

# AUGUSTA-RICHMOND COUNTY GEORGIA

RCSD

DEPARTMENT NAME

DEPARTMENT NUMBER 273032511-5223112

REQUISITION

REQUISITION DATE

June 15, 2023

DEPARTMENT HEAD

PURCHASE ORDER NUMBER

PURCHASE ORDER DATE

*OK 6/16/23*

VENDOR 25379

PHONE NUMBER

QUOTED BY

NAME OF BIDDER  
Lightspeed Datalinks  
706-561-8502  
Ben Anthony

ITEM NO	DESCRIPTION	QUANTITY	NAME OF BIDDER		NAME OF BIDDER		NAME OF BIDDER	
			UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	IP Dome Cameras (25) EPOD			0.00		0.00		0.00
2	Live Monitor station/mounts			0.00		0.00		0.00
3				0.00		0.00		0.00
4	Labor	1	103745.8800	103,745.88		0.00		0.00
5	Rental Equipment	1	19119.3800	19,119.38		0.00		0.00
6	Materials & Hardware	1	147505.1400	147,505.14		0.00		0.00
7				0.00		0.00		0.00
8				0.00		0.00		0.00
9				0.00		0.00		0.00
10				0.00		0.00		0.00
11				0.00		0.00		0.00
12				0.00		0.00		0.00
13				0.00		0.00		0.00
14				0.00		0.00		0.00
15				0.00		0.00		0.00
16				0.00		0.00		0.00
17				0.00		0.00		0.00
18				0.00		0.00		0.00
19				0.00		0.00		0.00
20				0.00		0.00		0.00
21				0.00		0.00		0.00
TOTAL BID				\$270,370.40		\$0.00		\$0.00
SHIPPING CHARGES								
DELIVERY TIME FROM RECEIPT OF PURCHASE ORDER								

*Emergency order*

*OK 6/16/23*

*R 376895*

# AUGUSTA, GEORGIA

SUITE 605, PROCUREMENT DEPARTMENT  
535 TELFAIR STREET, MUNICIPAL BUILDING 1000  
AUGUSTA, GEORGIA 30901-2377  
PHONE: (706) 821-2422

Page 1 of 1

## PURCHASE ORDER

PURCHASE ORDER NO.

P455963

REQUISITION/QUOTE NO.

R376895

DATE 06/16/23	DEPARTMENT 032511	VENDOR PHONE # (706) 327-1188	PURCHASE ORDER NUMBER ABOVE MUST APPEAR ON ALL INVOICES, SHIPPING PAPERS, AND PACKAGES.
VENDOR # 25379	E-VERIFY # 761205	EMAIL SUPPORT@LDL.NET	

VENDOR LIGHTSPEED DATALINKS 4747 SITE C HAMILTON ROAD COLUMBUS, GA 31904	ATTN: EMERGENCY BID NUMBER:  CONTRACT #: BUYER:
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SHIP TO: AUG RC SHERIFF'S DEPARTMENT 400 WALTON WAY AUGUSTA, GA 30901	BILL TO: AUGUSTA, GEORGIA ACCOUNTING DEPARTMENT, SUITE 800 535 TELFAIR STREET, MUNICIPAL BUILDING 1000 AUGUSTA, GA 30901-2379 (706) 821-2335  ALL INVOICES AND CORRESPONDENCE MUST BE SENT TO ABOVE ADDRESS REGARDLESS OF SHIPPING DESTINATION.
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ITEM #	QUANTITY	UNIT	PRODUCT ID	DESCRIPTION	UNIT PRICE	AMOUNT
0001	1			IP DOME CAMERAS (25) G POD LIVE MONITOR STATION/MOUNTS  LABOR  273-03-2511/52-23112	103,745.88	103,745.88
0002	1			RENTAL EQUIPMENT  273-03-2511/52-23112	19,119.38	19,119.38
0003	1			MATERIALS & HARDWARE  273-03-2511/52-23112	147,505.14	147,505.14

### CONDITIONS - READ CAREFULLY

1. The purchaser is exempt by statute from payment of Federal, State, and Municipal sales, excise and other taxes.
2. Shipping charges prepaid by vendor.
3. Payment will be made on complete shipments only unless otherwise requested.
4. DELIVERY TICKET MUST ACCOMPANY GOODS.
5. No back orders. We will reorder if available.
6. Please make deliveries between 9 A.M. and 4 P.M.
7. All goods received with subsequent privilege to inspect and return at Vendor's expense if defective or not in compliance with our specifications.
8. Indoor delivery if necessary.
9. Payment Net 30 or according to contract.

NET TOTAL.....

270,370.40

APPROVED FOR ISSUE

*G.A. Sims*

PROCUREMENT DIRECTOR

VENDOR COPY



# **RICHMOND COUNTY SHERIFF'S OFFICE**

**Sheriff Richard Roundtree**

**Law Enforcement Center**

**400 Walton Way**

**Augusta, GA 30901**

**Phone: 706.821.1000 Fax: 706.821.1064**

**June 15, 2023**

**Ms. Geri Sams**

**Procurement Department**

**Augusta, GA 30901**

**Dear Ms. Sams,**

The Richmond County Sheriff's Office has provided the attached quote from Lightspeed Datalinks. Lightspeed is the approved vendor for the security camera system at the Charles B. Webster Detention Center. There are cameras inside of Charles B. Webster Detention Center that are no longer functioning in the violent offender pod (G Pod). This is an emergency order as it concerns the safety and security for inmates and employees. If you have any questions as relates to this matter, please contact Major Charles Mitchell at 706-821-2487.

**Sincerely,**

A handwritten signature in blue ink, appearing to read 'Richard Roundtree', is written over a horizontal line.

**Richard Roundtree**

**Richmond County Sheriff**



## Office of the Administrator

Odie Donald II, Administrator  
Jarvis R. Sims, Deputy Administrator  
Tony McDonald, Deputy Administrator

Ste. 910 - Municipal Building  
585 Telfair Street - Augusta, GA 30901  
(706) 821-2400 - Fax (706) 821-2819

December 8, 2020

Mr. Richard Roundtree  
Richmond County Sheriff  
400 Walton Way  
Augusta, GA 30901

Dear Richard:

At the regular meeting held Tuesday, December 8, 2020, the Augusta, Georgia Commission took action on the following:

21. Approved an emergency purchase for the Richmond County Sheriff's Office to purchase an access control system for the 400 Walton Way building. The requisition will be sent to Procurement as an emergency purchase and the Finance department was notified for the budget transfer.
22. Approved and awarded the camera system vendor for the Richmond County Sheriff's Office to Lightspeed Datalinks in the amount of \$118,623.08 for Bid Item 20-264.

If you have any questions, please contact me.

Yours truly,



Odie Donald II  
Administrator

**LightSpeed Datalinks**  
4747 Hamilton Rd  
Columbus, Georgia 31904

**LightSpeed-Datalinks.com**

**Arnold Spencer, Ops Manager**  
**Office:** 706.561.8502  
**Cell:** 706.761.7903

**aspencer@ldl.net**

**Ben Anthony, Technology Director**  
**Office:** 706.243.8930  
**Cell:** 706.527.3205

**banthony@ldl.net**

# LightSpeed Datalinks Proposal

for

## Richmond County Sheriff's Office

**Proposal:** Replace all Cameras, Live Monitoring Stations  
and archive repository for POD G

**Proposal Issued:**  
**Jun 15, 2023**  
**Proposal Valid until:**  
**Jul 15, 2023**

### Statement of Confidentiality

This proposal and supporting materials contain confidential and proprietary business information of LightSpeed Datalinks, LLC.  
These materials may be printed or photocopied for use in evaluating the proposed project but should not be shared outside of your organization.

# Introduction

## Thanks

Thank you for the opportunity to provide the following proposal for the RCSO.

We appreciate your consideration of LightSpeed — our goal is to deliver a successful project and build a lasting partnership with your institution.

## LightSpeed Datalinks a Glance

**Founded:** 1983

**Corporate Structure:** Privately Held

**Headquartered:** Columbus, GA

**Ownership:** 100% Minority Owned

## The LightSpeed Advantage

LightSpeed is a leading structured cabling integrator offering managed services, IT networks, industrial automation, and safety and security solutions. LightSpeed designs, installs, and maintains these systems, providing clients with a competitive edge by increasing productivity, lowering operational costs.

*LightSpeed delivers on RCSO IT Investment.*

# Project Scope of Work

## Overview

1. LightSpeed has been engaged by RCSO to replace security cameras in the Webster Detention Center Facility.

## Labor

1. Replace existing Security Cameras and Network for POD G in Webster Detention Center.
  - a. Install 45 IP cameras to include interior, exterior and audio where required
  - b. Install CAT-6 Ethernet cable where needed to provide connectivity for Cameras
  - c. Config and install VMS (video management system) with storage array for 45 days or video archive
  - d. Install Live viewing stations and verify Central Control, Duty Sgt and Jail security has access to cameras
  - e. Test and insure proper operation of all installed materials and all peripheral components per RCSO IT Division standards

## Pricing

Project Pricing		
Labor	\$	103,745.88
Rental Equipment	\$	19,119.38
Materials & Hardware	\$	147,505.14
<b>TOTAL</b>	<b>\$</b>	<b>270,370.40</b>

Monthly Recurring		
ISP	\$	0.00
<b>TOTAL</b>	<b>\$</b>	<b>0.00</b>

## Materials

Item	Manufacture (optional)	Description	Quantity
Camera	i3	IP Dome Camera w/mount	25
Camera	i3	IP Bullet Camera w/mount	11
Camera	Turing	IP Audio Dome Camera w/mount	9
Switch	Cisco	48 Port Gigabit Ethernet Switch w/sfps	1
NVR	i3	Video Management System w/45 archive	1
Media Cabinet	Axis	Outdoor rated cabinet w/media converter	11
Viewing	LDL	Live Monitor station w/mounts	2
UPS	APC	Battery backups	3

## Assumptions, Notes, & Exclusions

1. All work is to be performed during normal business hours.
2. LDL will hire and off duty officer for escort duty to be paid by LDL directly per Sheriff's off duty payment policy

## Project Management

Your project management team is composed of experienced project managers and project coordinators. Your project manager will execute your project and serve as your Single Point of Contact (SPoC) for all project issues.

## Communications

The LightSpeed project manager will communicate and provide reporting to the RCSO project team, per agreed-upon requirements. All reporting and issue-management will include summaries of any issues identified during daily communications with the field crew. All issues and escalations will be handled in an expeditious manner and recorded for future reference.

## Warranty

LightSpeed, Inc. is committed to providing defect-free goods and services to its customers. Training, inspection testing, documentation and other processes are followed to ensure all applicable standards are met.

LightSpeed, Inc. warrants all labor to be free of workmanship defects for a period of 12 months from the date the work is performed. During this 12-month period, LightSpeed will promptly repair, at no costs, any defects that are a direct result of labor workmanship. All materials are warrantied according to the manufacturer's provided warranty.

## Terms & Conditions

This proposal is subject to the following terms and conditions, unless superseded by a current Master Services Agreement between LightSpeed and RCSO.

- LightSpeed will invoice RCSO upon completion of the phase or site.
- Taxes and Shipping are not included in price and will be added to invoice(s).
- Should a permit be required, permit fees are not included in price, and will be added to invoice(s).
- Changes to the Scope of Work or Assumptions, or delays in the work caused by others (e.g., access restriction, state of construction, or equipment delays) will be subject to a Change Order, signed by both parties.

- LightSpeed shall not be held liable for errors or omissions in designs by others, nor inadequacies of materials and equipment specified or supplied by others.
- Payment is expected within 30 days of the LightSpeed invoice date unless RCSO and LightSpeed have a prior written agreement. Please notify the LightSpeed project manager immediately if you have any questions or concerns about an invoice.

## Authorization / Signature

By signing and returning this page, RSCO authorizes LightSpeed, Inc. to order, schedule, and commit the materials, labor, and management resources necessary to perform the Statement of Work as stated in this proposal.

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### Richmond County Sheriff's Office

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Signature

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Date

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Printed Name

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Title

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### LightSpeed, Inc.

*Selvin Hollingsworth*

June 15, 2023

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Signature

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Date

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Selvin Hollingsworth

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President

---

Printed Name

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Title