'S LICENSE #		DATE OF BIRTH		NAD #				
VEHICLE PURCHASED						WW QUOTE		\$1,110.74		
TYPE	<b>N</b>	YEAR	<b>2024</b>	MAKE	<b>FORD</b>	MODEL	<b>F150</b>	BODY	<b>REG CAB 4X2</b>	
CYLINDERS	TRANSMISSION		<b>AUTO</b>	FUEL	<b>UNL</b>	COLOR	<b>WHITE</b>	TRIM	<b>VINYL</b>	
KEY CODE	OTHER				VIN		<b>1FTMF1KP1RKF39910</b>			
						WEST WARNING		\$2,102.50		
						TOTAL PRICE INCLUDING DEALER OPTIONS		\$40,123.24		
						ADJUSTED PRICE INCL DISCOUNT(S)		\$40,123.24		
						GROSS TRADE-IN ALLOWANCE		\$0.00		
						TRADE DIFFERENCE		\$40,123.24		
TRADE-IN #1						SERVICE & DOCUMENTATION FEE		\$0.00		
YEAR	MAKE		VIN				TAXABLE AMOUNT		\$40,123.24	
MODEL	STOCK NUMBER		ODOMETER		TRADE ALLOWANCE \$		SALES TAX		0% \$0.00	
PAYOFF AMOUNT	GOOD UNTIL		ACCOUNT NUMBER				TAG & TITLE FEE		\$0.00	
PAYOFF OWED TO	PHONE NUMBER		QUOTED BY				GA WARRANTY RIGHTS FEE (NEW ONLY)		\$0.00	
ADDRESS	CITY		STATE		ZIP CODE		PRICE INCLUDING TAX & FEES		\$40,123.24	
TRADE-IN #2						BALANCE OWED ON TRADE(S)		\$0.00		
YEAR	MAKE		VIN				TOTAL PURCHASE PRICE W/TRADES		\$40,123.24	
MODEL	STOCK NUMBER		ODOMETER		TRADE ALLOWANCE \$		REBATE(S) ASSIGNED TO DEALER		\$0.00	
PAYOFF AMOUNT	GOOD UNTIL		ACCOUNT NUMBER				DEPOSIT RECEIPT #		\$0.00	
PAYOFF OWED TO	PHONE NUMBER		QUOTED BY				CASH DOWN RECEIPT \$		\$0.00	
ADDRESS	CITY		STATE		ZIP CODE		SERVICE CONTRACT		\$0.00	
LIEN HOLDER						GAP				
PURCHASED VEHICLE LIEN HOLDER				LIEN HOLDER CODE		UNPAID BALANCE				
ADDRESS				CITY		STATE		ZIP CODE		
INSURANCE						NET DUE UPON DEL CASH/CHECK CONTRACT		\$40,123.24		
COMPANY				POLICY NUMBER						
AGENT				PHONE						
ADDRESS				CITY		STATE		ZIP CODE		
<p>Purchaser agrees that this Order, including all the terms on BOTH THE FACE AND REVERSE SIDE HEREOF, and any retail installment sales contract reflecting the above transaction cancel and supercede any prior agreement or contract and compromise the complete and exclusive statement of the terms. Purchaser agrees that THIS ORDER SHALL NOT BECOME BINDING UNTIL ACCEPTED BY DEALER OR HIS AUTHORIZED REPRESENTATIVE, AND FURTHERMORE IN THE EVENT OF A TIME SALE, THIS ORDER SHALL NOT BE BINDING UNTIL THE RETAIL INSTALLMENT SALES CONTRACT IS SIGNED BY PURCHASER AND HAS BEEN APPROVED BY A BANK OR FINANCE COMPANY WILLING TO PURCHASE SAID CONTRACT ON SUCH TERMS. This agreement cannot be modified except by express agreement of the parties. Purchaser by his executing of the Agreement acknowledges that he has read the terms and conditions and has received a true copy of the agreement.</p>										
PURCHASER'S SIGNATURE				DATE		ACCEPTED BY: DEALER OR HIS AUTHORIZED REPRESENTATIVE				
CO-PURCHASER'S SIGNATURE				DATE						

## AKINS FORD DODGE

**2025 Ford F150 (1/2 ton)  
Regular Cab, 6 Cyl, 4x2, LWB**

### Equipment included in base price:

**2.7L V-6 Engine**  
10 Speed Automatic Transmission  
Factory Installed A/C  
AM-FM Radio  
Solar Tinted Glass  
Power Steering/ABS Brakes  
Rear view back up camera  
Vinyl 40/20/40 Bench Seat  
Rubber Floor Covering  
Full Size Spare/ Step bumper  
Autolamp headlights  
Long bed 8'  
Power Windows, Locks & Mirrors  
Cruise control  
P245/70Rx17 Tires  
Ford SYNC (Bluetooth)

Exterior Colors	Interior Color
	Gray
YZ Oxford White	"
HX Antimatter Blue	"
B3 Atlas Blue	"
JS Iconic Silver	"
UM Agate Black	"
M7 Carbonized Gray	"

FOB Allan Vigil Ford  
Delivery- see chart, \$75 minimum

**ALLAN VIGIL FORD GOV'T SALES**  
6790 Mt. Zion Blvd  
Morrow, GA 30260  
770-968-0680 Phone  
678-364-3910 Fax

**Supercab 4X\$**

**Base \$ 36,910.00**

Options	Code
5.0L V8 Flex Fuel engine	995
3.5L V6 EcoBoost engine**	99G
Extended range fuel tank**	655
Super Cab (6.5 ft. bed)	X1C
4x4 Option- <b>Regular cab</b>	F1E
4X4 Option- <b>Super&amp;Crew Cabs</b>	X1E
Crew Cab SWB (5.5 ft bed)	W1Cs
Crew Cab LWB* (6.5 ft bed)	W1C/Long
*** (4x4) ONLY	
Limited Slip Axle	XL3
Daytime Running Lights	942
Rear Parking Sencers	
LT265/70R17C A/T tires	T7C
Class IV Hitch (w/o tow pkg)	53B
Trailer Tow Pkg	53A

**Running boards (black) \$ 555.37 18B**

40-20-40 Cloth Split Bench CS

Rear window defroster n/a REG CAB 57Q/924

**LED Warning Beacons**  
**top brake light mounted 94S**

**Spray-in Bedliner \$ 555.37 ATK**

Carpeted floor mats  
XLT Package 303a

**Options total \$ 1,110.74**  
**Other vendor added equipment \$ 2,102.50**  
**Delivery INCL**

<b>Total</b>	<b>\$ 40,123.24</b>
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<b>Contact person</b>	<hr/>
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<b>Agency</b>	<hr/>
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<b>Phone Number</b>	<hr/>
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# ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

2025 Ford F150 (1/2 ton)  
Regular Cab, 6 Cyl, 4x2, LWB

Base Price \$ 38,993.00

SWC #99999-SPD-ES40199373-002

Equipment included in base price:

2.7L V-6 Engine

10 Speed Automatic Transmission

Factory Installed A/C

AM-FM Radio

Solar Tinted Glass

Power Steering/ABS Brakes

Rear view back up camera

Vinyl 40/20/40 Bench Seat

Rubber Floor Covering

Full Size Spare/ Step bumper

Autolamp headlights

Long bed 8'

Power Windows, Locks & Mirrors

Cruise control

P245/70Rx17 Tires

Ford SYNC (Bluetooth)

## Options

Options	Price	Code
5.0L V8 Flex Fuel engine	2,350.00	995
3.5L V6 EcoBoost engine**	2,948.00	99G
Extended range fuel tank**	410.00	655
Super Cab (6.5 ft. bed)	5,735.00	X1C
4x4 Option-Regular cab	5,225.00	F1E
4X4 Option-Super&Crew Cabs	5,525.00	X1E
Crew Cab SWB (5.5 ft bed)	8,765.00	W1Cs
Crew Cab LWB* (6.5 ft bed)	9,995.00	W1C/Long
*** (4x4) ONLY		
Limited Slip Axle	1,345.00	XL3
Daytime Running Lights	95.00	942
Rear Parking Sencers		
LT265/70R17C A/T tires	562.00	T7C
Class IV Hitch (w/o tow pkg)	495.00	53B
Trailer Tow Pkg	1,525.00	53A

Exterior Colors

Interior Color  
Gray

YZ Oxford White

HX Antimatter Blue

B3 Atlas Blue

JS Iconic Silver

UM Agate Black

M7 Carbonized Gray

Running boards (black) 475.00 \$ 475.00 18B

40-20-40 Cloth Split Bench 725.00 CS

Rear window defroster n/a REG 305.00 57Q/924

LED Warning Beacons  
top brake light mounted 950.00 94S

FOB Allan Vigil Ford  
Delivery- see chart, \$75 minimum

Spray-in Bedliner 625.00 \$ 626.00 ATK  
Carpeted floor mats 125.00  
XLT Package 6,650.00 303a

ALLAN VIGIL FORD GOV'T SALES

6790 Mt. Zion Blvd

Morrow, GA 30260

770-968-0680 Phone

678-364-3910 Fax

Options total \$ 1,101.00  
Other vendor added equipment \$ 2,102.50  
Delivery \$ 150.00

Total \$ 42,346.50

Contact person

Agency

Phone Number



# ALLAN VIGIL FORD-LINCOLN GOVERNMENT SALES

2025 Ford F150 (1/2 ton)  
Regular Cab, 6 Cyl, 4x2, LWB

Base Price \$ 48,856.00

SWC #99999-SPD-ES40199373-002

Equipment included in base price:

2.7L V-6 Engine

10 Speed Automatic Transmission

Factory Installed A/C

AM-FM Radio

Solar Tinted Glass

Power Steering/ABS Brakes

Rear view back up camera

Vinyl 40/20/40 Bench Seat

Rubber Floor Covering

Full Size Spare/ Step bumper

Autolamp headlights

Long bed 8'

Power Windows, Locks & Mirrors

Cruise control

P245/70Rx17 Tires

Ford SYNC (Bluetooth)

Options	Price	Code
5.0L V8 Flex Fuel engine	2,350.00	995
3.5L V6 EcoBoost engine**	2,948.00	99G

Extended range fuel tank\*\* 410.00 655

Super Cab (6.5 ft. bed) 5,735.00 \$ 5,735.00 X1C

4x4 Option-Regular cab 5,225.00 F1E

4X4 Option-Super&Crew Cabs 5,525.00 \$ 5,525.00 X1E

Crew Cab SWB (5.5 ft bed) 8,765.00 W1Cs

Crew Cab LWB\* (6.5 ft bed) 9,995.00 W1C/Long

\*\*\* (4x4) ONLY

Limited Slip Axle 1,345.00 XL3

Daytime Running Lights 95.00 942

Rear Parking Sencers

LT265/70R17C A/T tires 562.00 T7C

Class IV Hitch (w/o tow pkg) 495.00 53B

Trailer Tow Pkg 1,525.00 53A

Running boards (black) 475.00 \$ 475.00 18B

40-20-40 Cloth Split Bench 725.00 CS

Rear window defroster n/a REG 305.00 57Q/924

LED Warning Beacons  
top brake light mounted 950.00 94S

Spray-in Bedliner 625.00 \$ 626.00 ATK

Carpeted floor mats 125.00

XLT Package 6,650.00 303a

Options total \$ 12,361.00

Other vendor added equipment \$ 2,102.50

Delivery \$ 150.00

Total \$ 63,469.50

Contact person

Agency

Phone Number

Exterior Colors Interior Color  
Gray

YZ Oxford White "

HX Antimatter Blue "

B3 Atlas Blue "

JS Iconic Silver "

UM Agate Black "

M7 Carbonized Gray "

"

FOB Allan Vigil Ford  
Delivery- see chart, \$75 minimum

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6790 Mt. Zion Blvd

Morrow, GA 30260

770-968-0680 Phone

678-364-3910 Fax