



Miovision Technologies US, LLC.
801 Transfer Road, Unit G02
St. Paul, MN, 55114, US

Bill To	Ship To	Estimate Number	Date	Expires
Augusta (GA) 530 Greene Street Augusta, Georgia 30901 United States	Augusta (GA) 1568-A Broad St Augusta, Georgia 30904 United States	Q-35287	9/30/2024	4/14/2025

Customer	Procurement Method	Term: For Ongoing Services (Years)
Augusta (GA)	Capital purchase	1

Solution Type	Intersections	Intersection Yearly Price	Vehicles	Vehicle Yearly Price
	220	USD 0.00	49	USD 0.00

Intersections -- 220 intersections

All intersections will have Opticom ready controllers running standard NTCIP 1202/1211, If not, customer is responsible to upgrade firmware and/or hardware to many intersection Opticom ready.

Product Name	Term (Months)	Annual Price	Price	Qty	Total
=>Miovision Opticom Priority		\$1,795.50	\$1,795.50	220	\$395,010.00
=>Configuration, Opticom Software-only Intersection		\$142.50	\$142.50	220	\$31,350.00
Intersections -- 220 intersections TOTAL:					\$426,360.00

Augusta Transit

Product Name	Term (Months)	Annual Price	Price	Qty	Total
==>MP70 Connected Vehicle Modem			\$2,038.50	18	\$36,693.00
=>Miovision Opticom Vehicle		\$2,047.50	\$2,047.50	18	\$36,855.00
=>Installation and Configuration, Opticom Vehicle Equipment		\$1,500.00	\$1,500.00	18	\$27,000.00
Augusta Transit TOTAL:					\$100,548.00

Augusta Fire

All vehicles will have Whelen VSG deployed and will be Opticom ready.

Product Name	Term (Months)	Annual Price	Price	Qty	Total
=>Miovision Opticom Vehicle		\$2,047.50	\$2,047.50	31	\$63,472.50
=>Configuration, Opticom Software-only Vehicle		\$150.00	\$150.00	31	\$4,650.00
Augusta Fire TOTAL:					\$68,122.50

Training

Product Name	Term (Months)	Annual Price	Price	Qty	Total
Opticom On-site Support/Training (per day)		\$2,000.00	\$2,000.00	2	\$4,000.00
Training TOTAL:					\$4,000.00
One Time Total:					USD 599,030.50
Annual Total:					USD 0.00
Total:					USD 599,030.50

Please reference estimate number **Q-35287** when submitting all purchase orders

Proposal Notes:

Purposed directly to controller approach is directly to the 1C module.

General Notes:

To the extent this proposal is a "Budgetary Proposal," it is to be used for informational purposes only and is not intended to be a binding contract between the Parties. The prices provided in the Budgetary Proposal are estimates only and are based on information and pricing known as of the date of the Budgetary Proposal.

For services, a signed Master Service Agreement ("MSA") must accompany the order. The terms and conditions that govern the MSA are available at http://www.gtt.com/sales_terms/

When included, intersection installation pricing assumes a standard configuration without complications. Not included in this proposal are the following items, which will require additional fees: 1) crushed conduit or any other issues preventing cable from being installed, 2) lane or road closures, 3) police or other resources needed at the installation area, and/or 4) other third-party costs not known at the time of the proposal. Proposal assumes the intersection cabinets are in good working order and contain wiring diagrams.

Vehicle installation assumes standard installation and does not include: 1) special mounting brackets, 2) excess wiring, and/or 3) swapping out previously installed (replacement) vehicle hardware.

Project management expenses can increase in instances where development, if required, is not fully scoped.

Proposal excludes any activities associated with: 1) traffic control plan, 2) water pollution control plan, 3) changeable message signs/flaggers, 4) permits/bonds/ fees, and/or 5) removal/repair/replacement of concrete, asphalt, conduits or wiring.

Quote does not include any applicable travel expense. A budgetary "not exceed" price can be provided upon request if required.